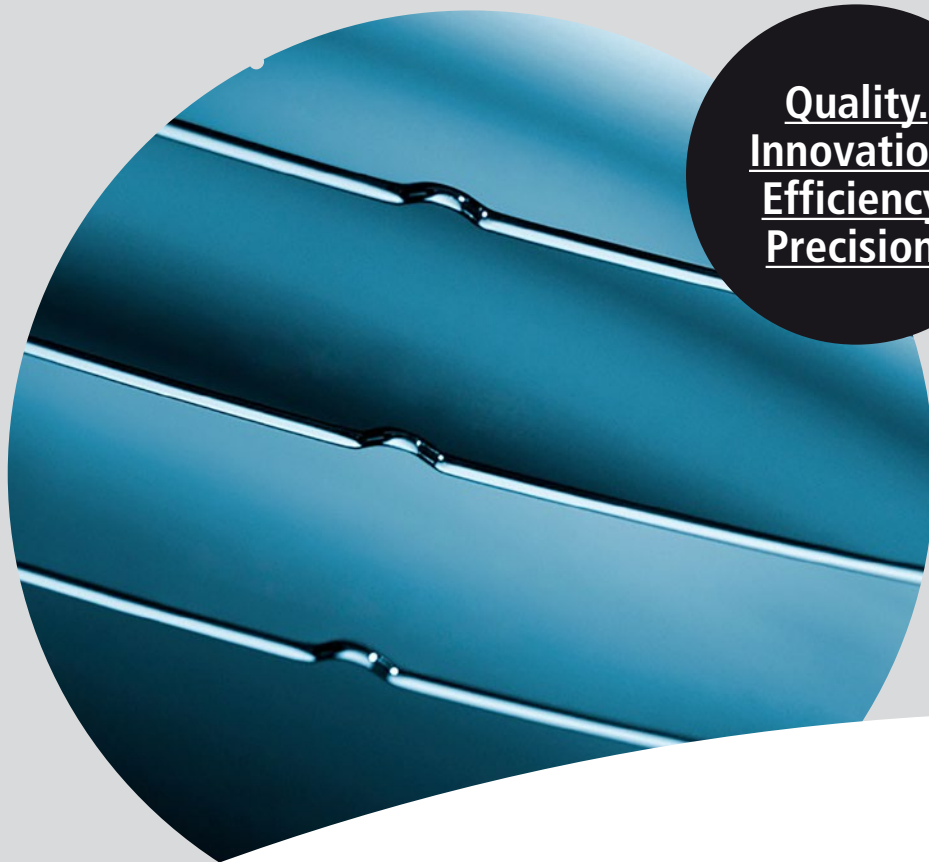


Annual Report 2016

WAFERS –  
HIGH-TECH  
IN A GLOBAL  
NETWORK.



Quality.  
Innovation.  
Efficiency.  
Precision.

 **siltronic**  
perfect silicon solutions

## Siltronic Group key figures

		2016	2015
<b>Statement of profit or loss</b>			
Sales	EUR mn	933.4	931.3
Gross profit	EUR mn	171.9	162.9
Gross margin	%	18.4	17.5
EBITDA	EUR mn	146.0	124.0
EBITDA margin	%	15.6	13.3
EBIT	EUR mn	27.0	2.7
EBIT margin	%	2.9	0.3
Financial result	EUR mn	-11.1	-12.2
Income taxes	EUR mn	-7.2	-10.6
Net profit/loss for the period	EUR mn	8.7	-20.1
Earnings per share	EUR	0.40	-0.50
ROCE	%	3.7	0.4
<b>Capital expenditure and free cash flow</b>			
Capital expenditure in property, plant and equipment, and intangible assets	EUR mn	-88.8	-75.0
Free cash flow	EUR mn	19.0	37.4

		Dec. 31, 2016	Dec. 31, 2015
<b>Statement of financial position</b>			
Total assets	EUR mn	1,056.8	1,040.8
Equity	EUR mn	425.3	497.3
Equity ratio	%	40.2	47.8
Net financial assets	EUR mn	175.0	155.9
<b>Employees</b>		<b>3,757</b>	<b>3,894</b>

## Company profile

Siltronic is one of the world's leading manufacturers of hyperpure silicon wafers with diameters up to 300mm and partner of many leading semiconductor companies. The Company has a network of state-of-the-art production sites in Europe, Asia and the USA and employs nearly 3,800 people. Silicon wafers are key components of e.g. computers, flat-screens, navigation systems, control systems for the automotive industry and many other applications. Technology leadership and a consistent focus on improving efficiency form the bedrock for increasing the Company's value going forward.

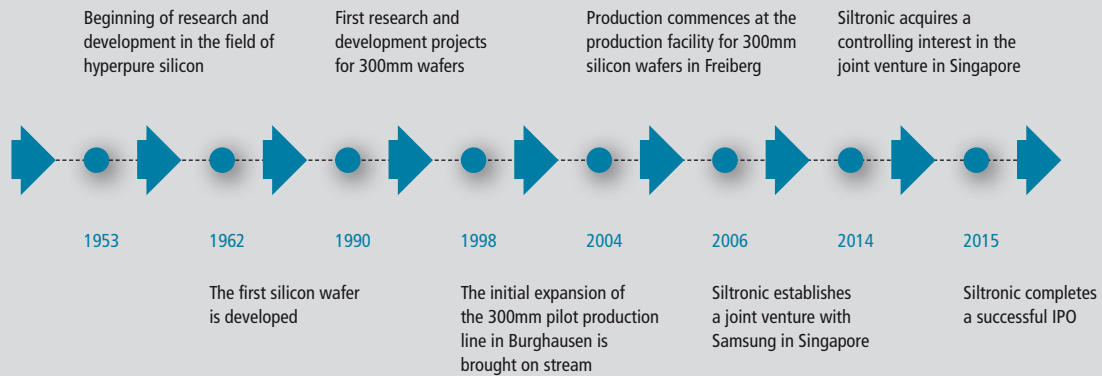
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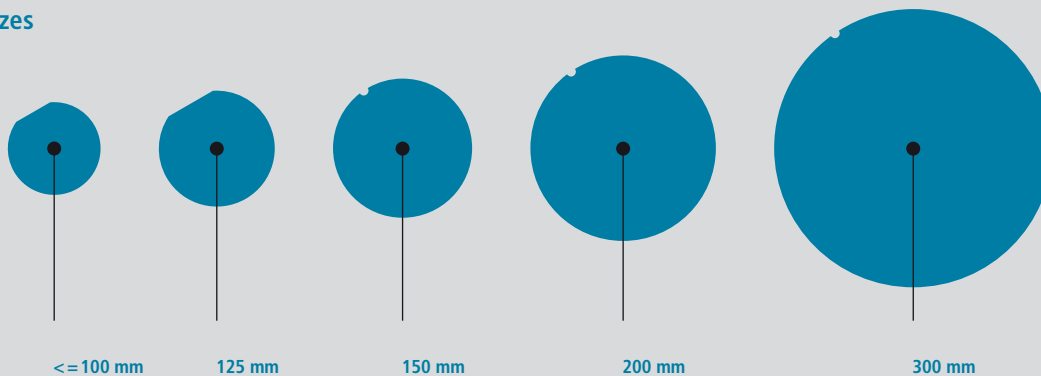
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# Facts and figures: A brief stroll through the world of Siltronic wafers

## The road to success



## Wafer sizes



# 775 $\mu\text{m}$

is the standard thickness of a 300mm wafer.

# 1 wafer per second

Siltronic makes one wafer a second.

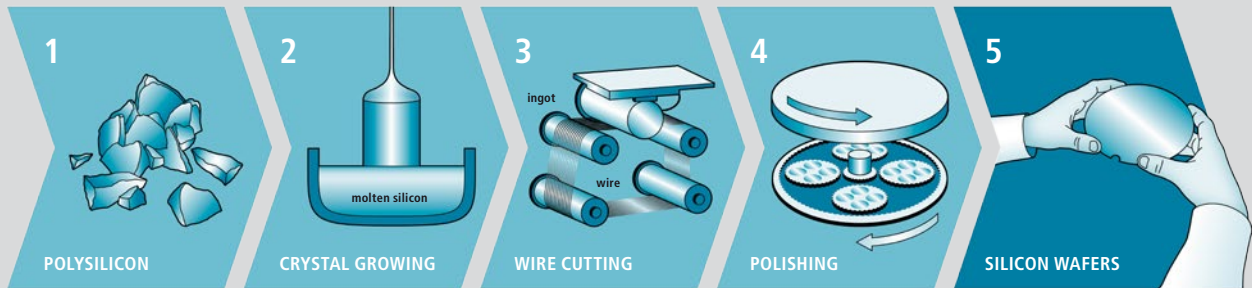
## Well on track thanks to the cost roadmap

Identifying areas for improvement and optimizing them accordingly – that is the objective of the cost roadmap, our long-term program to reduce costs. At its core are projects aimed at raising efficiency. New ideas are being discussed all the time and, where possible, are implemented immediately. One of our targets is to continuously reduce the variable costs involved in making a 300-millimeter wafer.

## Every two years

The number of semiconductor circuits that can fit on a single wafer doubles every two years. This increase tightens the specifications for wafer materials by 30 percent each time.

**Wafer production** (simplified)  
approximately 50 to 60 production steps



**100 nm**

is the maximum elevation on the surface of a wafer from the current generation. If you were to make Germany as flat as one of our wafers, the highest elevation would be around three meters.

**450/hour**

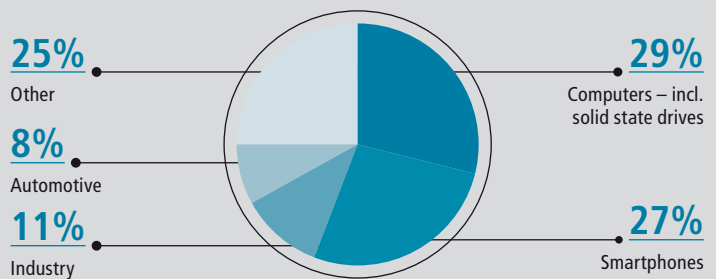
The air in our clean rooms is completely filtered up to 450 times per hour.

**7 km<sup>2</sup>**

of silicon was consumed in 2016 – equivalent to the land area of Gibraltar.

Source: SEMI SMG 2017

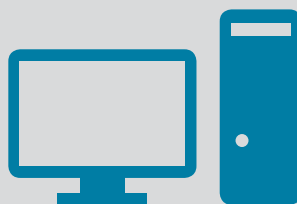
**End markets for semiconductor applications**



Source: IHS 2017; 'Other' includes network infrastructure, consumer end devices, etc.



A high-end smartphone needs 13 cm<sup>2</sup> of silicon.



An average PC needs 30 cm<sup>2</sup> of silicon.



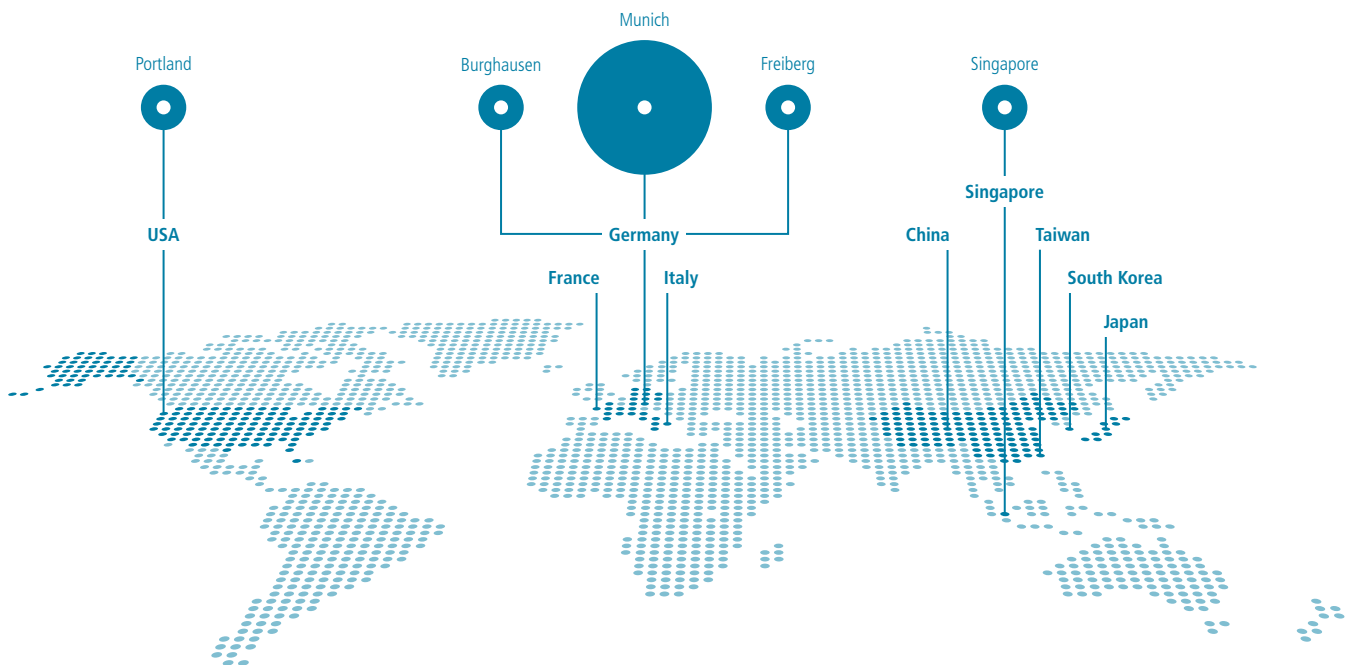
A car needs 60 cm<sup>2</sup> of silicon.

**WAFERS –**  
**HIGH-TECH**  
**IN A GLOBAL**  
**NETWORK.**  
**QUALITY.**  
**INNOVATION.**  
**EFFICIENCY.**  
**PRECISION.**

**Silicon wafers:**

The key element of many  
everyday products – and of our  
Company's success.

# Siltronic. As a technology leader with a strong international presence and focus, we supply high-quality silicon wafers to the sophisticated semiconductor industry all over the world.



## Successful for more than 50 years

Silicon: a metalloid with a dark grey luster, bearing the chemical symbol Si and atomic number 14 in the periodic table; after oxygen, the second most common element in the Earth's crust. So much for the plain facts. Yet day in, day out, Siltronic transforms this seemingly 'run-of-the-mill' element into precious fuel for our modern information-driven society. Made into wafers, silicon is the basis for nearly all semiconductor components and for the global electronics industry. The origins of our business date back to the early 1950s. In 1962, we developed the first silicon wafer for the semiconductor industry.

## Well positioned strategically and geographically

Since that time, we have established ourselves as one of the leading suppliers in this challenging sector, which rapidly drives progress while never forgiving the slightest error. Accordingly, we pursue a strict zero-defect strategy. And we are well positioned for a profitable future, where we aim to benefit from significant growth drivers in the automotive, industry, communications and solid state drives sectors. Apart from technology leadership, proximity to our customers all over the world is critical in this respect. With our international network of production sites and sales offices, we have positioned ourselves perfectly in strategic and geographic terms.





**Hyperpure origin:**  
monocrystals made of silicon are  
the basis for the ultra-flat wafers.



# Quality. By investing strategically in our locations and technologies, we are ensuring that we will keep our leading position in the future despite tough competition in the semiconductor industry.

## From Silicon Saxony to the entire world

Siltronic manufactures silicon wafers for the global market at its Freiberg site in Germany's high-technology hub in Saxony. In 2016, the Company invested in a new crystal-pulling hall and state-of-the-art crystal pullers for 300mm wafers.

September 22, 2016: Inauguration atmosphere at Siltronic's plant in Freiberg. Eminent guests from the worlds of politics and business have come to join Siltronic's management and employees in celebrating the inauguration of the site's new crystal-pulling hall. This is more than 'merely' an investment in the latest technology, as Dr. Christoph von Plotho, CEO of Siltronic AG, makes clear in his welcoming address: 'Our investment in this new crystal-pulling hall represents a clear commitment to Freiberg and is an important contribution to maintaining and developing our position as preferred supplier to the global semiconductor industry.'

### Investment in Siltronic's future success

Review. 14 months ago, a ground-breaking ceremony was held on this very same spot. In little over a year, a team of specialist engineers and builders erected a 1,500m<sup>2</sup> building. But for truly world-class performances, you need to look inside the building.

'We grow monocrystals, or 'ingots' in the pulling hall, from which we then produce 300mm wafers designed to meet the latest design rules of chip manufacturers,' explains plant manager Dr. Christian Heedt.



### FREIBERG

Siltronic operates cutting-edge crystal pullers and a production line for 300mm wafers not far from Dresden, the regional capital of Saxony. The facility currently has 800 employees.

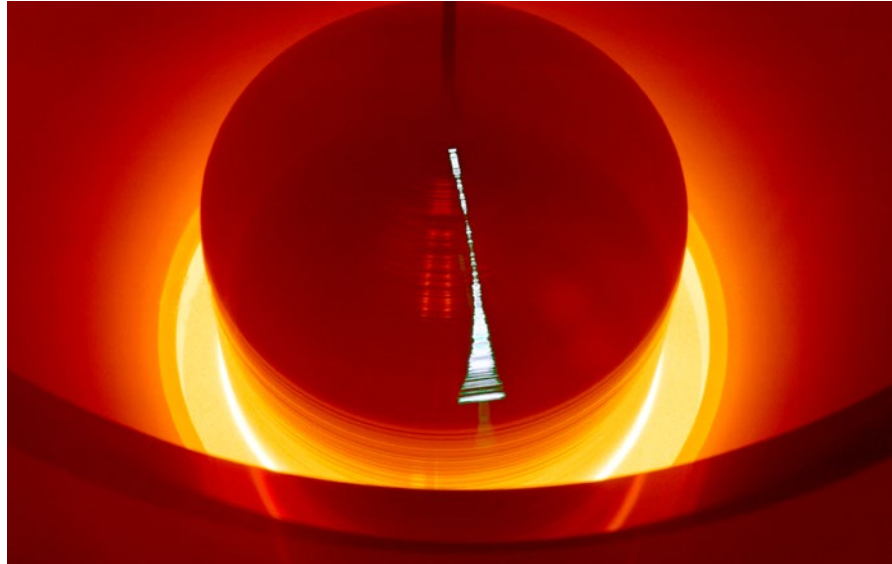
While this may sound pretty straightforward, the procedure is actually incredibly complex. In very simple terms, a pencil-thin seed crystal is lowered into molten polysilicon, set in rotation, and slowly pulled upward – as a result of which a monocrystal is produced. Once it has grown into a rod weighing more than 350 kilograms, it is polished and sliced and wafers are prepared in accordance with customer requirements. By doping, e.g. with boron or arsenic, the electrical properties of the wafers and their precise qualities are tailored to their intended future functions.

The capital expenditure that has now been made will not help expand production capacities at Freiberg, but should instead enable Siltronic to keep pace with the ever-increasing technological demands of its customers.

**Ever faster, smaller, and more powerful:  
users have high expectations of their products.  
The process of meeting these expectations starts  
with manufacturers like Siltronic.**

10  
hectares

Siltronic's Freiberg site  
is no small wonder.

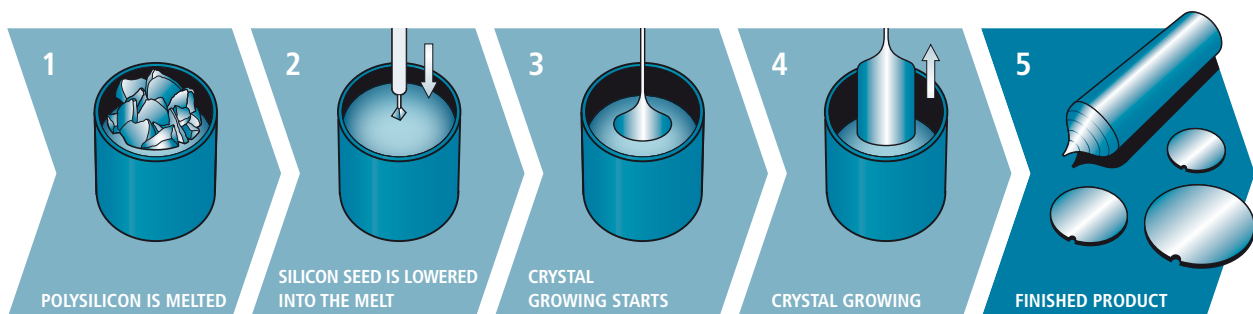


**Global megatrends drive manufacturers to new heights**

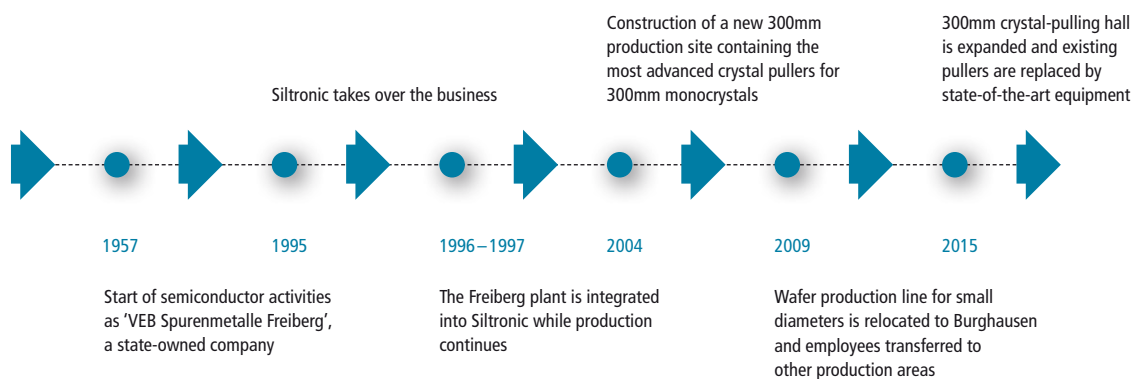
Christian Heedt points to the gray building: 'The hall extends over three levels with a clean room in the middle. The air in that room is constantly filtered and is 10,000 times purer than fresh mountain air. And we can now control the crystal pulling process even more efficiently from our new production control station.'

'Efficiency' is a good word to use here. Alongside megatrends such as mobility, networking, and miniaturization, it is one of the main drivers of Siltronic's business. Whatever the end product – whether smartphones, tablets, or navigation systems in cars: if it is up to consumers, each new generation of devices will ideally be more compact, more powerful, and yet cheaper than their predecessors. In a kind of domino effect, the growing requirements placed on products thus result in increased demands on the components of the semiconductor industry, which in turn expects its suppliers – the wafer manufacturers – to achieve technological breakthroughs at shorter and shorter intervals.

**Crystal growing in wafer production**



## 60 years of semiconductor material production at the Freiberg site



## The Freiberg production site combines state-of-the-art technology and highly skilled employees.

> 800  
EUR million

### Zero-defect strategy across the Group

Remaining among the technology leaders in this dynamic and intensely competitive market environment is a permanent challenge. Innovative strength is key, together with highest quality standards that are underpinned by a groupwide zero-defect strategy. Achieving these standards requires ongoing investment in research and development and along the entire production chain. Since the acquisition of 'Freiberger Elektronikwerkstoffe GmbH' (as it was formerly known) in 1995, a lot of capital has been invested in modernizing and expanding the site.

has been invested in modernizing and expanding the site since 1995.

### Major employer in Saxony's very own Silicon Valley

In recent decades, the region between Dresden and Chemnitz has undergone a structural transformation. A large number of businesses from high-tech industries such as semiconductor manufacturing and solar technology have settled in the area. Siltronic found that this location offered excellent conditions and highly skilled employees. Its Freiberg plant now makes a substantial contribution to the Company's excellent reputation in the sector and thus to its overall success. Today, Siltronic is one of the largest firms and most important employers in Silicon Saxony, the name given to the region in a clear nod to Silicon Valley.

800  
employees

work at the Freiberg site.



All our sites reap the benefits  
of our intensive research  
and development activities.

# Innovation. Constantly making good things that little bit better and even achieving the impossible. With this philosophy we are securing Siltronic's technological leadership.

## A driving force for innovation

Siltronic's research and development center in Burghausen, Eastern Bavaria, is our innovative hub, where we are constantly working on our future viability and competitiveness. The electronics industry is characterized by extremely short innovation cycles. We have all seen this when it comes to smartphones: two or three years later they are regarded as outdated and no longer competitive. The requirements in regard to wafers are increasing equally rapidly, meaning that a strong research and development (R&D) division is essential in this sector in order to stay technologically ahead. Moreover, deploying the maximum degree of innovation can be equated to taking out life insurance for our long-term economic success, in keeping with our vision of always being one generation ahead of our customers' technology roadmap.

### Developing new products and optimizing our classics

Our R&D activities focus primarily on the development of processes, products, and metrology. In practice, two general lines of action are pursued. On the one hand, we research innovative approaches to new products and procedures. On the other, we work on continuously improving our existing processes and systems so as to improve the products' properties, significantly reduce costs, and increase productivity.



### BURGHAUSEN

Our largest production site is in Burghausen, near Munich, and has roots that go back more than 50 years. It manufactures wafers and silicon monocrystals and is also our central R&D hub.

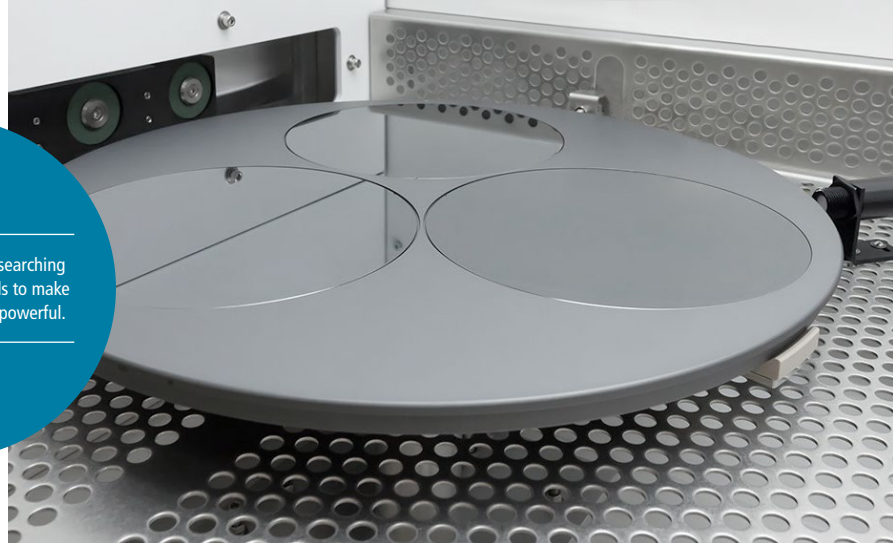
### A strong market position requires teamwork

Our engineering division works very closely with the technology arms of the business – i.e. research, process development, and metrology. As a team, they think on a grand scale, for example with regard to the use of new types of materials, but also consider the tiniest of structures in the range of only a few nanometers. Expertise and premium quality combined with cost efficiency and a swift pace of development are the qualities that are securing, and will continue to secure, our innovative and technological leadership.





We are systematically researching technologies and methods to make our products even more powerful.



## In the future, gallium nitride (GaN) may well play an important role in the development of power electronics. Siltronic is researching the potential of this innovative material.

### Trying out today the semiconductor materials of tomorrow

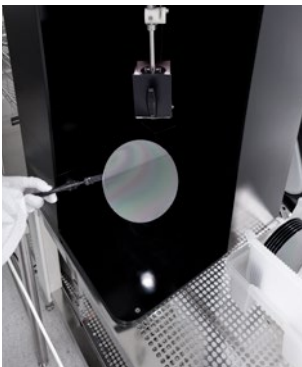
Energy efficiency and the drive for further miniaturization and size reductions are important megatrends for us, as they define future standards and help determine the direction of our research activities. Silicon supports these trends brilliantly in the field of power semiconductors. We have additionally been testing various new materials, one of which is gallium nitride (GaN). GaN holds out the promise of another marked increase in energy efficiency and energy density.

### Researching GaN

GaN can be deposited on a silicon substrate at high temperatures and can then undergo standard industrial processes to form the basis for a new type of super-efficient power semiconductor. Siltronic has been researching the process for growing GaN on silicon wafers for some time.

Research work in recent years has produced many promising results, mainly regarding the crystal quality of the GaN wafers and the associated electrical data. The technology for wafers with diameters of 150mm and 200mm is now available. The first qualification tests of material samples are currently being performed by our customers – and the feedback we are receiving is positive.

Close cooperation with our customers is critical in the development phase. By agreeing on important parameters and specifications for the GaN wafers, we can ensure at an early stage that our product perfectly matches the requirements of the companies that will be processing it.



### Under the microscope

The material goes through a large number of highly complex process steps before the finished GaN/silicon wafer is ready. As part of the visual inspection, the wafer is examined under a 'haze lamp' to make sure it is free from damage and small particles.

---

# Around 1,700 patents and patent applications

underline our innovative strength.

---

## 1990

was the year in which Siltronic began developing 300mm wafers.

## 2013

marked the start of the development of 300mm wafers for design rule 8nm.

---

### Did you know?

#### Gallium nitride

is an incredibly versatile semiconductor material. During the production process, silicon wafers are used as a surface on which the GaN is deposited and grown. GaN offers a variety of advantages, including low energy consumption, high efficiency with regard to the surface area required, high breakdown voltage, and a low on-resistance. The material is therefore ideally suited to power applications and components.

#### Power semiconductors

fulfill a key function with regard to energy conversion in electronic devices such as smartphones and computers, as well as in servers, lighting, photovoltaics, and even engine control. They convert the mains voltage from the socket in the charging device or mains adaptor to the level needed for the individual device, for example. The main requirement in this respect is to keep energy loss – mainly in the form of waste heat – to a minimum.

---

## EUR 66 million

spent on R&D in 2016.

## 7%

revenue share for R&D expenditure.

---

# More than 400 engineers

work for Siltronic worldwide.

---





Our objective is to set the  
highest standards of quality while  
using as few resources as possible.

# Efficiency. Our endeavors to find the best solution are not restricted to our products and processes. We also set high standards to protect people and the environment.

## We take safety and environmental protection into account right from the start

In an fiercely contested market, sustainability can provide a real competitive edge. Conserving resources often means saving on costs, too. As a result, our sustainability strategy helps the environment – while also enhancing the profitability of the Company.

Planning ahead: At Siltronic, this means taking account of fundamental factors such as health, safety, and the environment in all business processes from the outset. How can production processes and the workplace be made even safer for people and the environment? How do we use resources responsibly? How can we constantly take efficiency to the next level? Questions like these are incorporated into the development of innovative products at just as early a stage as the design of new equipment.

Our measures to protect the environment, in particular, often go beyond what is required by law. This approach ties in with the central idea behind the chemical industry's Responsible Care® initiative, in which we are participating. We have also signed the United Nations Global Compact and, as a supplier to the electronics industry, have undertaken to comply with the principles of the EICC (Electronic Industry Citizenship Coalition).



### PORTLAND

Built in the US state of Oregon in 1979, this production site was Siltronic's first outside Germany. Around 400 employees produce wafers with a diameter of 200mm.

### Reduce – save – recycle

In order to conserve resources, we constantly work on optimizing our manufacturing processes. One way in which we do this is by closing material cycles and putting by-products from elsewhere back into production. This enables us to avoid waste and reduce consumption.

Our ambition of sustainable production and business is backed by hard numbers. Each of Siltronic's production sites sets annual savings targets in areas such as emissions, waste, and water consumption. To achieve them, the plants run their own programs that are tailored to the local circumstances. The Siltronic site in Portland, United States, exemplifies the successful action that has been taken to considerably reduce water consumption.

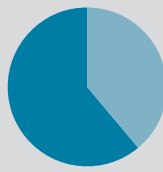
# Efficiency at Siltronic's Portland site

The Siltronic team in Portland is enthusiastically driving forward various projects to save energy and water. The results speak for themselves.



## 33%

less electricity is consumed by the site compared to 2013.



## 39%

less water has been consumed since 2013.



## 70%

savings on natural gas consumption have been achieved since 2013.

# 238

## million liters

of water have been saved by the site just from projects in 2016.

In 2016, Siltronic Portland received various awards, including the prestigious Gold Compliance Award from the City of Portland for its inhouse waste water treatment as well as Gold Sustainability at Work Certification from the City of Portland's Bureau of Sustainability.

# 42

environmental awards and honors have been received by the Portland site to date for its green achievements.



# US\$ 585,900

of water costs have been saved in total thanks to the measures taken in 2016.

## 'Integrating sustainable business processes into day-to-day work'

**Siltronic's site in Portland is a trendsetter in the careful use of water, as can be seen from the numerous awards that it has won. How did these efforts come about?**

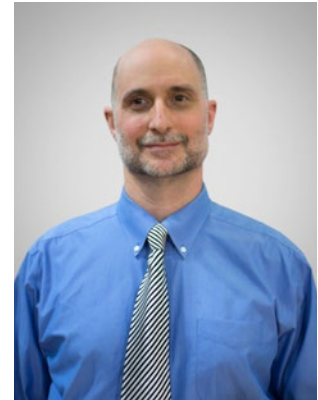
*John Streicher:* 'Efficiency in production has always been one of Siltronic's objectives. Protecting the environment is important for us and, of course, so is keeping down costs. Careful use of resources means we can achieve both. We have significantly stepped up our endeavors in this regard since 2015. The first question was to ascertain how much water we were actually using, and where. Compiling this information provided us with a long list of opportunities for savings. In 2016, an interdisciplinary team began to drive efforts to reduce water consumption and thus secure substantial cost benefits for the whole site.'

**Could you provide a few examples?**

*John Streicher:* 'The focus is on measures to reduce and reuse water in manufacturing. In process engineering, we were able to identify a number of areas in which the use of deionized, i.e. ultrapure, water could be decreased – in some cases significantly. The projects implemented include replacing valuable water with reverse osmosis (RO) effluent for use in the HPM fume scrubber, as well as, reductions in the amount of water used for cleaning multimedia filters. Another project is aimed at cutting the amount of waste water put back into the municipal sewers. In 2016, we even won an award from the City of Portland for our inhouse treatment plant.'

**And what is happening with regard to efficiency in areas other than water management?**

*John Streicher:* 'We are taking action on all kinds of levels. Thanks to our programs for recycling and reducing waste, our recycling rate now stands at over 94 percent. We are also working constantly to lower our electricity and gas consumption. In all of these projects, it is very important that the workforce is fully involved and that we listen to their suggestions for improvement. After all, we can only integrate sustainable business processes into our day-to-day work if everyone feels a sense of responsibility.'



---

John Streicher is a facilities engineer at Siltronic Portland. In 2015, he launched a project to reduce the site's water consumption. This has now grown into a full program of action.

---

July  
2016

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Siltronic Portland hosted the International DI Water Conference (DI = deionized water).

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**Precision work:**  
a clean environment and perfectly  
synchronized production processes  
guarantee outstanding quality.

**Precision. It is important to keep a cool head in the dynamic and fast-moving semiconductor industry. This is because every tiny detail counts in our complex production processes.**

## Positioned on the spot: automated wafer transport

The majority of our production capacity is located in Singapore. Our sites are among the most modern in the world. To ensure the error rate is as close to zero as possible in the sensitive clean room environment, we use automated ceiling-mounted transport systems (OHT systems).

All carrier transports are fully automated using self-driving OHT shuttles. Similar to the gondolas on a cable car, the wafer carriers move around the clean room to take the wafers from one operation point to the next by the shortest route. These OHT shuttles are equipped with a lift mechanism that autonomously picks up the carriers containing the silicon wafers and then places them with pinpoint precision on the load port of the specified equipment. All these logistics processes are controlled by a software system in the background that sends the required transport orders to the shuttles. Automation offers a number of significant advantages compared with manual transport systems.



### SINGAPORE

Siltronic Singapore is the central point of contact for our customers in Asia. In our two local production sites, we manufacture 200mm and 300mm wafers from hyperpure silicon for the semiconductor market.

In this controlled cleanroom environment, it is essential to minimize any vibration. Transporting the wafers using the ceiling-mounted OHT system – short for overhead hoist transfer system – minimizes vibration and thus helps to ensure the high quality of our products. There is also less wear and tear on the wafer cassettes, known as FOUPs (front opening unified pods), thus prolonging shelf life. A positive side-effect of the ceiling-mounted system is that it does not take up any floor space. There is no need for FOUP and shuttle storage racks commonly found in manual transport systems. This means that the production equipment can be arranged much more densely, thus saving on valuable and expensive floor space in the clean room.

**'The OHT system works very reliably and enhances lean production. It increases our productivity and frees up space in the clean rooms.'**



Independent  
OHT systems are used to  
transport the wafers.



Mr. Tan Peng, Section Head  
of Automation & Workshop Engineering  
at Siltronic Singapore

### Direct route to productivity gains

When controlled by intelligent software, the FOUN delivery, stocking and removal processes can be designed precisely and efficiently. Unlike manual handling by an operator, the waiting times for loading and unloading the equipment are reduced, the throughput times are shortened, and machine capacity utilization is increased. This is mainly made possible by intelligent, software-based material dispatching. This means that the wafer carriers arrive at the right equipment in the right sequence and at the right time. The system automatically knows which is the direct route and selects the most suitable shuttle for the transport. Ultimately, this leads to significant productivity gains.

Another important aspect is that the work processes have been optimized in terms of cleanliness and thus product quality: The less human movement there is in a clean room, the fewer particles are generated.

Unlike the wafers that it transports, the system itself is not affected by design rule changes and thus has a longer lifetime. It quickly proved to be a worthwhile investment with benefits in terms of precision, reliability, and efficiency. These positive experiences have already resulted in a similar transport system being installed at the Burghausen site; there are also plans for one in Freiberg.



# 1.4 billion smartphones

were produced worldwide in 2016.<sup>1)</sup>

## > 7,000

300mm wafers are manufactured every hour worldwide.

## > 99%

probability of finding silicon from Siltronic in a smartphone.

### Did you know?

#### Moore's law

In 1965 Gordon Moore, chemist, physicist, and co-founder of semiconductor manufacturer Intel, published a paper containing the thesis that the number of transistors on integrated circuits would double every year. He later corrected the timespan for this doubling of a chip's active components to every two years. In the decades that followed, this forecast became a sort of rule-of-thumb for the industry, representing the rapid growth of the chip sector.

#### Design rules

Design rules are used by manufacturers to define, on the basis of their chip layout, the requirements that must be met by the silicon wafers as the base material for chip production. The variables and parameters prescribed by the rules constitute our product development brief.

## 6%

is the increase in the use of semiconductors in the automotive sector from 2016 to 2020.<sup>1)</sup>

## 50%

of all 300mm wafers are used in memory chips.<sup>1)</sup>

## < 20%

of the stored data is actually on NAND, with increasing tendency.

<sup>1)</sup> Source: IHS 2017

## Letter to shareholders

### **Dear shareholders, customers, and business partners,**

Last year was a further example of how quickly markets can change. At the beginning of 2016, nobody expected that wafer manufacturers' capacity for 300mm and 200mm wafers would be fully utilized in the second half of the year due to strong demand for silicon wafers.

As you will remember, our business was impacted by inventory corrections of our customers and a seasonal downturn in the second half of 2015. Moreover, lower demand for wafers was accompanied by a decline in average selling price (ASP). This got 2016 off to a slow start.

However, demand for our wafers started to increase in the first half of the year and we were able to improve our product mix. In the third quarter, we had to turn down several customer orders and reduce our stocks of wafers due to the strong demand. At this point ASP stabilized and, as a result, we started to notify our customers about price increases in 2017.

The wafer manufacturers that succeed are those that ensure their technology keeps pace with latest design rule developments. And this is where Siltronic is at the forefront – true to our mission statement of being 'one generation ahead'.

The speed of innovation in the semiconductor industry is rapid. Moore's law, according to which the number of transistors on a computer chip doubles every 18 to 24 months, is still valid. It is essential to use new technologies in order to produce the smallest structures economically and to avoid functional constraints. Our R&D activities and production operations are closely linked to our customers' processes. Each product is precisely specified and optimally tailored to the needs of individual customers.

For us, this means continuously investing in our capabilities in order to maintain our position as a technology leader in the wafer market. Our aim in investing in new crystal pullers in Freiberg is to make our wafers even better. This replacement investment became necessary in order to meet our customers' latest design rule requirements. The pullers that we had been using for many years had reached their technological limits as far as producing ingots was concerned.

The automation projects in our production systems are well on track, and higher productivity will further enhance our competitive position.

For Siltronic, 2016 was a successful year. We generated sales of EUR 933.4 million and EBITDA of EUR 146.0 million. The EBITDA margin was 15.6 percent. Adjusted for the expense that arose largely from currency hedging, which is included in other operating income and expense, EBITDA would have risen to EUR 166.9 million and the EBITDA margin would have been 17.9 percent.



**Dr. Christoph von Ploto,**  
Chief Executive Officer & President

**Rainer Irl,**  
Chief Financial Officer & Executive Vice President

Our equity ratio of 40.2 percent remains strong. At the end of December, net financial assets amounted to EUR 175.0 million and free cash flow came to EUR 19.0 million.

Although muted prospects had a negative impact on Siltronic's share price at the end of 2015 and beginning of 2016, the positive developments in the semiconductor industry are reflected in the strong upward trend of our share price since August 2016. The feedback by investors in Europe and the United States clearly show that Siltronic is perceived as an attractive stock-market investment.

We will continue to focus on two main tasks also in the future. We want to further optimize our operational business and further extend our technology leadership. In the past, we have proved that we are capable of continuously improving processes and technologies. We see ourselves as best-in-class in this regard. Numerous awards from our customers show that we have an excellent understanding of their needs and requirements.

For 2017, we expect sales of at least EUR 1 billion, based on slight volume growth in silicon wafers and distinct price increases. We will continue to implement our continuous cost-reduction programs. We believe that we are in an excellent position to increase our earnings.

We are confident about the future and hope that you will continue to support us along the way.

Our thanks go to our employees at all sites. Their commitment, team spirit, and hard work contribute to the success of Siltronic every day.

We would also like to thank our customers and business partners – and of course you, our shareholders – for the trust that you have shown us. We look forward to working with you in 2017.

Kind regards,



Dr. Christoph von Plotho  
President & CEO



Rainer Irl  
CFO

## Supervisory Board report

### Dear shareholders,

In 2016, the Supervisory Board fulfilled the obligations placed on it by law, the Articles of Association, and its rules of procedure with the greatest degree of care. For this purpose, the Executive Board and Supervisory Board worked trustfully together in the interests of the Company. The Supervisory Board regularly advised the Executive Board on the management of the Company, monitored the Executive Board's work, and assured itself that the Company is being run lawfully, expeditiously, and correctly. The Executive Board notified the Supervisory Board and its committees promptly and in detail, both in writing and orally, on the course of business, the Company's position and strategic development, the risk position, internal audit activities, and compliance matters. The Supervisory Board – or its committees, where appropriate – were involved in all decisions of fundamental significance from an early stage. The Supervisory Board always had the opportunity to critically examine the reports and motions submitted by the Executive Board. Where business deviated from the plans and targets, a detailed explanation was always provided. Also outside the regular schedule of Supervisory Board meetings, the Chairman of the Supervisory Board and the Chairman of the Audit Committee remained in close contact with the Executive Board and were kept informed of the current situation and significant business transactions.



**Dr. Tobias Ohler,**  
Chairman of the Supervisory Board, Siltronic AG

### Focus of the work of the full Supervisory Board

The Supervisory Board held four ordinary meetings in the reporting year – two in the first half of the year and two in the second. We also adopted one resolution outside of a meeting. In 2016, every Supervisory Board member participated in all of the Supervisory Board meetings held.

At the Supervisory Board's accounts review meeting on March 3, 2016 we discussed in great depth – together with the external auditor, who also attended the meeting – the Company's separate and consolidated financial statements for the year ended December 31, 2015 as well as the associated management reports and the dependency report and we approved these. The Supervisory Board also used the meeting to set the Executive Board's variable remuneration for the financial year 2015 based on a recommendation from the Executive Committee and on the targets for variable remuneration for the financial year 2016.

Furthermore, we adopted the Supervisory Board report to the Annual General Meeting and discussed the agenda for the Annual General Meeting on May 12, 2016. The Executive Board reported on the course of business in 2015 and at the start of 2016.

At its meeting on June 16, 2016 the Supervisory Board focused, inter alia, on the business development and examined the regulatory changes brought about by the new EU Market Abuse Regulation, particularly the amended provisions regarding ad-hoc disclosures, directors' dealings, and the keeping of insider lists.

At the Supervisory Board meeting on September 15, 2016 we discussed the Executive Board's report on the course of business and the Company's position. We also looked at the development of the pension obligation that has resulted from persistently low interest rates.

The Executive Board's report on the course of business and the Siltronic Group's planning for 2017 and medium-term planning for 2017–2021 were the focus of the Supervisory Board meeting on November 30, 2016. The budget for 2017 presented by the Executive Board, including the financial and capital expenditure planning, was discussed in detail and approved. The Supervisory Board also reviewed the efficiency of its own work during a general and open discussion and ascertained that it does work efficiently. In addition, the Supervisory Board decided to amend its rules of procedure to reflect the wider range of duties incumbent on the Audit Committee as a result of the EU audit reform. The German Corporate Governance Code and the issuance of a declaration of conformity pursuant to section 161 of the German Stock Corporation Act (AktG) formed another agenda item. The Executive Board also reports on corporate governance at Siltronic, including on behalf of the Supervisory Board, in the corporate governance report (see [□ 31](#)).

## Supervisory Board committees

The Supervisory Board has established four committees to help it perform its tasks efficiently: an Audit Committee, an Executive Committee, a Nomination Committee and, as is mandatory according to section 27 (3) of the German Codetermination Act (MitbestG), a Conciliation Committee. The Chairman of the Supervisory Board chairs all of the committees except the Audit Committee, which is chaired by Supervisory Board member Bernd Jonas. The committee chairmen regularly and comprehensively report to the Supervisory Board on the work of the committees. All committee members participated in all the meetings of the committees to which they belong.

The **Executive Committee** met once in the reporting year. It examined personnel matters relating to the Executive Board, in particular its remuneration.

The **Audit Committee** held four meetings in 2016. In the presence of the independent auditor, it dealt with the separate and consolidated financial statements as well as the management reports and the dependency report. It also discussed the quarterly statements and – again in the presence of the independent auditor – the half-year report and its review by the auditor. The Audit Committee recommended to the Supervisory Board that it propose KPMG AG Wirtschaftsprüfungsgesellschaft, Munich, as the independent auditor to the Annual General Meeting in 2016. The Audit Committee engaged the independent auditor for the 2016 financial year, decided on the audit's focal points, and determined the auditor's fees. It also monitored the auditor's independence and qualification, focusing in particular on how non-audit services were treated. Furthermore, the Audit Committee addressed the accounting process, the Company's risk management system, the effectiveness and findings of the internal audit, and the compliance system, and it regularly received reports about compliance matters.

The **Nomination Committee** met once in the reporting year in order to prepare a recommendation for the replacement of a Supervisory Board member representing the shareholders at the Annual General Meeting on May 12, 2016.

The **Conciliation Committee** did not need to be convened in 2016.

## Audit of the separate and consolidated financial statements

The independent auditor, KPMG AG Wirtschaftsprüfungsgesellschaft, Munich, audited the 2016 separate annual financial statements of Siltronic AG prepared by the Executive Board and the consolidated financial statements as well as the combined management report for both of these (reporting date: December 31, 2016) and issued an unqualified opinion.

The separate financial statements of Siltronic AG and the combined management report for the Siltronic Group were prepared in accordance with German statutory accounting principles. The consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and additionally in accordance with German statutory requirements, as required by section 315a (1) of the German Commercial Code (HGB).

The financial statements, the combined management report, and the audit reports from the independent auditor were made available to all Supervisory Board members in good time and were discussed and examined in detail, first at the Audit Committee meeting on February 22, 2017 and finally at the Supervisory Board's accounts review meeting on March 1, 2017, both times in the presence of the independent auditor (represented by Johannes Hanshen and Damir Ratkovic, KPMG). The auditor reported on the main results of the audit and was available to the Audit Committee and full Supervisory Board to answer questions and provide additional information. The independent auditor also audited the early-warning system for risk pursuant to section 91 AktG and ascertained that this fulfilled the statutory requirements. No risks to the Company's survival as a going concern were identified.

The Supervisory Board agrees with the results of the audit of the financial statements. Based on the final outcome of the review by the Audit Committee and our own review, there are no objections to be raised in connection with the separate financial statements of Siltronic AG, the consolidated financial statements, the

combined management report, and the audit reports from the independent auditor. We therefore approve the separate financial statements of Siltronic AG prepared by the Executive Board and the consolidated financial statements for the year ended December 31, 2016. The separate financial statements of Siltronic AG have thus been adopted.

The declaration of conformity has been made permanently accessible to the public on the website [http://www.siltronic.com/int/en/investor\\_relations/corporate\\_governance/declaration/declaration.jsp](http://www.siltronic.com/int/en/investor_relations/corporate_governance/declaration/declaration.jsp)

## Dependency report

As of December 31, 2016 Wacker Chemie AG held direct and indirect around 58 percent of the shares in Siltronic AG. No control agreement and/or profit-and-loss transfer agreement exists between the two companies.

The Executive Board of Siltronic AG therefore submitted a report to the Supervisory Board on the Company's relationships with affiliated companies pursuant to section 312 AktG (dependency report) that covered the whole financial year 2016. The dependency report was audited by the independent auditor, KPMG AG Wirtschaftsprüfungsgesellschaft, Munich, and given the following auditors' opinion:

'Having conducted our audit and assessment in accordance with our duties, we hereby confirm that:

1. the factual statements in the report are accurate;
2. the considerations by the company for legal transactions described in the report were not inappropriately high or disadvantages have been compensated for;
3. in the activities listed in the report, there is nothing that would give rise to a materially different assessment from that of the Executive Board.'

The audit report was also sent in good time to the members of the Supervisory Board by the independent auditor.



The dependency report and the related audit report prepared by the auditor were discussed and reviewed for completeness and accuracy, first at the meeting of the Audit Committee on February 22, 2017 and finally at the Supervisory Board's plenum meeting on March 1, 2017. At that meeting, the Executive Board provided a detailed explanation of the dependency report and was available to answer questions and provide further information. The auditor, which attended both meetings (represented by Johannes Hanshen and Damir Ratkovic, KPMG), reported on its audit, in particular the focal points of the audit and the main results. The Audit Committee and the full Supervisory Board acknowledged the audit report and the auditors' opinion, critically examined them, and discussed them with the auditor. The Audit Committee and Supervisory Board were able to satisfy themselves of the correctness and completeness of the dependency report, the audit, and the audit report. Nothing was identified that would give rise to concerns about the dependency report or audit report.

The Audit Committee therefore recommended to the Supervisory Board that it approve the results of the audit by the independent auditor and, as it did not see any reason to raise any objections to the Executive Board's dependency report, that it issue a corresponding assessment.

The Supervisory Board followed this recommendation and decided that, based on the final outcome of its own review, there were no reservations to be raised regarding the Executive Board's declaration at the end of the report on relationships with affiliated companies. Furthermore, the Supervisory Board raised no objections to the auditor's findings and approved the audit report prepared by the auditor.

## Changes on the Executive Board and Supervisory Board

There were no changes on the Executive Board during the course of 2016.

In a decision dated January 4, 2016, the courts appointed Angela Wörl, Head of HR/Social Affairs at Wacker Chemie AG, as one of the shareholder representatives on the Supervisory Board to replace Dr. Joachim Rauhut, who had stepped down from the Supervisory Board on December 11, 2015, up to the end of the Annual General Meeting on May 12, 2016. The Annual General Meeting elected Ms. Wörl to the Supervisory Board as a shareholder representative up to the end of the Annual General Meeting at which the formal approval of the actions of the Executive Board and Supervisory Board in 2017 will be decided. The Supervisory Board's nomination proposed to the Annual General Meeting was based on a corresponding recommendation from the Nomination Committee.

The Supervisory Board would like to thank all employees of Siltronic AG and all Group companies for their hard work and dedication. They have all played their part in a successful year for Siltronic.

Munich, March 1, 2017

The Supervisory Board



Dr. Tobias Ohler  
Chairman of the Supervisory Board of Siltronic AG

# Siltronic on the stock exchange

## The situation in the stock markets was dominated by concerns about political stability and excess liquidity

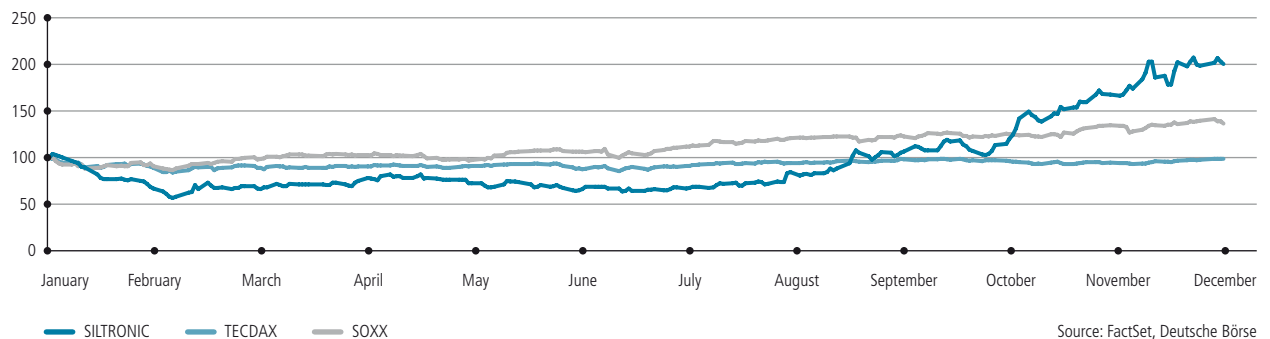
The Brexit vote, the election of Donald Trump as the new US president, and the government crisis in Italy preoccupied the equity markets in 2016. Other factors were concerns about the global economy due to weak economic data from China and the fall in the oil price at the beginning of the year. However, the equity markets were largely driven by the major central banks' excess liquidity. While the Federal Reserve raised the key interest rate slightly, money in Japan and the eurozone remained very cheap. In early December, the European Central Bank extended its billion-euro purchases of government bonds and other securities until the end of 2017.

## Siltronic shares perform extremely well

The closing price of Siltronic shares traded on the Xetra platform was EUR 22.59 on December 30, 2015. Negative expectations for the performance of the semiconductor industry caused the value of shares of wafer manufacturers to fall in the first few weeks of 2016. However, more positive sentiment in the semiconductor market had already brought this downward trend to a halt by the end of the first quarter. The price of our shares was boosted by consistently positive news about the performance of the semiconductor market and by trends toward consolidation and the associated company valuations, such as the acquisition of SunEdison SEMI by GlobalWafers. The Xetra closing price on December 31, 2016 was EUR 44.03, which represents an increase of 94.9 percent on the 2015 closing price. Based on the Xetra closing price, the Company's market capitalization was EUR 1.3 billion.

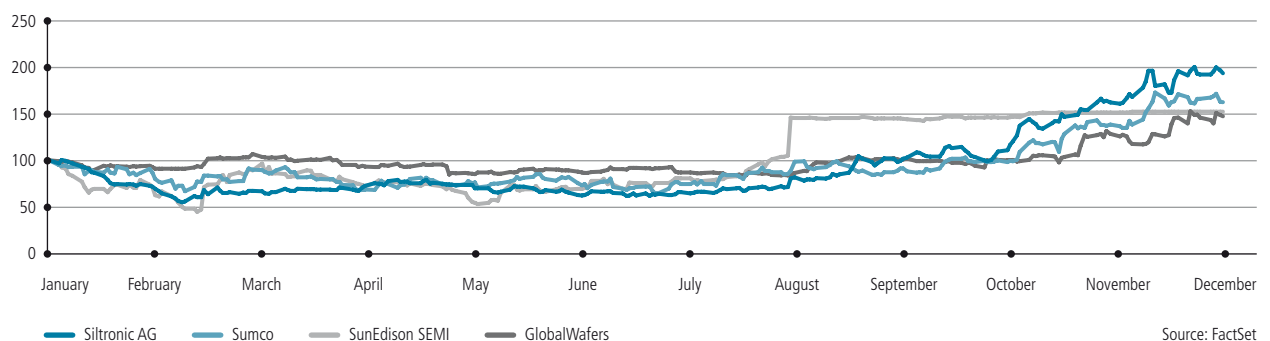
### Performance of Siltronic shares vs. indices 2016 (indexed)

in %



### Performance of Siltronic shares vs. competitors 2016 (indexed)

in %



The Philadelphia Semiconductor Sector index was up by 36.6 percent, while the TecDAX lost 1.0 percent compared to 2015.

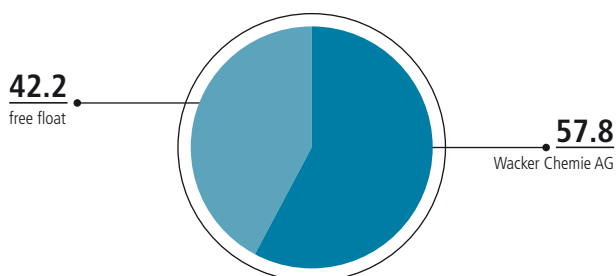
On a year-on-year basis, the DAX index was up by 6.4 percent and the Dow Jones by 11.8 percent. Both the Nikkei 225 index and the Hang Seng index rose by just 0.4 percent year on year.

### Regionally diversified shareholder structure

The proportion of shares in the free float remains unchanged at 42 percent. Siltronic's largest shareholder continues to be Wacker Chemie AG. It has held 57.83 percent since the IPO. According to voting rights notifications that we have received, the largest institutional investors as of December 31, 2016 were MainFirst SICAV from Luxembourg with 4.42 percent, Coltrane, USA, with 3.62 percent and Fidelity, USA, with 3.1 percent. As of January 2017, 37 percent of the free float was held by institutional investors in the USA, followed by the United Kingdom with 22 percent and Germany with 21 percent.

#### Shareholder structure of Siltronic AG

in %



The shareholding of the Executive Board and Supervisory Board was less than 1 percent as of December 31, 2016.

### Ongoing investor relations activities

Our investor relations work is still aimed at raising the profile of Siltronic AG worldwide and establishing and improving the perception of Siltronic shares as an attractive investment. We want to strengthen investors' confidence in the shares and ensure that the shares are priced realistically and fairly by communicating openly and reliably on Siltronic's performance and strategy on an ongoing basis.

In 2016, the Executive Board and the investor relations team have organized various roadshows in financial hubs in Europe and in the USA and attended investor conferences in Germany and in the USA. There were also numerous one-on-one meetings and conference calls during which information was provided on the current course of business and market trends.

Six analysts from various banks currently report on Siltronic, four of whom recommended the shares as a 'buy' as of December 30, 2016. Two analysts advised holding the shares. There were no recommendations to sell them. The average target price for the banks was EUR 34.50 at the end of December.

Up-to-date data and further information is published on Siltronic's website [www.siltronic.com](http://www.siltronic.com) under Investor Relations.

#### Key share data

First trading day	June 11, 2015
Stock exchange	Frankfurt
Market segment	Regulated Market
Transparency standard	Prime Standard
Index	TecDAX
ISIN	DE000WAF3001
Ticker symbol	WAF300
Free float after the IPO in %	42.2
Number of shares	30,000,000
High of 2016 <sup>1)</sup>	EUR 45.55
Low of 2016 <sup>1)</sup>	EUR 12.30
2016 closing price <sup>1)</sup>	EUR 44.03
Market capitalization as of December 30, 2016	EUR 1.3 bn

<sup>1)</sup> Xetra closing price

# Report and declaration on corporate governance

The sections below constitute the report on corporate governance by the Executive Board – and also on behalf of the Supervisory Board – in accordance with article 3.10 of the German Corporate Governance Code ('Code') and section 289a (1) of the German Commercial Code (HGB). It is essential to gain the confidence of our customers, business partners and investors in order to generate long-term growth in enterprise value. A key factor in ensuring this confidence is good corporate governance, that is to say transparent and responsible corporate management and control.

## Declaration on corporate governance in accordance with section 289a HGB

### Declaration of conformity by the Executive Board and the Supervisory Board of Siltronic AG in accordance with section 161 AktG

In 2016, the Executive Board and the Supervisory Board devoted a great deal of time and energy to the corporate governance of the Company and the recommendations of the German Corporate Governance Code as amended on May 5, 2015. On November 30, 2016, the Executive Board and the Supervisory Board issued the declaration of conformity set out below, which is publicly accessible on a permanent basis on the Company's website ([http://www.siltronic.com/int/en/investor\\_relations/corporate\\_governance/declaration/declaration.jsp](http://www.siltronic.com/int/en/investor_relations/corporate_governance/declaration/declaration.jsp)).

The Executive Board and the Supervisory Board of Siltronic AG declare the following with regard to the recommendations of the 'Commission German Corporate Governance Code' (the 'Code'):

#### 1. Future-related Declaration

Siltronic AG will comply with the recommendations of the Code in the version of 5 May 2015, as published in the Federal Gazette on 12 June 2015, subject to the deviations set out and explained below:

##### a. D&O Insurance Deductible for the Supervisory Board Members (Article 3.8 para. 3 of the Code)

The Code recommends that if the company takes out a D&O insurance policy for the Supervisory Board, a deductible similar to the deductible for the Executive Board of at least 10% of the loss up to at least the amount of one and a half times the fixed annual compensation shall be agreed upon. The German law and the company's Articles of Association set clear limits for the Supervisory Board's capacity to exert

influence on the business activities of a stock corporation. Pursuant to Section 76 para. 1 of the German Stock Corporation Act, the Executive Board is responsible for independently managing the company. The Supervisory Board determines the main principles of corporate strategy. However, beyond this contribution, the Supervisory Board has limited scope of influence on the implementation of the corporate strategy or on business operations. The same applies to measures to prevent or mitigate harm or damage to the company. Since the Supervisory Board members receive a relatively low fixed compensation when compared to the Executive Board members' compensation, which consists of fixed and variable components, we do not deem the agreement of a deductible for members of the Supervisory Board reasonable.

##### b. Maximum Limits for the Compensation of Executive Board Members (Article 4.2.3 para. 2 sentence 6 of the Code)

Pursuant to the Code, the overall compensation of Executive Board members shall be capped, both overall and for individual compensation components. The contracts of Executive Board members foresee maximum amounts for fixed and variable compensation components so that the recommendation is fulfilled with regard to the major part of the compensation. However, it is impossible to define a maximum limit for the compensation component pension benefits due to the specifics of the existing pension plan. The pension plan contributions paid by the company for the Executive Board members are closely correlated with the development of interest rates. When interest rates are low, the company must inevitably provide higher contributions. Owing to the unpredictability of the interest rate development, it is impossible to define a maximum amount of pension plan contributions. Consequently, it is not possible to cap the amount of the overall compensation of Executive Board members.

##### c. Announcement of Proposed Candidates for the Chair of the Supervisory Board to the Shareholders (Article 5.4.3 of the Code)

According to this recommendation, proposed candidates for the Supervisory Board chair shall be announced to the shareholders, even though, as a rule, the Supervisory Board has not yet been appointed. Under German law, the Supervisory Board chair must be elected by and from among the Supervisory Board members. There is no legal requirement to announce the candidates for the chair from among a yet-to-be-appointed group of Supervisory Board members. Furthermore, this would result in a de facto predetermination, which is also not provided for under German law. For these reasons, we do not comply with this recommendation.

## 2. Past-related Declaration

Since the last declaration of conformity dated 11 December 2015, Siltronic AG has complied with the recommendations of the Code in the version of 5 May 2015 with the exceptions mentioned and explained above under section 1.

### Relevant descriptions of corporate governance practice

The company complies with the legal requirements relating to corporate governance. Siltronic follows, with the exceptions mentioned in the Corporate Governance Declaration, all recommendations of the German Corporate Governance Codex.

### Compliance is one of the principal management responsibilities of the Executive Board

Compliance with legal requirements and internal policies, and ensuring that all related stipulations are observed within the Group, are among the management and oversight responsibilities at Siltronic. The Supervisory Board, especially the Audit Committee, regularly addresses compliance issues and reviews the compliance management system.

The compliance management system in the Group is routinely reviewed and refined. This process is the responsibility of Siltronic's compliance organization. The Company has appointed and trained compliance officers in Germany, the USA, Japan, Singapore and Taiwan. These officers hold regular training sessions for employees to provide them with information on relevant statutory provisions and internal policies. The officers act as the point of contact if employees have any questions and can offer advice on compliance issues. Employees may also contact the compliance officers in confidence if they wish to report breaches of internal policy or legal provisions. In 2016, compliance management continued to focus on a number of areas, notably continuous improvement within the compliance organization in relation to information sharing with the international sites and the provision of local training for employees.

### Codes of Conduct

Businesses need the trust of society if they are to be economically successful. We therefore manage our business responsibly in compliance with statutory requirements. Siltronic is a Wacker Group company and is therefore subject to the Wacker's business principles of conduct, which are laid down in five corporate codes:

- Code of Conduct, which sets out the basic principles for interaction with business partners and third parties (confidentiality, separation of private and business interests, data protection, prevention of money laundering);
- Code of Safety, which defines the safety culture and sets safety regulations for workplaces, plants, products and transport;
- Code of Innovation, which specifies the principles applicable to research and development, partnerships, patents and innovation management;
- Code of Teamwork & Leadership, which lays down the principles for collaborative teamwork, leadership and management;
- Code of Sustainability, which details the principles for sustainable corporate governance.

The codes can be found on Wacker Chemie AG's website ([http://www.wacker.com/cms/en/wacker\\_group/wacker\\_facts/policy/policy.jsp](http://www.wacker.com/cms/en/wacker_group/wacker_facts/policy/policy.jsp)). The Codes can be viewed and downloaded by all employees on the Siltronic-Intranet.

Furthermore, Siltronic as a supplier to the electronics industry orients itself towards the Code of Conduct of Electronic Industry Citizenship Coalition (EICC). With this code world's leading electronic companies want to foster awareness of social and environmental responsibility around the globe and promote ethical business practices. Further information on the EICC and its Code of Conduct is available on the Internet under <http://www.eiccoalition.org>.

Moreover, Siltronic implements the ten principles of the United Nations Global Compact initiative, which aims to protect human rights, set social and environmental standards for business operations and combat corruption. Information on the ten principles of the UN Compact is available at [www.unglobalcompact.org](http://www.unglobalcompact.org)

Additionally, Siltronic as a company of Wacker Chemie AG Group and as such also participates in the global chemical industry's Responsible Care® initiative (<https://www.vci.de/nachhaltigkeit/responsible-care/uebersichtsseite.jsp>). Wacker and its Group companies have been committed to this initiative since 1991. The participants in the initiative undertake to strive for continuous improvement in environmental, health, safety and security performance independently and regardless of any statutory requirements.

### Information on the working methods of the Executive Board and Supervisory Board, and on the composition and working methods of the Supervisory Board's committees

As required by the German Stock Corporation Act, Siltronic AG has a two-tier governance structure. This structure comprises the Executive Board, which manages the business, and the Supervisory Board, which oversees and advises the executive management. The two bodies are strictly segregated in terms of both membership and their powers.

#### Executive Board

The Executive Board currently comprises two members. The Executive Board manages the business of the Company in accordance with the law, the Articles of Association and the rules of procedure for the Executive Board. The Executive Board is independently responsible for managing the Company and represents Siltronic AG in all transactions with third parties. Its actions and decisions are determined by the interests of the Company and are geared toward the objective of a sustained increase in enterprise value. To this end, the Executive Board determines the corporate strategy of the Siltronic Group and then manages and supervises the implementation of this strategy by allocating financial and other resources, assigning capacity, and by supporting and monitoring the operating units. The Executive Board ensures that the Company complies with statutory provisions compliance and that it maintains an appropriate system of risk management and control.

The members of the Executive Board bear joint responsibility for the executive management of the Company, although each individual member of the Executive Board independently manages his own assigned areas of responsibility. The Executive Board comes together regularly in meetings convened and led by the CEO. Meetings of the Executive Board must be held to cover matters affecting the wellbeing of the Company. The Executive Board generally approves decisions by simple majority. For as long as the Executive Board only comprises two people, decisions can only be made unanimously and the CEO does not have a casting vote.

### Close cooperation between Executive Board and Supervisory Board

The Executive Board and Supervisory Board work in close collaboration to ensure that the Company performs successfully over the long term. Their common objective is to achieve sustainable growth in the Company and its value. The Executive Board submits regular, prompt, comprehensive reports to the Supervisory Board covering all matters of strategy, planning, business performance, risk position, risk management and compliance relevant to the Company. Between meetings, the Chairman of the Supervisory Board remains in contact with the Executive Board, in particular with the CEO, and they discuss key issues. The Executive Board provides the Supervisory Board with explanations if business performance deviates from the plans and targets.

The rules of procedure for the Executive Board of Siltronic AG specify that the consent of the Supervisory Board is required for certain transactions or in certain situations. Matters in which consent is required include the approval of the annual planning (encompassing financial and capital expenditure planning), the acquisition or disposal of equity investments, the commencement of a new branch of production or line of business, the discontinuation of an existing branch of production or line of business, and the raising of major long-term loans.

#### Supervisory Board

The Articles of Association specify that the Supervisory Board must comprise twelve members. In accordance with the German Codetermination Act (MitbestG), it has equal numbers of shareholder and employee representatives. The standard period of office for members of the Supervisory Board is five years. They can be re-elected. An overview of the members of the Supervisory Board in office during the reporting period and details of other positions that they hold on supervisory boards or similar bodies that are required by law to be formed can be found on [137](#). The normal period of office for the current members of the Supervisory Board will expire at the end of the Annual General Meeting in 2018. The Supervisory Board appoints, oversees and advises the Executive Board and is directly involved in decisions of material importance for the Company. Fundamental decisions about the further development of the Company require the approval of the Supervisory Board. The Supervisory Board has set its own rules of procedure, which satisfy the requirements specified in the German Corporate Governance Code.

A high degree of independence in the oversight of the Executive Board is already guaranteed by virtue of the two-tier board structure in which the members of the Supervisory Board cannot simultaneously be members of the Executive Board.

If necessary, the Supervisory Board may meet without the presence of the Executive Board.

### Committees enhance the efficiency of the Supervisory Board

The Supervisory Board has created four committees with specialist skills to allow it to carry out its responsibilities in the most efficient manner. Reports on the work of the committees are regularly submitted to full meetings of the Supervisory Board.

#### Executive Committee

##### Chairman:

Dr. Tobias Ohler

##### Members:

Dr. Hermann Gerlinger  
Johann Hautz

##### Responsibilities:

The Executive Committee prepares HR decisions for the Supervisory Board, in particular those concerning the appointment or removal of members of the Executive Board and the appointment of the CEO. It also deals with the contracts for the members of the Executive Board and draws up the system of Executive Board remuneration, which the full Supervisory Board then uses as the basis for specifying the remuneration for the Executive Board members.

#### Nomination Committee

##### Chairman:

Dr. Tobias Ohler

##### Member:

Dr. Hermann Gerlinger

##### Responsibilities:

The Nomination Committee comprises two members. Unless otherwise determined by the Supervisory Board, the members of this committee are those shareholder representatives who are also members of the Executive Committee. The tasks of the Nomination Committee are to identify suitable candidates for potential election to the Supervisory Board, taking into consideration the objectives for the composition of the Supervisory

Board, and to prepare the proposals to be submitted by the Supervisory Board to the Annual General Meeting regarding the election of shareholder representatives.

#### Audit Committee

##### Chairman:

Bernd Jonas

##### Members:

Dr. Tobias Ohler  
Harald Sikorski

##### Responsibilities:

The Audit Committee carries out the preparation for Supervisory Board decisions on the formal adoption of the annual financial statements and the approval of the consolidated financial statements. In addition, it addresses the review of the half-yearly interim consolidated financial statements, discusses the quarterly financial statements and concerns itself with issues related to risk management and compliance. In connection with these tasks, it is responsible for carrying out a preliminary review of the single-entity financial statements, the consolidated financial statements, the management reports for the Group and the parent company and the proposal for the appropriation of profit. In particular, it monitors the financial reporting processes, compliance and the effectiveness of the systems for internal control, risk management and internal auditing. It works in close cooperation with the external auditors. The Audit Committee also prepares the engagement agreement with the external auditors and takes suitable action to monitor the independence of the external auditors and the additional services performed by these auditors. On this basis, it submits a recommendation to the Supervisory Board regarding the auditing firm to be proposed by the Supervisory Board to the Annual General Meeting as the independent auditors. The Chairman of the Audit Committee has a particular expertise and experience in accounting and auditing.

#### Conciliation Committee

##### Chairman:

Dr. Tobias Ohler

##### Members:

Gebhard Fraunhofer  
Johann Hautz  
Angela Wörl



**Responsibilities:**

The Conciliation Committee established in accordance with section 27 (3) MitbestG is responsible for the tasks assigned to this committee by law: if a decision regarding the appointment or the withdrawal of the appointment of an Executive Board member does not have the necessary majority of two thirds of the votes, the Conciliation Committee is then responsible for distributing a proposal.

### **Targets for the proportion of women in the Executive Board and in management positions below the Executive Board; Specifications of adherence of a minimum gender ratio of the Supervisory Board**

There is a target of 0 percent for the proportion of women on the Executive Board of Siltronic AG with an implementation deadline of June 30, 2017. The current situation will therefore remain unchanged. The periods of appointment for the two current members of the Executive Board run until 2018 and 2020 and in the opinion of the Supervisors Board, any expansion of the Executive Board to three or more members would be counterproductive in view of the Company's efforts to monitor and steadily reduce its costs.

In the case of the first management level below the Executive Board, the target set by the Executive Board is that, by June 30, 2017, three out of a total of 16 heads of division should be women, equating to a ratio of 18.75 percent. The target decided by the Executive Board for the second management level below the Executive Board is that, by June 30, 2017, one out of a total of 34 employees should be a woman, equating a ratio of nearly 3 percent.

In the reporting period, the proportion of women on the Supervisory Board fulfilled legal requirements. Since the appointment of Ms. Angela Wörl by the courts as a shareholder representative on January 4, 2016, four members of the Supervisory Board of Siltronic AG have been women, two on the shareholder side and two on the employee side and eight have been men. The shareholder representatives' side and the employee representatives' side have each rejected fulfillment of the gender quota requirement on the basis of the Supervisory Board membership as a whole.

## Further information on corporate governance

### Objectives for the composition of the Supervisory Board

In 2015 the Supervisory Board decided on the precise objectives for its composition taking into account the German Corporate Governance Code:

1. The Supervisory Board should have an appropriate number of members with international experience, but in any case at least one such member.
2. The rules of procedure for the Supervisory Board already include comprehensive arrangements for preventing and handling conflicts of interest involving members of the Supervisory Board. Furthermore, the Supervisory Board generally strives to prevent conflicts of interest and will also take this objective into account when submitting its proposals to the Annual General Meeting concerning candidates for election to the Supervisory Board.
3. The members of the Supervisory Board should include at least three independent shareholder representatives.
4. Membership of the Supervisory Board should generally be for no more than three full periods of office. The Supervisory Board may deviate from this rule in justified exceptional cases.

The rules of procedure for the Supervisory Board already include an age limit.

The Supervisory Board takes these objectives into consideration when proposing election candidates to the Annual General Meeting.

The composition of the Supervisory Board of Siltronic AG is consistent with the adopted objectives and is in compliance with the age limit specified in the rules of procedure for the Supervisory Board.

## Transparent information for shareholders and the general public

Siltronic aspires to provide information promptly and on an equal basis for all its target audiences, be they shareholders, shareholder representatives, analysts, media or interested members of the public. We regularly publish key dates for the Company in a financial calendar, which can be found on our website. Capital market players are in close contact with our investor relations team. We offer information on current and future business performance for investors and analysts in conference calls held in conjunction with the publication of each quarterly report. We regularly take part in roadshows and investor conferences. Once a year, we organize an analysts' meeting. We also publish information in ad-hoc announcements where required to do so by law. To support this requirement, we have created an ad-hoc committee, which includes the two members of the Executive Board, the Head of Legal & Compliance and the Head of Investor Relations & Communications. The team reviews the matters concerned to assess any relevance for ad-hoc announcements. In this way, we ensure that possible insider information is handled in compliance with the law. The Company maintains an insider list containing the names of employees who need to have access to insider information as part of their responsibilities.

Key presentations are freely available for inspection on the Company's website where you will also find all press releases and ad-hoc announcements in German and English, together with the annual report, interim reports and quarterly statements. Further information is available at <http://www.siltronic.com>.

## Annual General Meeting

Shareholders exercise their rights in the Annual General Meeting. Amongst others, the Annual General meeting resolves the appropriation of the profit, the discharge of the Executive Board and the Supervisory Board as well as the election of the external auditor. Changes of the articles of association and measures with an impact on equity are decided upon by the Annual General Meeting and are implemented by the Executive Board. Furthermore, The purpose of the Annual General Meeting is to ensure that all shareholders are informed efficiently and comprehen-

sively about the position of the Company. Even before the Annual General Meeting, shareholders receive key information about the immediately preceding financial year in the annual report. The notice of the Annual General Meeting provides details of the agenda items and explains the eligibility criteria for participation in the meeting. This notice, together with all the reports and documents required under statutory provisions, including the annual report (which contains the consolidated financial statements and the Combined management report among other things) and the separate financial statements of Siltronic AG is also accessible on the website. Following the Annual General Meeting, we publish on the website details of the attendance at the meeting and the results of the voting. Siltronic makes it easy for its shareholders to exercise their rights in person or appoint proxies. The Company makes proxies available to exercise shareholder voting rights in accordance with instructions from the shareholders concerned.

## Notification requirements for managers' transactions

Members of the Siltronic Executive Board and Supervisory Board as well as persons closely associated with them must report the transactions on their own account relating to Siltronic shares or debt instruments, or derivatives or other financial instruments linked there to Siltronic AG and to the German Federal Financial Supervisory Authority (BaFin) according to section 19 of the market abuse regulation (EU) No. 596/2014. In 2016, there was no notifiable deal reported to Siltronic AG according to section 19 MAR (since July 3, 2016 before according to section 15a Wertpapierhandelsgesetz).

The total of Siltronic shares held by all members of the Executive Board and Supervisory Board does not exceed 1 percent of the shares issued by the Company.

## Information on share-based incentive schemes

Of the total annual variable remuneration for the members of the Executive Board, 15 percent is paid in shares of the Company, which the company purchases in the name of the respective Executive Board member. Details are set out in the remuneration report on [p. 83](#).

## Responsible approach to opportunities and risks

Responsible handling of risk by a company is a key element of good corporate governance. Siltronic takes a systematic management approach in which it regularly identifies and monitors the main opportunities and risks for the Company. With this system, it aims to identify risks at an early stage and then minimize such risks by means of rigorous risk management. The Executive Board routinely provides the Supervisory Board with information on existing risks and the changes in these risks. The Audit Committee regularly addresses the financial reporting process and the effectiveness of the systems for internal control, risk management and internal auditing. The opportunity and risk management system is continuously refined and adjusted in line with changing circumstances. Further details can be found in the risk and opportunity report on [p. 68](#).

## Financial reporting and auditing of financial statements

Siltronic's consolidated financial statements for the year ended December 31, 2016 have been prepared in accordance with the International Financial Reporting Standards (IFRSs), as adopted by the European Union. The annual financial statements of Siltronic AG for the year ended December 31, 2016 have been prepared in accordance with the provisions of the German Commercial Code. The financial reporting for the 2016 financial year has been audited by KPMG AG Wirtschaftsprüfungsgesellschaft, Munich. In accordance with the recommendations in the German Corporate Governance Code, the Supervisory Board has agreed with the auditors that the Chairman of the Supervisory Board will be informed without delay of any grounds for exclusion or partiality arising during the audit. The auditors also report immediately on any material findings or circumstances that

affect the responsibilities of the Supervisory Board. If, during the audit of financial statements, the auditors identify any factors pointing to a misstatement in the declaration of conformity with the German Corporate Governance Code pursuant to section 161 AktG made by the Executive Board and the Supervisory Board, the auditors will inform the Supervisory Board accordingly and note the finding in the audit report.

## D&O insurance

There is a directors' and officers' (D&O) insurance covering the activities of the members of the Executive Board and the Supervisory Board. This insurance includes the statutory deductible for the members of the Executive Board. No deductible is applied in the case of the members of the Supervisory Board for the reasons explained in the declaration of conformity.

## Conflicts of interest

The members of the Executive Board and Supervisory Board are subject to an obligation to work solely in the interests of the Company. When making decisions, they must not pursue any personal interests or exploit for personal gain any business opportunities available to the Company. The rules of procedure for both the Executive Board and the Supervisory Board specify that any conflicts of interest must be disclosed without delay. If a conflict of interest is material and likely to be present for more than just a short period, the relevant member of the Supervisory Board must step down. All transactions between the Company on the one side and a member of the Executive Board or his family on the other side must be on an arm's-length basis. Such transactions require the consent of the Supervisory Board if the value of the individual transaction concerned exceeds EUR 5,000.

# Combined management report

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# Business and economic conditions

## Group structure and business activities

### Leading international supplier of hyperpure silicon wafers

We are a global market and technology leader for hyperpure silicon wafers for the semiconductor industry. We have production facilities at four locations in Germany, the USA, and Asia, where we manufacture silicon wafers with diameters of up to 300mm. Our customers include the top 20 consumers of silicon wafers in the semiconductor industry, and we maintain usually long-term business relationships with our customers.

Siltronic is known in the market for its long-standing expertise, customer-specific solutions, and global product availability, as well as assured quality and delivery reliability. Our worldwide presence enables us to respond to inquiries from customers within 24 hours. This combination gives rise to our high level of customer satisfaction and is the foundation for the sustained success of our business. Our aim is to supply high-quality wafers with specifications that fulfill our customers' requirements.

Silicon wafers are the basis for modern microelectronics and nanoelectronics and are therefore a key component of countless everyday objects, such as computers, smartphones, flat screens, and navigation systems.

We strive to be a driving force for innovation in silicon wafers for the semiconductor industry.

## Legal structure of the Group

Siltronic has had the legal form of a stock corporation (Aktiengesellschaft) subject to German law since 1996, although at that time it was called Wacker Siltronic Gesellschaft für Halbleitermaterialien AG. In 2004, the Company was renamed Siltronic AG. It is headquartered in Munich, Germany. The Company has direct or indirect equity investments in five companies.

## Management and control

As required by the German Stock Corporation Act (AktG), Siltronic AG has a two-tier governance structure consisting of the Executive Board and Supervisory Board. The Executive Board has two members; its composition did not change in fiscal year 2016. The Supervisory Board consists of twelve members. Information on the Executive Board and Supervisory Board and how their responsibilities are allocated can be found in the corporate governance report on [p. 31](#).

## Allocation of responsibilities on the Executive Board

Dr. Christoph von Plotho	Rainer Irl
<ul style="list-style-type: none"> <li>• Chief Executive Officer &amp; President</li> <li>• Application Technology</li> <li>• Corporate Development</li> <li>• Engineering</li> <li>• Investor Relations &amp; Communications</li> <li>• Legal &amp; Compliance</li> <li>• Production</li> <li>• Quality Management &amp; Sustainability</li> <li>• Sales &amp; Marketing</li> <li>• Site Management, Burghausen &amp; Freiberg</li> <li>• Supply Chain Management</li> <li>• Technology</li> <li>• Siltronic Japan</li> <li>• Siltronic Singapore</li> </ul>	<ul style="list-style-type: none"> <li>• Chief Financial Officer</li> <li>• Labor director</li> <li>• Controlling</li> <li>• Finance &amp; Tax</li> <li>• Human Resources</li> <li>• IT</li> <li>• Procurement</li> <li>• Risk Management &amp; Audit</li> <li>• Siltronic USA</li> </ul>



## Structure of the Siltronic Group



### Active strategic management holding company, decentralized structure, and proximity to customers

The parent company of the Siltronic Group, Siltronic AG, acts as the Group's holding company under company law and as its operational holding company. As parent company, Siltronic AG is in charge of the corporate strategy and generic strategic management as well as communications with the Company's important stakeholders, particularly the capital markets and shareholders. The operational subsidiaries are managed separately from a business perspective. The Siltronic AG Executive Board is represented on the executive boards of the subsidiaries. An extended team of senior group managers at Siltronic AG have their performance measured in accordance with agreed targets. Specific targets are defined at groupwide, regional, and operational level and are reviewed on an ongoing basis.

### Remuneration of the Executive Board and Supervisory Board

The Executive Board's remuneration consists of fixed and variable elements. The main features of the remuneration system for the Executive Board and Supervisory Board are described in the remuneration report on [p. 83](#) to [p. 86](#) of the combined management report.

### Declaration on corporate governance

The declaration on corporate governance, which is required by section 289a of the German Commercial Code (HGB), is contained in the corporate governance report on [p. 31](#) to [p. 37](#). It includes information on the work of the Executive Board and Supervisory Board, the declaration of conformity pursuant to section 161 AktG, and details on significant corporate management practices.

The declaration of conformity has been made permanently accessible to the public on the website [http://www.siltronic.com/int/en/investor\\_relations/corporate\\_governance/declaration/declaration.jsp](http://www.siltronic.com/int/en/investor_relations/corporate_governance/declaration/declaration.jsp).

## Important products, business processes, and markets

### Our experience, technological expertise, and innovative strength provide added value

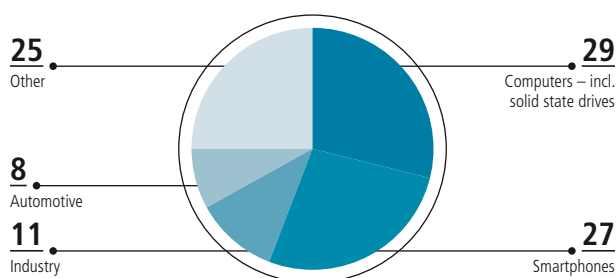
Silicon is the basis for nearly all semiconductor components and thus essentially underpins the entire global electronics industry. The wafers are used for increasingly small structures, known as design rules, which nowadays are just a few nanometers in size. This makes it possible to manufacture ever more powerful and energy-efficient generations of semiconductor chips. Our silicon wafers, with diameters of up to 300mm, support these developments and form the basis for highly complex semiconductor components, such as high-voltage applications, low-resistivity circuit boards for automotive engineering and telecommunications, and highly integrated microprocessors and memory modules for information processing.

We act as a strategic development partner for our industrial customers, to whom we supply solutions tailored specifically to their requirements. In doing so, we draw on our technical expertise and deep understanding of what our customers need. Our four production facilities and nine sales offices in Europe, the USA, and Asia serve customers in more than 40 countries. In 2016, our five largest customers were (in alphabetical order) Infineon Technologies, Micron Technology, Samsung Electronics, SK Hynix and Taiwan Semiconductor Manufacturing Company (TSMC). Our local sales approach enables us to offer high-quality customer service.

By working closely with our customers, we help them to continuously improve and update their products and solutions. We manufacture specified polished and epitaxial wafers in accordance with the latest design rules.

### End markets for semiconductor applications

in %



Source: IHS 2017; 'Other' includes network infrastructure, consumer end devices, etc.

### Competitive situation

There is a great deal of global competitive pressure in the market for silicon wafers for the semiconductor industry which is characterized by a high concentration of wafer suppliers. Market studies show that Siltronic is one of the largest manufacturers of silicon wafers for the semiconductor industry with a market share of approximately 15 percent.

In December 2016, Taiwanese GlobalWafers acquired the US-based SunEdison SEMI. Our main competitors are now the two Japanese manufacturers Shin-Etsu Handotai and SUMCO Corporation plus GlobalWafers from Taiwan and LG Siltron from Korea.

Together, the five largest manufacturers meet roughly 90 percent of global demand. Customers are working increasingly closely with manufacturers on the development of new wafers. We expect to be able to benefit even more from this trend in the future due to our excellent access to customers.

### Economic and legal influences

We sell our wafers to customers in the semiconductor industry worldwide. This means we are subjected to the cyclical fluctuations that are typical for this industry. However, this volatility varies significantly in terms of when it occurs and to what extent. We take account of expected developments in our business planning at an early stage using selected leading indicators, such as commodity prices, customers' ordering behavior, our capacity utilization, and production and unit sales forecasts for the semiconductor industry.

Exchange rate volatility caused by trade relationships between currency areas has an operational impact on our sales and earnings because we generate around two-thirds of our sales in US dollars but incur the bulk of our costs in euros. We are trying to reduce the currency effect of changes in foreign exchange rates by increasing the production in Singapore which shows correlation to the US dollar and pursuing a proactive hedging policy.

Siltronic's costs are affected by wage and salary increases and by changes in the cost of materials. Our main raw material is polysilicon, most of which we obtain from Wacker Chemie AG on the basis of long-term supply agreements. We use a large number of supplies, e.g. polishes and saw wire, in our manufacturing processes. As far as possible, we try to procure our materials from multiple suppliers.

We increase our profitability by taking steps within the Company, such as optimizing processes in all functional units. Back in 2010, we launched the cost roadmap, an ongoing cost-reduction program, in order to proactively identify and unlock potential for improvement. All projects aimed at boosting efficiency are included in this program. In one of these projects, we are aiming to continuously reduce the variable costs of a 300mm wafer on an annual basis and increase our production capacity by roughly one to two percent each year without the need for new capital expenditure.

We prioritize new ideas and monitor the implementation in regular steering committee meetings.

Because we do business worldwide, various legal and tax requirements apply to us that we have to take into account in our operations. These include product liability legislation, employment regulations, foreign trade laws and patent laws.

Risks for our business arising from the economic and legal situation are presented in the risk report on [p. 68](#) to [p. 79](#).

## Corporate strategy and corporate management

Our short- and long-term strategic objective is to expand our business activities in order to strengthen our position as one of the leading manufacturers of semiconductor wafers. To achieve this objective, we want to further develop our technology leadership, retain our leading quality position, and continue with our program for operational excellence and cost reductions. We also focus on a high level of profitability and a stable cash flow. There were no major changes to our objectives and strategies compared with the previous year.

### Megatrends creating a sustained increase in the use of our high-quality hyperpure silicon wafers

Customer requirements in the semiconductor industry are changing all the time, driven primarily by global megatrends such as mobility, connectivity, miniaturization, and cost efficiency. Because of the Internet of Things (IoT), for example, the devices that come on to the market will be increasingly intelligent, and everyday objects will be fitted with processors, sensors and networking capabilities. The technology will range from app-controlled wearables to smart factories. Continuous improvements to functionality and energy efficiency, for example of smartphones, driver assistance systems in motor vehicles, and industrial automation, are based on semiconductor manufacturers constantly enhancing the components needed for these

applications. Typically, these developments mean that raw materials have to meet ever more demanding requirements. For example, smaller design rules for components are only possible if the silicon wafers have the necessary uniformity.

We therefore expect that demand for highly developed wafers will continue to rise. We want to take advantage of these growth opportunities by focusing on innovative solutions that add value, thereby proactively helping to meet our customers' new requirements.

### Synergies from best-in-class production processes

We have many years of experience of manufacturing 300mm wafers and have built state-of-the-art production facilities at our German sites in Freiberg (Saxony) and Burghausen as well as in Singapore that are designed for the volume production of these wafers. Our production facilities in Singapore for 200mm and 300mm wafers are among the biggest and most modern in the world. Standardized processes and largely identical machinery ensure knowledge transfer between our production sites. This enables us to improve processes quickly and easily, to simplify the qualification process by our customers.

### Our success factors: a global presence and innovative strength

We want to offer solutions with enhanced product capabilities or quality that our customers can use in their current and future applications.

The products required in our target markets are highly sophisticated. Examples of applications for silicon wafers are computers, tablets, smartphones, solid-state drives, assistance and control systems in the automotive industry, or wearables. We provide our customers worldwide with specified, high-quality products. Apart from the Czochralski process we use the float zone technology for growing ingots to produce wafers with a diameter of up to 200mm (see the chapter on production on [p. 62](#)). We continually improve our innovative strength and attach a high priority to research and development (R&D). Our plan is to invest approximately 7 percent of our sales into R&D each year.

### Ongoing optimization of our production processes and cost structures

Our strategic objectives are to improve profitability and strengthen cash flow. We support and steer our efforts to achieve these objectives in a variety of ways. These include cost discipline and continuous improvement of processes in all functions and regions. Our cost roadmap helped us to reduce our costs continuously. We saved around EUR 45 million in 2015 compared to 2014 and around EUR 30 million in 2016 compared to 2015. Our EBITDA has increased despite pressure on prices in the past. On the basis of the plans for improvements that have been identified and initiated, we will continue to focus on achieving the cost benefits arising from this program in the future.

### Constant monitoring of selected financial and non-financial key performance indicators

The Group's management team predominantly uses financial key performance indicators (KPIs) to manage Siltronic.

The most important financial KPIs are the EBITDA margin, free cash flow and ROCE (return on capital employed).

A high level of profitability is an important target and metric for the Group's management team. The measurement basis we use is EBITDA, which enables us to compare ourselves with our competitors. EBITDA is defined as earnings before interest, taxes, and depreciation/amortization including impairment losses and reversals thereof. We use this comparison, along with historical trends and planning information, to calculate an EBITDA margin target.

Another important metric is free cash flow. By focusing on this KPI, we are ensuring that Siltronic remains financially solid going forward. Free cash flow shows whether the required investments in property, plant and equipment and intangible assets can be financed from the Company's own operating activities (cash flow from operating activities). Our goal is to achieve a positive cash flow each year. The main influences on this KPI, besides profitability, are effective management of net working capital and the level of capital expenditure. Net working capital is defined as the sum of inventories and trade receivables less trade payables.

ROCE is defined as EBIT (earnings before interest and taxes) divided by capital employed. Capital employed is calculated from non-current assets and working capital, using the average of the respective items at the beginning and end of the reporting period.

Targets for all financial KPIs are set and monitored company-wide. Each month, we measure the discrepancies between the target and actual figures at Group level and in all local companies. KPIs are analyzed monthly and quarterly. We also review the detailed business planning on the basis of the available monthly and quarterly results and draw up a specific forecast for business performance.

The abovementioned KPIs are supplemented by additional financial indicators, including particularly sales, capital expenditure and net financial assets.

Non-financial performance indicators mainly refer to human resources, research & development, production and corporate social responsibility, where we use indicators such as productivity, yield and number of accidents at work. We do not use any of these indicators across the board to manage the Company.

## Business report

### Macroeconomic situation and industry trends

According to the International Monetary Fund (IMF), global economic activity in 2016 developed very similar to 2015 with gross domestic product rising by 3.1 percent worldwide (2015: 3.2 percent).

Retained growth in the eurozone economy of 1.7 percent was below 2015 (+2.0 percent). Despite an ongoing favorable oil price development and the expansionary monetary policy of the European Central Bank the whole economy was still affected by an unemployment rate which is only slowly decreasing and by the debt crisis in some countries. During 2016, the exchange rate of the Euro against other denominations like the US dollar was comparable to previous year's level. Since November, however, the US dollar appreciated distinctly versus the Euro while the Japanese yen depreciated.

The German economy continued to pursue a moderate upward trend in 2016. The German Federal Statistical Office expects growth of 1.9 percent for the year as a whole (2015: 1.7 percent).

The USA grew by 1.6 percent in 2016 which is lower than in 2015 (2.6 percent). However, the USA – as well as Japan – benefit from a low unemployment rate.

Japan's growth was just 0.9 percent in 2016 (2015: 1.2 percent). In China, gross domestic product increased by 6.7 percent according to the expressed target of a slowly decreasing growth momentum (2015: 6.9 percent).

Measured in terms of the surface area of the wafers sold worldwide, the market for silicon wafers for the semiconductor industry grew by 2.9 percent in 2016. Demand in the first quarter of 2016 was significantly lower than in the corresponding period of 2015. However, demand picked up considerably during 2016 and this trend was sustained until the end of the year.

#### Sources:

IMF (World Economic Outlook, January Update, Release January 16th, 2017)  
 Statistisches Bundesamt, DIW Berlin (Dezember 2016)  
 SEMI SMG 2017 (Pressemitteilung am 7.2.2017)

### Significant events affecting our business performance

There were no significant events which affected our business performance in 2016.

### Comparison of actual and forecast business performance

Business in the first quarter of 2016 was already slightly better than expected and continued to be very encouraging in the second quarter. We were able to improve our product mix, and in the second quarter of 2016 also benefited from an easing in price pressure that had taken hold in the second half of 2015 and continued in the first quarter of 2016. At this point in time we assumed that the demand for silicon wafers would not rise during the second half of the year, but that prices would remain relatively steady. On this basis, we slightly revised our sales forecast downward.

Contrary to our forecast at the end of June 2016, demand in silicon wafers rose in the third quarter 2016; our production capacity for 300mm and 200mm wafers was fully utilized in the second half of the year. As predicted, average selling prices stabilized from the third quarter onward, although at a significantly lower level than in 2015. As a result, the sales forecast was a little more positive than it had been at the end of the second quarter.

The strong Japanese yen had a positive impact on our sales and gross margin. On the other hand, the appreciation of the yen led to higher expenses due to currency hedging which are added up under other operating income and expenses. Therefore, EBITDA was also negatively impacted. Overall, the effect by the yen appreciation was, however, positive. Therefore the EBITDA slightly forecast remained unchanged during the whole of 2016.

We ended 2016 successfully with sales of €933.4 million, which was at the level of the previous year. This was slightly better than our October forecast of a low single-digit percentage fall in sales. The operating EBITDA margin was 15.6 percent, marginally higher than the 2015 figure of 13.3 percent, as anticipated.

As expected in the third quarter, the fluctuations in the value of the Japanese yen led to slightly higher hedging expenses than predicted at the beginning of the year.

ROCE was 3.7 percent and thus consistent with the original projection of a low single-digit figure.

Free cash flow was in line with expectations at EUR 19.0 million although we reduced customer prepayment of EUR 20.5 million and made an advance payment to the pension fund of Wacker Chemie VVaG of EUR 11.1 million.

In 2016, we continued to strengthen our technology leadership by investing in our capabilities. In the third quarter, we raised our capital expenditure forecast from around EUR 80 million to a figure between EUR 85 million and EUR 90 million. The actual figure of EUR 88.8 million in 2016 came in at the upper end of our forecasts.

### Comparison of actual and forecast business performance

	2015 actual	Forecast Annual Report 2015 (March 2016)	Forecast Q1 2016 interim statement (April 2016)	Forecast Q2 2016 interim report (July 2016)	Forecast Q3 2016 interim statement (October 2016)	2016 actual
Sales (EUR mn)	931.3	n/a	n/a	n/a	n/a	933.4
Sales growth in %	10.1	slightly below previous year	in low to mid single-digit percentage range below previous year	in low to mid single-digit percentage range below previous year, bolstered by strong JPY	in low single-digit percentage range below previous year, bolstered by strong JPY	0.2
EBITDA margin in %	13.3	slight improvement	slight improvement	slight improvement	slight improvement	15.6
ROCE in %	0.4	in the mid single-digit percentage range	in the mid single-digit percentage range	in the low to mid single-digit percentage range	in the low to mid single-digit percentage range	3.7
Free cash flow (EUR mn)	37.4	clearly positive, but below the 2015 figure	clearly positive, but below the 2015 figure	clearly positive, but below the 2015 figure	clearly positive, but below the 2015 figure	19.0

## Overall statement by the Executive Board on business performance and the economic position

The 2016 financial year slightly exceeded the Executive Board's expectations. More than anything else, the high demand for silicon wafers, which had led to full utilization of production capacity in the third and fourth quarters, had not been forecast in the first half of the year. The ASP (average selling price) development was below our expectations.

Sales amounted to €933.4 million in 2016, which was slightly higher than our forecast. Positive exchange rate effects from the Japanese yen and, in particular, much higher wafer volume sold in the second half of the year to some degree offset the fall in ASP.

Capital expenditure was at the upper end of the forecast because we were able to push ahead rapidly with existing projects such as automation, mainly at the German sites, the new

crystal-pulling hall in Freiberg and the exchange of older crystal pullers versus state-of-the-art pullers. The number of employees continued to decrease as planned. Staff costs were thus within the budgeted figure. R&D expenditure also came in on budget.

Total assets grew slightly year on year. The equity ratio declined to 40.2 percent.

Overall, the Executive Board is satisfied with the performance of the business in 2016. The development of new products in collaboration with our customers has helped us to confirm our position as a technology leader in the market.

The Executive Board considers Siltronic's economic position to be stable. This assessment is based on the results in the 2016 consolidated financial statements and separate financial statements and takes account of the course of business up to the time of preparing the 2016 combined management report. At the time of preparing this annual report, business performance at the start of 2017 has been in line with the Executive Board's expectations.



# Financial position and financial performance

## Sales and financial performance

### Sales on previous year level because of higher volumes

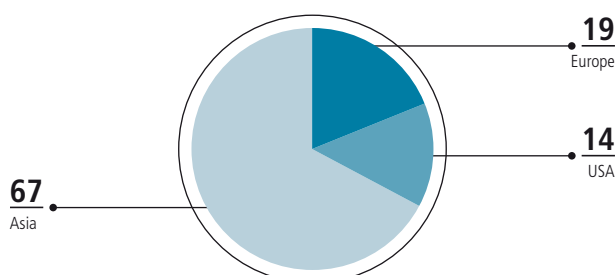
We successfully finished 2016 with consolidated sales of EUR 933.4 million, around the same as in preceding year (2015: EUR 931.3 million). Positive FX effects relating to the Japanese yen and predominantly higher wafer volumes compensated the decline in ASP. Measured in Euro, the ASP in the first three quarters remained stable however below the prior year level. In Q4, ASP increased and was slightly above the ASP of full year 2015.

We generate the bulk of our sales in US dollars and Japanese yen. This means that a weakness of the Euro against the US dollar and the Japanese yen has a positive impact on sales. The average Euro to US dollar exchange rate in 2016 was 1.11 and thus comparable to the prior year. The Euro to Japanese yen exchange rate, however, was on average 11 percent weaker than in 2015 at 134.

The regional breakdown of sales shows that the percentage of sales attributable to the three large regions, Europe, Asia, and the USA, was unchanged compared with 2015. Asia, the largest region, accounted for 67 percent of sales, as it had in the previous year, followed by Europe with 19 percent. In the USA, we generated again 14 percent of sales.

### Sales by region

in %



Business at Siltronic is often subject to a certain degree of seasonality and is usually characterized by a weak first quarter, stronger second and third quarters, and then a weaker fourth quarter. However, in 2016 the individual quarters did not fully follow this pattern. The first quarter was weak with sales of only EUR 220.6 million followed by better second quarter with sales of EUR 229.6 million. The third quarter was strong with sales of EUR 237.0 million, followed by sales of EUR 246.3 million in a very strong fourth quarter.

### Sales

In EUR mn	Q4 2016	Q4 2015	Change		Q1 – Q4 2016	Q1 – Q4 2015	Change	
			Amount	%			Amount	%
Sales	246.3	215.3	31.0	14.4	933.4	931.3	2.1	0.2

**Manufacturing costs per wafer area significantly lower**

We were able to reduce the manufacturing costs per wafer area significantly compared to the prior year. This led to a decrease in cost of sales of EUR 6.9 million or 0.9 percent despite the fact that the wafer area sold was higher than in 2015.

The improvement of manufacturing costs per wafer area was mainly driven by higher utilization of our production capacity, successful cost reduction measures and lower depreciation. There was no noticeable influence by foreign exchange rates as around 60 percent of manufacturing costs are incurred in Euro.

**Cost of sales**

In EUR mn	Q4 2016	Q4 2015	Change		Q1 – Q4 2016	Q1 – Q4 2015	Change	
			Amount	%			Amount	%
Cost of sales	192.6	183.6	9.0	4.9	761.5	768.4	–6.9	–0.9
Gross profit	53.7	31.7	22.0	69.4	171.9	162.9	9.0	5.5
Gross margin in %	21.8	14.7			18.4	17.5		

**Gross margin higher than in 2015 due to higher sales and lower manufacturing costs per wafer area**

The gross profit increased by EUR 9.0 million and amounted to EUR 171.9 million. This represents an increase of 5.5 percent. Gross margin increased from 17.5 percent in 2015 to 18.4 percent in 2016.

The main reasons for the higher gross margin were the successful measures to lower manufacturing costs per wafer area and the increased sales. Although ASP of 2016 decreased in comparison to prior-year, positive FX effects and higher wafer volumes have led to increased sales of EUR 2.1 million in 2016.

Gross margin in 2016 increased quarter on quarter. In Q1 gross margin was 15.3 percent, in Q2 17.1 percent, in Q3 19.1 percent and in Q4 gross margin came to 21.8 percent.

**Selling, R&D and general administrative expenses rising slower than sales**

The total of marketing and sales expenses, research & development (R&D) costs, and general administrative expenses increased year-on-year mainly due to tariff increases and higher R&D expenses. Selling expenses, R&D expenses, and administrative expenses as a percentage of sales of 12.9 percent were basically on previous years' level (2015: 12.6 percent).

**Selling, R&D and administrative expenses have barely changed compared to sales**

In EUR mn	Q4 2016	Q4 2015	Change		Q1 – Q4 2016	Q1 – Q4 2015	Change	
			Amount	%			Amount	%
Selling expenses	8.4	8.9	–0.5	–5.6	33.2	34.9	–1.7	–4.9
Research & development expenses (R&D expenses)	16.4	15.9	0.5	3.1	66.4	64.4	2.0	3.1
General administration expenses	4.5	4.3	0.2	4.7	20.6	18.5	2.1	11.4
<b>Total</b>	<b>29.3</b>	<b>29.1</b>	<b>0.2</b>	<b>0.7</b>	<b>120.2</b>	<b>117.8</b>	<b>2.4</b>	<b>2.0</b>
as a percentage of sales	11.9	13.5			12.9	12.6		

### Other operating income and expenses dominated by currency hedges

Other operating income and expenses are strongly affected by exchange rate gains and losses, particularly in connection with foreign exchange hedging. Currency hedging involves the US dollar and Japanese yen.

Exchange rate effects in 2016 decreased significantly with a net expense of EUR –24.7 million compared to a net expense of EUR –42.4 million in 2015.

In 2016 exchange rate effects resulted in an expense of EUR 20.9 million under other operating income and expenses (2015: EUR 45.7 million). Due to these exchange rate effects, other operating income and expenses, net, were therefore EUR 24.8 million better than in 2015.

As of December 31, 2016, unrealized losses from hedges of EUR 4.6 million (2015: EUR 13.2 million) remained in equity.

### Other operating income and expense

In EUR mn	Q4 2016	Q4 2015	Change		Q1 – Q4 2016	Q1 – Q4 2015	Change	
			Amount	%			Amount	%
Other operating income	17.7	10.2	7.5	73.5	52.5	88.9	–36.4	–40.9
Other operating expense	–22.1	–18.8	–3.3	17.6	–77.2	–131.3	54.1	–41.2
<b>Other operating income and expenses, net</b>	<b>–4.4</b>	<b>–8.6</b>	<b>4.2</b>	<b>–48.8</b>	<b>–24.7</b>	<b>–42.4</b>	<b>17.7</b>	<b>–41.7</b>
<i>of which exchange rate effects</i>	<i>–1.5</i>	<i>–10.5</i>	<i>9.0</i>		<i>–20.9</i>	<i>–45.7</i>	<i>24.8</i>	

### Increase in EBITDA due to currency hedges and higher gross result

EBITDA amounted to EUR 146.0 million in the year under review and was thus up by EUR 22.0 million or by 18 percent compared with the prior year (2015: EUR 124.0 million).

The EBITDA margin for the reporting year was 15.6 percent (2015: 13.3 percent). As sales and gross margin, EBITDA margin showed a continuous improvement during 2016. It came to 10.7 percent in Q1, 15.3 percent in Q2, 15.6 percent in Q3 and reached 20.5 percent in Q4. FX effects had a higher impact on the improvement of the EBITDA margin in the individual quarters compared to the improvement of sales and gross margin.

Excluding the overall negative impact on earnings of EUR 20.9 million included in other operating income and expenses, EBITDA would have been EUR 166.9 million and EBITDA margin 17.9 percent (2015: EUR 169.7 million and 18.2 percent) respectively. The FX effects, that impact earnings, resulted from a weakening Euro. However, a weakening Euro leads to a higher gross margin.

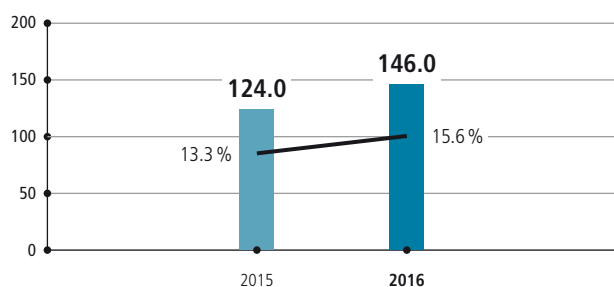
In 2016, EBIT of EUR 27.0 million was EUR 24.3 million higher than in the previous year. In comparison, gross profit improved by EUR 9.0 million. The improvement in EBIT exceeded the increase in gross profit due to lower expenditure relating to exchange rate effects which are recognised in other operating income and expenses.

## Changes in EBITDA

In EUR mn	Q4 2016	Q4 2015	Change		Q1 – Q4 2016	Q1 – Q4 2015	Change	
			Amount	%			Amount	%
EBIT	20.0	–6.0	26.0	–	27.0	2.7	24.3	>100
EBIT margin in %	8.1	–2.8			2.9	0.3		
Depreciation, amortization and impairment less reversals thereof	30.5	29.3	1.2	4.1	119.0	121.3	–2.3	–1.9
<b>EBITDA</b>	<b>50.5</b>	<b>23.3</b>	<b>27.2</b>	<b>&gt;100</b>	<b>146.0</b>	<b>124.0</b>	<b>22.0</b>	<b>17.7</b>
EBITDA margin in %	20.5	10.8			15.6	13.3		

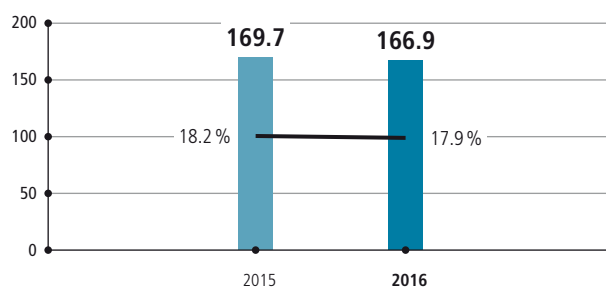
### EBITDA and EBITDA margin

EUR mn



### EBITDA and EBITDA margin (without exchange rate effects)<sup>1)</sup>

EUR mn



<sup>1)</sup> Other operating income and expenses influenced by FX effects, mainly due to hedging. In 2016, FX effects added up to expenses of EUR 20.9 million.

### Financial result affected by discounting of pensions

In 2016, our financial result came to EUR –11.1 million (2015: EUR –12.2 million). The dominating line item is the expense for

discounting of pensions, which is included in other net financial result. This expense was EUR 8.5 million in 2016 (2015: EUR 8.2 million).

### Financial result

In EUR mn	Q4 2016	Q4 2015	Change		Q1 – Q4 2016	Q1 – Q4 2015	Change	
			Amount	%			Amount	%
Interest income	0.3	0.1	0.2	<100	1.3	0.6	0.7	<100
Interest expense	–0.4	–0.4	0.0	–	–3.3	–4.1	0.8	–19.5
Other finance cost, net	–2.3	–3.5	1.2	–34.3	–9.1	–8.7	–0.4	4.6
<b>Financial result</b>	<b>–2.4</b>	<b>–3.8</b>	<b>1.4</b>	<b>–36.8</b>	<b>–11.1</b>	<b>–12.2</b>	<b>1.1</b>	<b>–9.0</b>

### Income taxes

Income taxes amounted to EUR 7.2 million in 2016 (2015: EUR 10.6 million). Income tax expenses resulted mainly from current taxes in Singapore for Siltronic Singapore Pte. Ltd. and in the Netherlands for Siltronic Holding International. Income from deferred tax assets of EUR 0.2 million was solely generated in the period under review.

In 2016, the Group tax rate, i.e. the result before taxes compared to income taxes, was 45 percent as potential future tax advantages of Siltronic AG are not allowed to be recognized due to a special IFRS rule (refer to Note 03). Therefore the Group tax rate 2015 is not meaningful.

### Income tax expense

In EUR mn	Q4 2016	Q4 2015	Change		Q1 – Q4 2016	Q1 – Q4 2015	Change	
			Amount	%			Amount	%
Result before income tax	17.6	–9.8	27.4	–	15.9	–9.5	25.4	–
Expense (–)/Income (+) of income taxes	–2.1	1.0	–3,1	–	–7.2	–10.6	3.4	–32.1
<b>Tax rate</b>	<b>12</b>				<b>45</b>			

### Net result for the period strongly improved

Our net result for the period improved from EUR –20.1 million in 2015 to EUR 8.7 million in 2016. Of this is a total EUR 12.0 million for shareholders of Siltronic (2015: EUR –14,0 million).

### Earnings per share improved to EUR 0.40

Earnings per share came to EUR 0.40 compared with the earnings per share of EUR –0.50 in the previous year.

## Assets and liabilities

The total assets of Siltronic AG had increased slightly from EUR 1,040.8 million as of the end of 2015 to EUR 1,056.8 million as of December 31, 2016.

In EUR mn	Dec. 31, 2016	Dec. 31, 2015	Change
Intangible assets	26.4	29.7	–3.3
Property, plant and equipment	519.8	542.9	–23.1
Other assets	7.9	6.5	1.4
<b>Non-current assets</b>	<b>554.1</b>	<b>579.1</b>	<b>–25,0</b>

### Non-current assets down due to depreciation

Non-current assets amounted to EUR 554.1 million as of the end of 2016 and thus made up approximately 52 percent of total assets. They were EUR 25.0 million or 4 percent lower than at the end of the previous year (December 31, 2015: EUR 579.1 million).

This was primarily due to a fall in property, plant and equipment because of depreciation of EUR 118.0 million (December 31, 2015: EUR 121.6 million). Capital expenditure (additions to property, plant and equipment and to non-current intangible assets) totaled EUR 88.8 million (December 31, 2015: EUR 75.0 million) and mainly related to our new crystal pulling hall in Freiberg and the automatization of our production.

Capital expenditure mainly serves to meet the needs of our customers, who demand increasingly challenging technical specifications.

As of December 31, 2016, one of the main components of other non-current assets was the goodwill resulting from the step acquisition of SSW. The goodwill amounts to EUR 20.5 million and is not amortized. Another significant asset recognized under this line item is the customer base, which was allocated a value of EUR 4.6 million when the controlling interest was acquired and is amortized using the straight-line method. Furthermore, deferred taxes are recorded with an amount of EUR 6.0 million.

#### Current assets increased due to clearly positive free cash flow and higher trade receivables

Current assets amounted to EUR 502.7 million as of December 31, 2016, representing an increase of EUR 41.0 million compared to a year earlier (December 31, 2015: EUR 461.7 million). They thus accounted for roughly 48 percent of total assets (December 31, 2015: 44 percent).

Other current assets included fixed-term deposits amounting to EUR 79.0 million as of December 31, 2016 (December 31, 2015: EUR 40.0 million) and cash and cash equivalents of EUR 136.4 million (December 31, 2015: EUR 154.5 million). The total of fixed-term deposits and cash and cash equivalents therefore increased by EUR 20.9 million.

In EUR mn	Dec. 31, 2016	Dec. 31, 2015	Change
Inventories	140.9	142.7	-1.8
Trade receivables	118.2	100.4	17.8
Fixed-term deposits	79.0	40.0	39.0
Other assets	28.2	24.1	4.1
Cash and cash equivalents	136.4	154.5	-18.1
<b>Current assets</b>	<b>502.7</b>	<b>461.7</b>	<b>41.0</b>

#### Increase in working capital

Working capital (inventories and trade receivables minus trade payables) increased from EUR 171.0 million to EUR 177.5 million. The increase of EUR 6.5 million was mainly attributable to higher trade receivables as a result of the high sales level in the fourth quarter. Also the Euro to US dollar exchange rate which was 4 percent weaker compared to December 31, 2015 and the 6 percent weaker Japanese yen to the Euro had an influence on the increased trade receivables.

#### Lower discount rates for pension provisions resulted in lower equity

Equity amounted to EUR 425.3 million as of December 31, 2016 (December 31, 2015: EUR 497.3 million). Therefore the equity ratio was 40.2 percent, compared with 47.8 percent as of December 31, 2015.

The negative impact on equity which decreased by EUR 72.0 million is mainly due to lower discount rates for pension provisions.

#### Increase in pension provisions due to lower interest rates impacted non-current liabilities

Non-current liabilities amounted to EUR 479.9 million as of December 31, 2016 (December 31, 2015: 396.0) and thus made up approximately 46 percent of total equity and liabilities. The main reason was the increase in pension provisions by EUR 95.7 million which is attributable to lower discount rates in Germany and the USA.

The provisions in Germany were discounted at 1.94 percent at the end of December 2016, whereas the discount rate at the end of December 2015 was 2.75 percent. In the USA the discount rate decreased from 4.20 percent at the end of December 2015 to 3.92 percent in 2016.



In EUR mn	Dec 31, 2016	Dec 31, 2015	Change
Equity	425.3	497.3	-72.0
Pension provision	395.1	299.4	95.7
Financial liabilities	40.4	38.6	1.8
Other provision and liabilities	44.4	58.0	-13.6
<b>Non-current liabilities</b>	<b>479.9</b>	<b>396.0</b>	<b>83.9</b>
Trade liabilities	81.6	72.1	9.5
Other provision and liabilities	70.0	75.4	-5.4
<b>Current liabilities</b>	<b>151.6</b>	<b>147.5</b>	<b>-4.1</b>

The other non-current liabilities were accounted for by non-current personnel-related obligations, e.g. provisions for early retirement and anniversary, plus advance payments received. The incremental reduction led to an decrease of non-current advanced payments received of EUR 20.4 million.

The non-current financial liabilities of EUR 40.4 million relate to a loan from the minority shareholder of SSW.

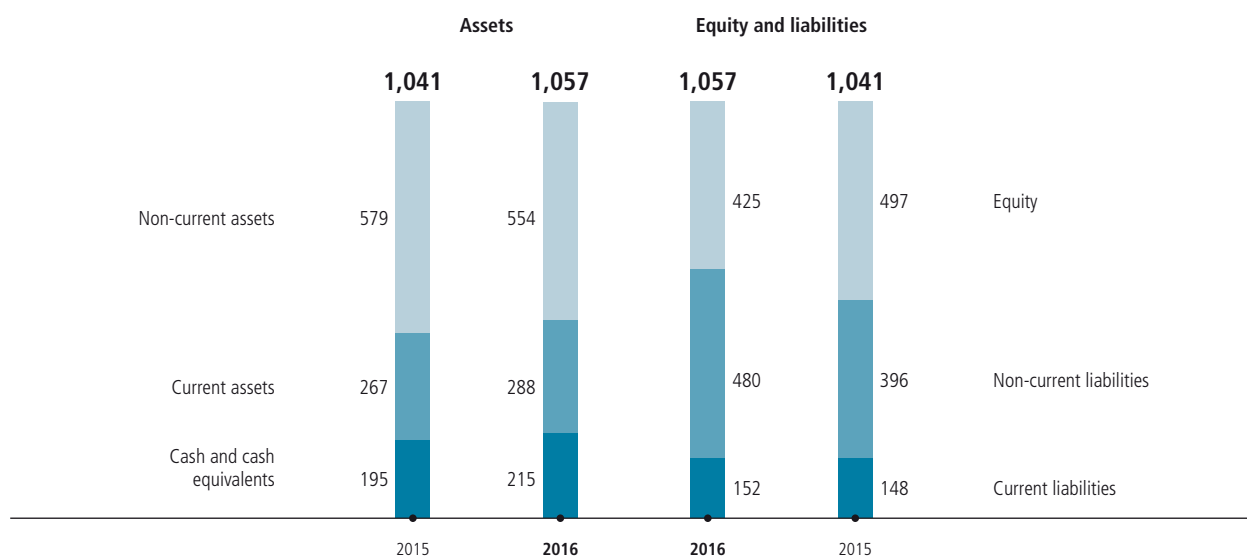
#### Current liabilities basically unchanged

As of December 31, 2016, current liabilities came to EUR 151.6. They are EUR 4.1 million higher than previous year's figure (December 31, 2015: EUR 147.5 million). Thus they made up around 14 percent of total equity and liabilities.

Other current liabilities related to current personnel liabilities, particularly vacation, overtime, and performance-related pay, negative fair values of currency derivatives, and advance payments received. The negative fair values of currency derivatives amounted to EUR 10.4 million as of the reporting date. EUR 9.2 million of this amount are recognized as short-term. Positive fair values of EUR 5.0 million are recognized under assets.

#### Structure of assets and equity and liabilities

EUR mn



### Impact of exchange rate fluctuations and acquisitions on the balance sheet

The influence of exchange rate fluctuations on the change in book values of assets and liabilities as of December 31, 2016 compared to December 31, 2015 are not noteworthy apart from the above mentioned trade accounts receivable. No acquisitions were realized and had therefore no effect.

### Unrecognized intangible assets

We believe that our customers' confidence in the quality of existing products and in Siltronic's ability to adapt existing products to customers' steadily increasing technical requirements is a key influencing factor in the success of our business. Our global sales network, which maintains long-standing relationships with customers, is instrumental in helping us to identify customers' future technical requirements early on and to evaluate them correctly.

We also consider the knowledge that we have built up in research & development (R&D) over many years to be one of our competitive advantages.

### Free cash flow clearly positive

Siltronic's management team uses free cash flow as an internal performance indicator for operating activities. Our expectations for free cash flow were fulfilled. In 2016, at EUR 19.0 million, free cash flow was positive despite high cash outflows for investments in property, plant and equipment as well as for reduction of prepayments from customers. Thus we were able as in prior year to finance our capital expenditure on property, plant and equipment and on non-current intangible assets from the cash flow generated from our operating activities.

### Free cash flow

In EUR mn

	Q1 – Q4 2016	Q1 – Q4 2015	Change
Cash flow from operating activities	115.6	96.1	19.5
Proceeds/payments for items of property, plant, and equipment and intangible assets	–96.6	–58.7	–37.9
<b>Free cash flow</b>	<b>19.0</b>	<b>37.4</b>	<b>–18.4</b>
Proceeds/payments for items of property, plant, and equipment and intangible assets	–96.6	–58.7	–37.9
Proceeds/payments for the disposal of securities	–38.9	–40.0	1.1
<b>Cash flow from investing activities</b>	<b>–135.5</b>	<b>–98.7</b>	<b>–36.8</b>

### Cash flow from operating activities 20 percent higher than in 2015

In 2016, our operating activities provided net cash of EUR 115.6 million, compared with EUR 96.1 million in 2015. This is an increase of 20 percent. This cash flow includes the reduction of prepayments from customers of EUR 20.5 million (2015: EUR 23.3 million) as well as a prepayment to the Wacker Chemie AG pension fund of EUR 11.1 million. In 2015, there was no prepayment to the pension fund.

### Increase in cash flow from investing activities

For 2016, we show net cash used for investing activities of EUR 135.5 million after EUR 98.7 million in prior year. This cash flow includes the cash outflow for investments in property, plant and equipment and intangible assets as well as the cash outflow for investments in fixed-term deposits.

The cash outflow for investments in property, plant and equipment increased to EUR 96.7 million in 2016 compared to EUR 58.9 million in 2015. This capital expenditure related to technology required to meet the increasingly complex specifications of our customers.

The net-cash-outflow for investments in fixed-term deposits came to EUR 38.9 million in 2016 compared to EUR 40.0 million in 2015.

### No cash flow from financing activities in 2016

In 2016, there were no financing activities. In 2015, the cash flow from financing activities was affected by the IPO and repayments of loans to Wacker Chemie AG.

## Financial management

### Principles and objectives

The aim of financial management at Siltronic is to optimize cash flows and ensure that currency effects are hedged in accordance with our policy. Derivatives are used exclusively to hedge cash inflows and outflows resulting from receivables and liabilities. As of December 31, 2016, 40 percent of assets were financed from equity and 60 percent from liabilities.

As the Group's parent company, Siltronic AG is significantly involved in the financing of its subsidiaries. Financing is managed from the perspective of the Group.

### Financing instruments not reported on the statement of financial position

Siltronic's use of sources of financing that are not reported on the statement of financial position is negligible (e.g. non-re-course factoring).

### Net financial assets of EUR 175.0 million

Because of the positive free cash flow of EUR 19.0 million in 2016, Siltronic had net financial assets of EUR 175.0 million as of December 31, 2016 (December 31, 2015: EUR 155.9 million).

The fixed-term deposits have a lifetime until 2017.

The financial liabilities are non-current liabilities based on a granted loan of the minority shareholder of SSW.

### Net financial assets

In EUR mn	Dec. 31, 2016	Dec. 31, 2015	Change
Financial liabilities	-40.4	-38.6	-1.8
Cash and cash equivalents	136.4	154.5	-18.1
Fixed-term deposits	79.0	40.0	39.0
<b>Net financial assets (+)/ net financial debt (-)</b>	<b>175.0</b>	<b>155.9</b>	<b>19.1</b>

### ROCE of 3.7 percent

ROCE for 2016 is based on EBIT of EUR 27.0 million (2015: EUR 2.7 million). In 2015, capital employed came to EUR 743.6 million. In 2016, it decreased by EUR 19.9 million to EUR 723.7 million primarily because of the reduction in non-current assets. The dominant factor in the improvement in ROCE, which advanced from 0.4 percent to 3.7 percent, was the clear improvement in EBIT.

### Liquidity management

Our aim is to pool Group companies' surplus liquidity and, ensuring solvency at all times, to optimally allocate this money within the Group or invest it externally. For this purpose, we use a treasury management system that provides us with an overview of each subsidiary's cash status at all times.

### Summary of financial position

In 2016, we continued to improve our financial position due to a clearly positive free cash flow. The net financial assets of EUR 175.0 million provide a solid basis for our short- and medium-term growth strategy.

### Limitation of financial risk

We reduce our financial risk by pursuing a hedging strategy in which we use forward transactions, swaps and options to limit Siltronic's currency risk. The hedging costs are recognized in accordance with the IFRS rules on hedge accounting.

The core components of our policy for limiting financial risk are the clear definition of process responsibility, multi-level approval processes, and risk assessments.

### Analysis of capital expenditure

We mainly invest cash flow from operating activities in existing factories in order to automate and optimize production and to increase yields. In 2016, our largest items of capital expenditure were the new pulling hall at our factory in Freiberg and new crystal pullers in Freiberg and Singapore.

# Siltronic AG

In addition to the information on the Siltronic Group, we report on the performance of Siltronic AG. The annual financial statements of Siltronic AG are prepared in accordance with the provisions of the German Commercial Code (HGB). The complete set of statements is published separately.

As the parent company of the Siltronic Group, Siltronic AG is in charge of generic strategic management as well as allocation of resources, funding, and communications with the capital markets and shareholders.

Siltronic AG is an operating company; it has production facilities in Burghausen and Freiberg, and it also has a site in Taiwan. Wafers and semi-finished goods are manufactured at the production facilities. The semi-finished goods are sold to subsidiaries and the wafers to end customers, provided the latter are located in Europe or Taiwan. In other countries, the wafers are sold through international subsidiaries. In 2015, Siltronic AG had also sold wafers in a number of other Asian countries. These sales are now handled by the subsidiary Siltronic Singapore Pte. Ltd.

## Results of operations of Siltronic AG in accordance with the HGB

in EUR mn	2016	2015	Change	
			Amount	in %
<b>Sales</b>	<b>667.5</b>	<b>830.8</b>	<b>-163.3</b>	<b>-19.7</b>
Changes in inventories and other own work capitalized	-0.6	-1.3	0.7	53.8
<b>Total operating output</b>	<b>666.9</b>	<b>829.5</b>	<b>-162.6</b>	<b>-19.6</b>
Cost of materials	-305.5	-449.8	144.3	-32.1
Staff costs	-209.3	-212.4	3.1	-1.5
Depreciation, amortization, and impairment	-49.2	-51.7	2.5	-4.8
Other net operating expenses and income	-121.5	-170.8	49.3	-28.9
<b>EBIT</b>	<b>-18.6</b>	<b>-55.2</b>	<b>36.6</b>	<b>-66.3</b>
<b>EBITDA</b>	<b>30.6</b>	<b>-3.5</b>	<b>34.1</b>	<b>-</b>
Interest income/expense	-3.7	-16.9	13.2	-78.1
<b>Result before income taxes</b>	<b>-22.3</b>	<b>-72.1</b>	<b>49.8</b>	<b>-69.1</b>
Income taxes	-0.4	-0.7	0.3	-42.9
<b>Net loss for the year</b>	<b>-22.7</b>	<b>-72.8</b>	<b>50.1</b>	<b>-68.8</b>
Withdrawal from capital reserves	22.7	72.8	-50.1	-68.8
<b>Distributable profit</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>-</b>

The decrease in sales of EUR 163.3 million in 2016 is due to the changes to the sales structure. This also impacted on the regional breakdown of sales, which was as follows: Asia 58 percent (2015: 65 percent), Europe 25 percent (2015: 19 percent), North/South America 15 percent (2015: 14 percent), rest of the world 2 percent (2015: 2 percent).

The change to the sales structure also affected the cost of materials because it no longer includes the purchase of the wafers

that are no longer sold through Siltronic AG. As marketing and sales expenses for these wafers also ceased to apply, the change to the sales structure did not have a negative impact on Siltronic AG's net loss for the year.

The cost-of-materials ratio, which is the cost of materials in proportion to total operating output, was 46 percent in 2016. This ratio improved by 8 percentage points year on year due to the changed sales structure.

Staff costs fell by EUR 3.1 million or 1 percent year on year. The 7 percent reduction in the average number of employees had a positive effect on staff costs. A negative factor was the expense for a provision recognized in 2016 to ensure the future funding of the pension fund. The provision recognized by Siltronic AG for this purpose amounted to EUR 11.1 million.

In 2016, depreciation, amortization, and impairment included impairment losses of EUR 0.9 million caused by the decommissioning of a machine. No impairment losses had been recognized in 2015.

Of the EUR 49.3 million improvement in other operating income and expenses, net, an amount of EUR 43.6 million was attributable to lower exchange rate losses, largely in connection with the US dollar. There was a positive effect of EUR 6.7 million resulting from the fact that the previous year's figure had included costs for the IPO.

As in 2015, the Executive Board has decided to release an amount equivalent to the net loss for the year from the capital reserves, which means there is no distributable profit. This appropriation of earnings was taken into consideration when the financial statements were prepared.

## Net assets of Siltronic AG in accordance with HGB

Assets, in EUR mn	Dec. 31, 2016	Dec. 31, 2015	Change	
			Amount	in %
<b>Non-current assets</b>				
Property, plant and equipment	242.7	224.8	17.9	8.0
Financial assets	129.3	129.3	0.0	0.0
	<b>372.0</b>	<b>354.1</b>	<b>17.9</b>	<b>5.1</b>
<b>Current assets</b>				
Inventories	94.3	91.4	2.9	3.2
Trade receivables from third parties	41.1	66.9	-25.8	-38.6
Receivables from affiliated companies	251.9	233.7	18.2	7.8
Other assets, excluding fixed-term deposits	18.0	8.7	9.3	>100
Cash and cash equivalents, including fixed-term deposits	46.7	154.7	-108.0	-69.8
	<b>452.0</b>	<b>555.4</b>	<b>-103.4</b>	<b>-18.6</b>
<b>Total assets</b>	<b>824.0</b>	<b>909.5</b>	<b>-85.5</b>	<b>-9.4</b>

Because capital expenditure on property, plant and equipment exceeded the corresponding depreciation, the carrying amount of property, plant and equipment went up by EUR 17.9 million.

Financial assets relate exclusively to the equity investment in the Dutch subsidiary Siltronic Holding International B.V.

Trade receivables from third parties decreased by EUR 25.8 million. However, trade receivables from affiliated companies rose by EUR 30.2 million. This shift in the receivables is attributable

to the change in the sales structure between Siltronic AG and Siltronic Singapore Pte. Ltd. As a result of a subsidiary of Siltronic AG repaying advance payments and because loan liabilities were reduced by repayments, receivables from affiliated companies only rose by EUR 18.2 million.

The EUR 108.0 million overall decrease in cash and cash equivalents, including fixed-term deposits, was the result of the repayment of loans from subsidiaries and capital expenditure on property, plant and equipment.

## Financial position of Siltronic AG in accordance with HGB

Equity and liabilities, in EUR mn	Dec. 31, 2016	Dec. 31, 2015	Change	
			Amount	in %
<b>Equity</b>	<b>503.0</b>	<b>525.7</b>	<b>-22.7</b>	<b>-4.3</b>
<b>Provisions</b>				
Pension provisions	109.8	109.2	0.6	0.5
Other provisions	92.7	72.3	20.4	28.2
	<b>202.5</b>	<b>181.5</b>	<b>21.0</b>	<b>11.6</b>
<b>Liabilities</b>				
– Trade payables to third parties	22.5	22.0	0.5	2.3
– To affiliated companies	84.5	160.9	-76.4	-47.5
Other liabilities	11.5	19.4	-7.9	-40.7
	<b>118.5</b>	<b>202.3</b>	<b>-83.8</b>	<b>-41.4</b>
<b>Total equity and liabilities</b>	<b>824.0</b>	<b>909.5</b>	<b>-85.5</b>	<b>-9.4</b>

As of the reporting date, 61 percent of assets were financed from equity and 39 percent from liabilities. The equity ratio increased by 3 percentage points year on year.

The EUR 20.4 million rise in other provisions is attributable to the provision recognized in 2016 to ensure the security of the future funding of the pension fund and to increased personnel provisions.

Liabilities to affiliated companies dropped by EUR 76.4 million. This is primarily due to Siltronic AG repaying loans to subsidiaries in a total amount of EUR 59.8 million.

Net financial assets came to EUR 154.8 million as of December 31, 2016, compared with EUR 207.1 million a year earlier. This equates to a reduction of EUR 52.3 million and relates to free cash flow and cash flow from financing activities.

Siltronic AG's cash flow from operating activities amounted to EUR 20.6 million in 2016 (2015: EUR 22.5 million). Cash payments for property, plant and equipment and for intangible assets came to EUR 73.3 million, compared with EUR 39.1 million in 2015. The high volume of cash payments for property, plant and equipment resulted in free cash flow for 2016 of EUR -52.8 million (2015: EUR -16.6 million).

In the year under review, Siltronic AG repaid loans in an amount of EUR 59.8 million that had been granted to it by subsidiaries.

Siltronic AG funded net disbursements by using its own cash and cash equivalents and by selling fixed-term deposits.

### Opportunities and risks

The business performance of Siltronic AG is essentially subject to the same risks and opportunities as that of the Siltronic Group. Siltronic AG generally participates in the risks of its equity investments and subsidiaries in proportion to its shareholding. The valuation of the equity investments is particularly dependent on the risks presented in the risk report. As the parent company of the Siltronic Group, Siltronic AG is part of the groupwide risk management system.

### Outlook

The expectations for the business performance of Siltronic AG in 2017 are largely identical to those for the business performance of the Siltronic Group, which are described in detail in the outlook for the Group.



# Non-financial key performance indicators

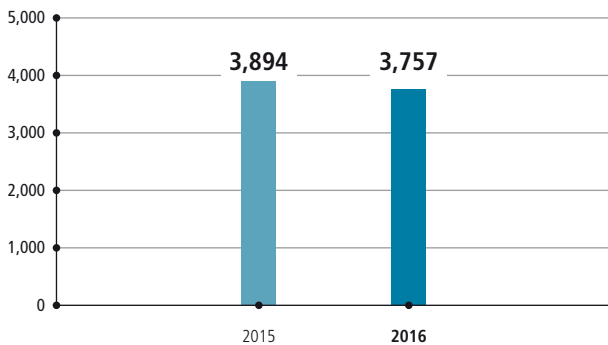
## Employees

Our Company's success is founded on the work of our employees, who demonstrate their expertise and passion for silicon wafers every day.

The total number of Siltronic employees was 3,757 as of December 31, 2016. Headcount had therefore fallen by 137 (4 percent) compared with the end of the previous year (December 31, 2015: 3,894). In addition, there were 534 temporary employees worldwide as of December 31, 2016 (December 31, 2015: 271).

Because we are a manufacturing company, we have a high proportion of employees working in production. They accounted for around 67 percent of the workforce at the end of 2016.

**Number of employees (excluding temporary employees)**  
as of December 31, 2015



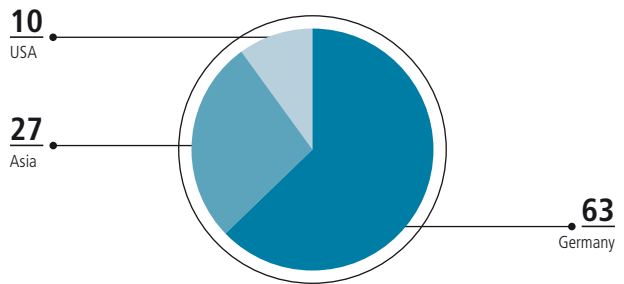
Of the total number of employees, 63 percent were employed in Germany as of December 31, 2016. At 2,363, the number of employees in Germany had fallen by 6 percent compared with the end of the previous year (December 31, 2015: 2,503). As part of a contract with Wacker Chemie AG, up to 500 Siltronic employees will be transferred to Wacker by 2019; the transfer began in 2014. More than 250 employees had already moved by the end of 2016. Other employees retired on reaching statutory retirement age, left the Company under early retirement employment schemes, or accepted voluntary severance packages.

In the USA, there were 374 employees, equating to 10 percent of the global workforce. This represents a 2 percent increase compared with the 368 employees as of December 31, 2015.

In the Asia region the number of employees was stable at 1,020 (December 31, 2015: 1,023). They made up 27 percent of the total workforce.

**Breakdown of employees by region (excluding temporary employees)**

in %



### Global HR strategy and decentralized HR management organization

Our HR management has a decentralized organizational structure in order to cater to the different needs of the employees at each site and in each region. Global guidelines are the basis of our HR strategy, for example executive development and talent management, performance-related payment systems and the international organization set-up. Strategic rules set by the Company, in particular compliance regulations, must be followed.

### Diversity is important

We strive to harness the benefits of today's diverse society. A diverse workforce – in terms of e.g. gender, nationality, ethnic origin, religion, or disability – offers a wealth of different skills and talents, opening up opportunities for innovative and creative solutions. Our long-term objective is to improve the diversity of Siltronic's workforce, for example by increasing the proportion of female managers. At the end of 2016, two of the 17 positions at the highest level of senior management and four of the 42 positions at the second-highest level of senior management were held by women. Please also see our corporate governance report on [p. 31](#). In 2016, we employed people from 26 different nations in Germany.

All employees at the sites in Germany are required to take an e-learning course in order to familiarize themselves with the German General Equal Treatment Act (AGG). This training is mandatory at all hierarchical levels, from the Executive Board to staff covered by collective pay agreements. New employees must also complete this course.

We support and encourage employees with disabilities. Managers, employees, the human resources department, the committee representing employees with disabilities, and the health service work together closely to ensure that employees with health-related restrictions can remain in their job or switch to a suitable role. This ensures that we can retain skilled workers without losing the invaluable knowledge built up over many years. In 2016, the average number of employees with a recognized disability working at Siltronic in Germany was 225 (2015: 237). This represents an employment rate of roughly 9 percent.

By partnering with sheltered workshops, we support people with disabilities who cannot find work in the general labor market. For example, Siltronic obtains packaging for its Burghausen site from the Ruperti workshops.

Family is important to us. Nursery places have been allocated for the children of employees in Freiberg. In Munich, an external family service provider arranges daycare places in kindergartens and nurseries. A service for family emergencies is available at all sites in Germany. If employees or their relatives are sick or require care, employees can use the advisory service offered by the family service provider.

#### **We reward our workforce's performance**

Our employees develop innovations, successfully implement strategies, and give the Company an unmistakable identity. A shared vision and corporate values that are actively fostered provide a sense of unity and offer guidance for our day-to-day work and conduct.

We use variable remuneration systems to encourage our employees' interest in the success of the Group and its performance. We review remuneration by means of regular benchmark studies. This ensures that we offer our employees salaries that reflect their performance and responsibilities and that are commensurate with market rates.

In addition to their fixed base salary, including paid vacation and a Christmas bonus, employees usually also receive variable remuneration. This benefit is offered to employees irrespective of whether their pay is collectively or non-collectively negotiated. It consists of a profit-sharing scheme and a remuneration component linked to personal performance. Collective pay agreements reached with the German Mining, Chemical and Energy Industrial Union (IG BCE) as well as company-specific collective pay agreements are in place at our German sites. Our positive and trustful cooperation with the works councils at the German sites and the IG BCE is the basis of a target-oriented social partnership. This is proven by the fact that there have not been any strikes or other industrial action at our German sites in recent years.

In 2016, IG BCE and employers in the chemical industry signed collective pay agreements in 2 phases within a 24-month term. Collectively agreed pay went up by 3.0 percent in 2016 and is agreed to go up by 2.3 percent in 2017. Employees whose salaries are not collectively agreed received a pay rise of 2.7 percent in the reporting year.

The company pension is an important part of remuneration and is offered at most sites in Germany and abroad. Exceptions are in place where there is no appropriate legal framework. In Germany, we offer employees a company pension plan through the pension fund of Wacker Chemie VVaG as well as related collectively agreed benefits as part of the collective demographic fund.

#### **Low staff turnover shows employee satisfaction**

Our employees are highly motivated and demonstrate extraordinary dedication to the Company and its success. This can be seen from the small number of employees who choose to leave the Company. In 2016, the rate in Germany was below 1 percent. The rate worldwide was around 6 percent, which is partly due to the higher staff turnover in Asia that is not unusual for that region.

We conducted an employee survey in Germany during 2015 as a way of actively managing change processes. The results were presented at various workshops and group meetings in 2016 and action steps were formulated as appropriate. These included, for example, regular reviews of our processes, new ways of communicating the corporate strategy and a strengthening of our feedback and performance culture.

### High priority given to employee development

We launched a talent management process back in 2013 in order to safeguard our long-term success. During the annual talent management cycle, all senior managers and employees whose salaries are not collectively agreed are assessed on the basis of standardized criteria during departmental and then interdepartmental meetings. This provides the basis for the annual staff appraisal interviews, in which employees and their line managers decide on development activities. Our aim in taking this approach is to be able to fill vacancies for high-level positions internally in the medium and long term.

We attach high priority not only to executive development but also to the development of our skilled technical staff and all employees. Employees discuss at least once a year achieved targets, give feedback and determine development activities, if applicable, with their line managers during staff appraisal interviews. In 2016, our employees in Germany, at all levels, completed around 16,700 e-learning courses (2015: around 14,000); around 2,000 participants attended seminars, continuing professional development activities, and conferences or received individual tuition (2015: 1,900).

### Graduate program for encouraging the next generation of scientists

The second graduate program initiated in 2015, started in 2016. Our aim is to attract talented science graduates to our Company and give them the opportunity to train for a future managerial role. Besides on-the-job training, the program includes seminars on management topics, communications skills, and teamwork. Participants are supervised by mentors during the 18-month program.

### Vocational training helps to secure a long-term supply of skilled workers

In 2016, as a way of responding to the demographic shift, we teamed up with the vocational training center of Wacker Chemie AG to launch a training program for the technical trades.

### Health management organization offers employees a range of benefits

To help us remain innovative and competitive, our employees can access a variety of services through Wacker Chemie's health management organization. We want to prevent back problems and cardiovascular disease among our employees, strengthen their mental resilience, offer work that is appropriate to their age, and find suitable jobs for employees with health problems.

To this end, the health service has offered check-ups for middle managers aged 45 or older at all German sites since 2012. Besides organ screening, advice on dealing with psychological stress is also available.

Since 2013, Siltronic employees have been taking part in the 'Fit for your Shift' program, which is run in cooperation with the German statutory pension insurance scheme. This health program, which was originally designed for shift workers, shows participants how they can cope better in the long term with the stresses caused by shift work. Because of the Company's positive experience with the program, it was expanded to other groups of employees working under a lot of stress, including those who do not work shifts.

## Research & development

### Innovation is key to success

The main driving forces in the semiconductor industry are miniaturization, cost savings, and efficiency increases. This is expressed in greater processing power and memory capacity and in lower specific electricity consumption, as well as in steadily declining costs per function. Demand for customized wafer solutions is also being driven by exceptionally strong growth in specialist applications such as power electronics, sensors, and communications electronics. To achieve the goals mentioned above, our customers demand the highest possible technological expertise as well as speed in the further development of silicon wafers, which are the most important basic material for the semiconductor industry.

## Key figures for R&D

	2016	2015	2014	2013
R&D expenditure (EUR mn)	66.4	64.4	64.3	58.8
R&D expenditure as a percentage of sales	7.1	6.9	7.6	7.9
R&D grants and subsidies received (EUR mn)	0.6	0.6	0.8	1.6

Intensive development activities are therefore essential in order to keep pace with the rapid rate of development in the semiconductor market and to maintain our position as a technology leader. Worldwide, we employ more than 400 engineers in process engineering, metrology, and application engineering. They are based at all of our sites. The Burghausen site is Siltronic's central development center. Tasks range from product quality assurance and testing and assessment of new technologies and equipment modifications to continuous improvements, line integration, and the qualification of wafers for our customers' latest technologies.

Intellectual property including around 1,700 registered patents and patent applications in around 300 patent families underpins our great innovative strength and secures our leading technological position in the global market.

Research and development (R&D) expenditure totaled EUR 66.4 million in 2016 (2015: EUR 64.4 million). Grants and subsidies for R&D were not significant in either 2015 or 2016.

### Siltronic Inventor Award

With its Inventor Award, Siltronic regularly honors employees who have come up with technological innovations. In 2016, a team of three employees received the prize in the 'most important invention' category. They recognized how to improve properties of wafers. The newly developed pp-epi wafer is harder, has less stress in the crystal lattice and therefore provides a better overlay performance. The new wafer is already qualified with numerous customers and is proof once again of Siltronic's technology leadership.

### Strategic collaboration with customers and research institutions

Many of our projects require us to work together closely with our customers on an ongoing basis. We also collaborate with research institutions and universities.

## Production and supply chain management

### Production

Our production plants are strategically located close to our customers and provide us with good access to highly skilled workers. We make best use of the strengths of our various sites. In Germany we take advantage of the innovation strength of best-in-class scientists and engineers and in Asia of favorable labor costs.

We make silicon crystals using the Czochralski process and turn them into polished wafers. An additional coating known as an epitaxy is added to some of the production volumes.

Siltronic also makes wafers from crystals produced using the float zone technology. These wafers, which are mainly used in power electronics, come with a range of surface properties and have diameters of up to 200mm.

We use standardized processes in all our production sites to deliver our wafers to our customers. We implement process improvements quickly and efficiently by knowledge transfer between our production sites. This enables us to simplify the qualification process by our customers. In addition, we operate our 300mm wafer lines at our German sites in Freiberg and Burghausen as a tightly integrated 'virtual fab' with a single cross-site management team.

We optimize our production processes and thus our process capabilities and cost structure on an ongoing basis. Changes are tested, evaluated and implemented by a change management process. A major focus is to secure the quality of our products and the profitability of our lines. State-of-the-art technology is part of our production. This enables us to accommodate our customers' requirements in a flexible way.

#### Projects in 2016

In 2016, we continued to work on projects that were already started in 2015.

Freiberg, Germany	New crystal pullers; Automation of the 300mm wafer line
Burghausen, Germany	Automation of the 300mm wafer line
Singapore	New crystal pullers

### Supply Chain Management

Thanks to our fully integrated logistics processes, we offer added value to our customers in the form of rapid reaction times and a high level of delivery reliability. Our electronically supported supply chain ensures every process – from initial contact to manufacturing to delivery – is transparent and can be monitored.

We are working continuously to reduce delivery times and optimize our supply chain in terms of costs, speed, and quality. By reusing and recycling, we try to minimize the impact on the environment, particularly with regard to primary packaging for wafers and secondary packaging used for transportation.

Requirements relating to wafer specifications, volumes, and destinations for our exports, both to our customers and to Siltronic sites, are subject to constant changes that we analyze regularly and coordinate with our capacities. Global planning of raw materials, semi-finished products, finished wafers, and their shipping to customers takes place in real time using customized systems. We thus offer our customers quality and security of supply.

We use extensive e-business solutions to integrate our external partners into our processes so that we can unlock the full potential of these partnerships. One such solution is a collaboration platform (extranet) that enables us to exchange information with individual partners and thus operate lean and integrated administrative processes.

We primarily use the internationally accepted RosettaNet standard for optimum electronic data interchange with our external partners. In some cases, we also rely on third-party service providers, for example to receive or send EDI formats. We have set up rapid B2B connections to many of our customers, one of the benefits being easier invoicing.

### Purchasing and supplier management

We aim to optimize our procurement costs, delivery times, and supplier quality and to quickly harness additional supply potential. Specialist teams manage purchasing processes, such as for the raw materials used in our products, gas and electricity to power our sites around the world, technical materials, and specific services. In 2016, we worked continually on competitively extending our supplier base in procurement markets worldwide. This included identifying and developing new suppliers in our key product areas and gradually ramping them up to supply for full production. We are thus ensuring that we can obtain materials at internationally competitive costs.

Systematic risk observation is an important tool for Siltronic in the proper assessment of supply relationships. This involves using analyses from rating agencies, our own supplier evaluations and, increasingly, direct contact with our partners. Our technical procurement team assessed the risk of 91 and the performance of over 100 suppliers last year.

At EUR 500 million, the volume of procurement orders in 2016 increased year on year (2015: EUR 476 million). Agreed delivery times were complied with by nearly 100 percent of our suppliers. Worldwide, Siltronic placed approximately 56,000 purchase orders. In the area of procurement and logistics, 7 percent of our suppliers account for around 90 percent of our procurement volume.

E-procurement is very important to us. We can look at the entire purchasing process, from sending an inquiry to a supplier to paying the invoice. A key metric is the number of purchase orders created automatically. More than 95,400 different purchase order items were requested worldwide in 2016 (2015: around 91,000 items). At our German sites, around 60 percent of the total number for 2016 were created automatically and thereof around 36 percent via eCatalog.

#### Variation in material price movements

Price movements relating to our most important materials and raw materials declined again slightly in 2016. We were able to negotiate small reductions on the base prices for specific input materials, however, currency hedging had partly an opposite effect.

#### Security from long-term agreements

We have secured our supply of polysilicon for the German sites from Wacker Chemie AG with a long-term supply agreement that runs until 2020. A specific agreement between Wacker and SSW ensures SSW has a stable supply of polysilicon up until 2019. We buy more than 90 percent of our polysilicon of Wacker. On a yearly basis the polysilicon price is renegotiated between Siltronic and Wacker within a determined price range on the basis of the prior year's price. As part of our multiple supplier strategy, we can also use alternative sources of supply.

#### Suppliers play an important role for Siltronic

We highly value direct contact with suppliers and long-term, constructive working relationships. At the same time, it is important that we are not dependent on individual suppliers. Our supplier management plays a key role. Specialist product group teams with different areas of responsibility manage the Company's purchasing processes. These teams tap into new potential in the market and the latest innovations at existing suppliers and then incorporate this expertise into our processes. We can thus safeguard the quality of our products, productivity, and competitiveness for the long term.

We have more than 3,400 suppliers worldwide (2015: 3,000). The share of Asian suppliers has increased further. They now account for more than 21 percent.

Our suppliers make a substantial contribution to ensuring that Siltronic can manufacture wafers in the quality required by customers on the basis of improved processes and a high level of innovation. Also in 2016, four suppliers that went the extra mile in the prior year received the Siltronic Supplier Award 2015 in the categories 'Excellent Delivery Performance and Business Relationship' (SGL Carbon), 'Reliable Product Quality and Superior Customer Orientation' (ICB GmbH), 'Excellent Material Performance and Global Supply Reliability' (Shin-Etsu Polymer), and 'Long-standing Engineering Partnership' (RENA).

## Sales and marketing

We strive for close and long-term collaboration with our customers. Overall, we supply customers in more than 40 countries. We also run joint development projects with many of our customers, details of which can be found in the chapter on R&D starting on [60](#).



Experts in sales and application technology in the five defined sales regions USA, Europe, Japan, Taiwan, and the rest of Asia-Pacific ensure we can serve our customers promptly and locally. From a marketing perspective, we are present in the USA, France, Italy, Germany, South Korea, Japan, China, Taiwan, and Singapore, and we almost exclusively sell our wafers to our customers directly.

Key account teams, composed of employees from sales & marketing, application technology, process engineering, quality management, and logistics, maintain close relationships with our key customers. This enables us to respond quickly to changing customer requirements and to manufacture silicon wafers that fulfill these requirements.

The contracts with our customers have different terms, ranging from around three months to more than one year. SSW in Singapore has a long-term agreement with Samsung on the purchase of silicon wafers.

We continually evaluate market information. The greater transparency that this provides enables us to sharpen our focus on our customers and their requirements, deploy our resources optimally, and counter any risks in good time.

We have had close partnerships rooted in trust with many of our customers for many years. This is also reflected by the numerous awards which we have received from our customers. In 2016, we received the following customer awards:

Customer	Award
Fairchild	2015 Supplier of the Year
Infineon	Best of Best Award 2016
Intel	Preferred Quality Supplier (PQS) Award 2015
Samsung	2016 Best Partner Award
SSMC	Quality Award 2016
STMicroelectronics	Best Silicon Supplier of the Year 2015

## Corporate social responsibility (CSR)

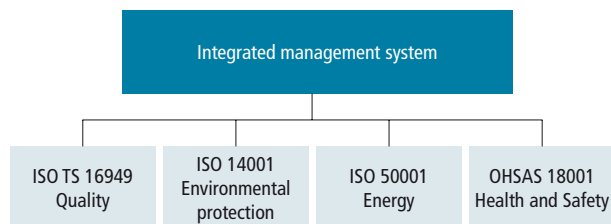
We believe one of our core responsibilities is to bring the impact of our business activities into line with the expectations and needs of society. That is why we are guided in our decision making by principles of responsible corporate governance and sustainable business practice.

### Sustainability

Siltronic takes sustainability seriously. We want to take economic, environmental, and social factors into account in our actions. Two voluntary global initiatives form the basis for sustainable corporate governance at Siltronic: the chemical industry's Responsible Care® initiative and the United Nations Global Compact. By committing to these voluntary commitments, we go beyond the standards of protection for the environment, employees, and society that are required by law.

We obtain certification for our Group management systems from a global certification organization in accordance with the following standards: ISO TS 16949 (quality), ISO 14001 (environmental protection) and OHSAS 18001 (occupational health and safety). Our sites in Germany are also certified in accordance with ISO 50001 (energy).

### Group management system



Policies governing issues of overarching importance for the business are applied throughout the Group. These policies cover areas such as legal affairs and compliance, strategy and business processes, finance, financial planning and reporting, accounting and taxes. Extensive documentation sets out the requirements at both Group and site levels for processes relating to environmental protection, occupational health and safety, and product safety.

The objectives of our processes are to satisfy customers, ensure we meet our corporate social responsibilities, and safeguard the competitiveness of the Company.

An IT system for sustainability reporting (SPIRIT) is used to capture environmental and energy data, incidents with relevance to the environment or safety, and audits as part of the integrated management system (IMS).

## Water

Water is used as drinking water, raw material, and as a solvent or coolant in many technical and chemical processes. Siltronic uses water sparingly and protects natural water resources. We purify our waste water as effectively as possible and recycle the water in our production systems. We make sure that this multiple use does not increase our energy consumption or otherwise have a negative impact on the environment.

We continuously streamline the individual process steps and workflows to reduce the volume of raw materials and supplies that we need to use. Despite significant purity requirements, we manage to save water, for example by using recirculated water in processes with lower purity requirements, by ensuring longer bath lifetime, and by recycling reverse osmosis concentrate. We monitor the consumption of ultrapure water in wafer production and achieve a water recycling rate of up to 45 percent.

The town of Freiberg is connected to an extensive network of man-made water channels. The Siltronic facilities make use of surface water as a coolant for the crystal pullers, the water being directed into the plant through one of these water channels. We also process the surface water to create ultrapure water, which can then be used in the manufacture of wafers. Surface water from the Kohlbach man-made water channel is only used to operate the emergency cooling of crystal pullers.

When building the new crystal pulling hall we also invested in a rain storage reservoir with damage prevention at our Freiberg site. In case of need, contaminated wastewater can be separated in a basin made of armored concrete. With this new cutting-edge drainage basin we contribute to further minimizing the risk of contamination of Münzbach and Mulde in case of a damage.

Our facility in Portland, in the US state of Oregon, has developed a method for organically breaking down trichloroethylene (TCE) residue in groundwater with the help of microorganisms. This method, which has been approved by the Oregon Department of Environmental Quality (ODEQ), enables us to remove TCE from groundwater almost entirely and thereby achieve drinking water quality. The US Environmental Protection Agency has recognized our biological method for breaking down chlorinated volatile organic compounds (CVOCs), more than 90 percent of which can be removed using this method.

## Waste

Our aim is to avoid waste.

Siltronic has developed a slurry recycling method, which is used at all its sites. Slurry is added in the wire-sawing of wafers to ensure clean processing. It consists of a cutting fluid and silicon carbide as cutting material. For recycling purposes, we collect used cutting slurry and then pass it to external recycling companies that separate and recover the liquids and solids. The recycling companies recover 85 to 100 percent of the fluid, which is then reused in the production process. The recycling rates for silicon carbide have been up to 75 percent. Any solids that Siltronic cannot make use of again are transferred to other industries and used, for example, in steel smelting as blast furnace flux.

Siltronic relies on returnable packaging systems such as the Hybox. We ship 300mm wafers in this type of reusable container, which is designed for transportation of hygienically sensitive products. The volume of Hybox containers is 30 percent lower than that of cardboard packaging. Since the Hybox containers were introduced in 2006, around 74,000 have been shipped. The use of this returnable packaging has enabled us to avoid a total of around 3,700 tonnes of waste between 2006 and 2016.

### Site specific key targets

	2016				
	Siltronic Burghausen	Siltronic Freiberg	Siltronic Portland	Siltronic Singapur SSP	Siltronic Singapur SSW
Reduction of GHG Emission	Reduction of specific energy consumption > 1.5% compared to last year.	Reduction of specific energy consumption > 1.5% compared to last year.	Reduction of specific energy consumption > 1.5% compared to last year.	Reduction of specific energy consumption > 1.5% compared to last year.	Reduction of specific energy consumption > 1.5% compared to last year.
Reduction of Waste	Increase usage rate of HYBOX to >85%.	Increase usage rate of HYBOX to >85%.	5% usage reduction of defined chemicals.	Utilize 40% and 60% of recovered SiC and Glycol respectively.	Utilize 70% of recovered SiC and Glycol.
Reduction of Water Consumption	Monitor of clean water consumption.	Monitor of clean water consumption.	1.0% reduction compared to last year.	Maintain water recycling rate with existing water recycling system $\geq$ 46%.	Achieve water recycling rate of $\geq$ 23%.

### Energy

Wafer production is an energy-intensive industry. Our aim is therefore to continuously improve the energy efficiency of our processes. This enables us to remain competitive and at the same time help prevent climate change.

Siltronic's strategic energy target is to improve efficiency by 10 percent between 2014 and 2022. Using this target, Siltronic has defined absolute savings targets in MWh for its sites on the basis of the planned level of production output, and has also defined absolute targets for the operational departments based on their individual electricity consumption.

From 2012 to 2016, specific energy consumption improved by 17 percent. Numerous energy efficiency measures helped us to achieve our targets in 2016. In total, these amount to a reduction in final energy consumption of 8,400 MWh, equating to EUR 0.5 million, per year on a sustainable basis.

Total energy consumption increased less than net production. However, the average specific target reduction of 1.5 percent over the year was not achieved in 2016.

Siltronic successfully obtained DIN EN ISO 50001 certification for its energy management system in 2016 for the fifth time in a row. We are working continuously to further optimize the efficiency of our production processes and are reducing our energy requirements at the various sites on an ongoing basis by running initiatives aimed at avoiding waste and increasing productivity.

### Air

Production activities are not the only factor that we need to consider in our efforts to help prevent climate change; we also need to take into account the means of transport used by our employees. We encourage our employees to leave their cars at home. At the Burghausen site, we provide buses to enable our shift workers to commute to work. In the US, at our facilities in Portland, Oregon, we promote a green-minded approach to transport among our employees, for example by offering subsidized tickets for local public transport. Siltronic provides shuttle buses in Singapore to ferry employees between the plant and various districts.

### Dialog and awards

Our facilities at Burghausen and Freiberg regularly provide the general public with information on our environmental protection and health & safety activities.

In 2016, our US Portland site was once honored for its efforts in support of environmental protection and received the following awards:

Award	Organization
Gold Compliance Award	City of Portland, Oregon, USA
Gold Sustainability at Work Certification	Bureau of Sustainability, City of Portland, Oregon, USA

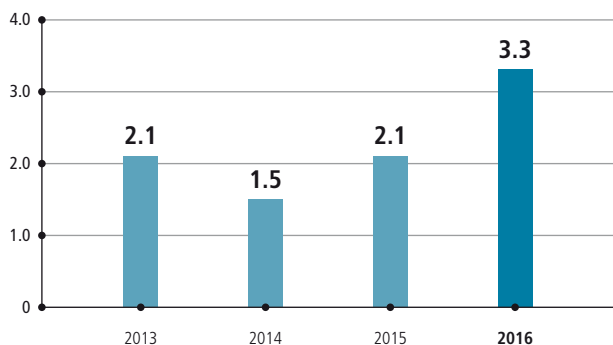
## Health and safety in the workplace

We invest in workplace health and safety to prevent any dangers to our employees. We therefore manage this area comprehensively and systematically. The occupational health and safety management standard OHSAS 18001 has been adopted as a groupwide standard and is followed at all production facilities. In 2016, the number of industrial accidents involving a loss of working days was 3.3 per million working hours. The most frequent causes of accidents at work are carelessness during manual activities, tripping, slipping, and falling.

According to latest internal analysis particularly new employees are at risk in the first few months after they joined the Company. We work continuously to improve workplace safety and are therefore very disciplined in following our safety program, which includes safety inspections, discussions with workers, and emergency drills. The aim is to identify and avoid unsafe practices, whether during operation of machinery, handling of chemicals, in the factory, in the office, or on the way to and from work.

### Accidents at work<sup>1)</sup>

Number of accidents per million working hours



<sup>1)</sup> Loss of one or more working days

The rise in accidents since 2015 is not satisfactory. As the increase has largely been behavior-related, we have launched initiatives to specifically address these issues, e.g. by workshops with new employees and awareness campaigns relating to tripping, slipping and falling. Thus, we are continuing to work toward our goal of a zero-accident workplace.

Our health & safety reporting system ensures groupwide transparency at Siltronic. Every relevant industrial accident, plus the corrective action to be taken, is reported to the Executive Board. The total number of industrial accidents per month and the trend over time are monitored using two standardized key performance indicators (KPIs). These are included in the monthly reports to the Executive Board.

In 2016, we introduced a new system for notifying safety-critical situations at the Burghausen and Freiberg sites. The notifications are submitted using the existing system for suggesting improvements because employees have been familiar with this system for some years. After the new system was introduced, the number of recorded notifications doubled. The reported issues included, for example, trip hazards and danger zones in production areas and in on-site traffic movements. We can only avoid accidents in the future if hazard areas and activity-related risks are identified at an early stage.

Healthcare for our employees is also very important to us. Our employees at our headquarters in Munich and the Burghausen site have access to a variety of services aimed at preventing health problems and promoting good health. The Siltronic site in Freiberg can access extensive information online; it also organizes initiatives and provides information materials on site, as do our sites in other countries.

## Compliance

Siltronic follows ethical principles of corporate governance that go beyond the statutory requirements. Employees worldwide can send their questions to compliance officers based in Germany, the USA, Singapore, Taiwan, and Japan. Compliance issues in countries other than those just mentioned are dealt with by the Group's compliance officer in Germany. If employees observe any infringements, Siltronic encourages them to notify their line manager, the compliance officer, the works council, or the relevant HR employee. Please also see the corporate governance report on [p. 31](#) to [p. 37](#).

# Risk and opportunity report

## Risk strategy and risk policy

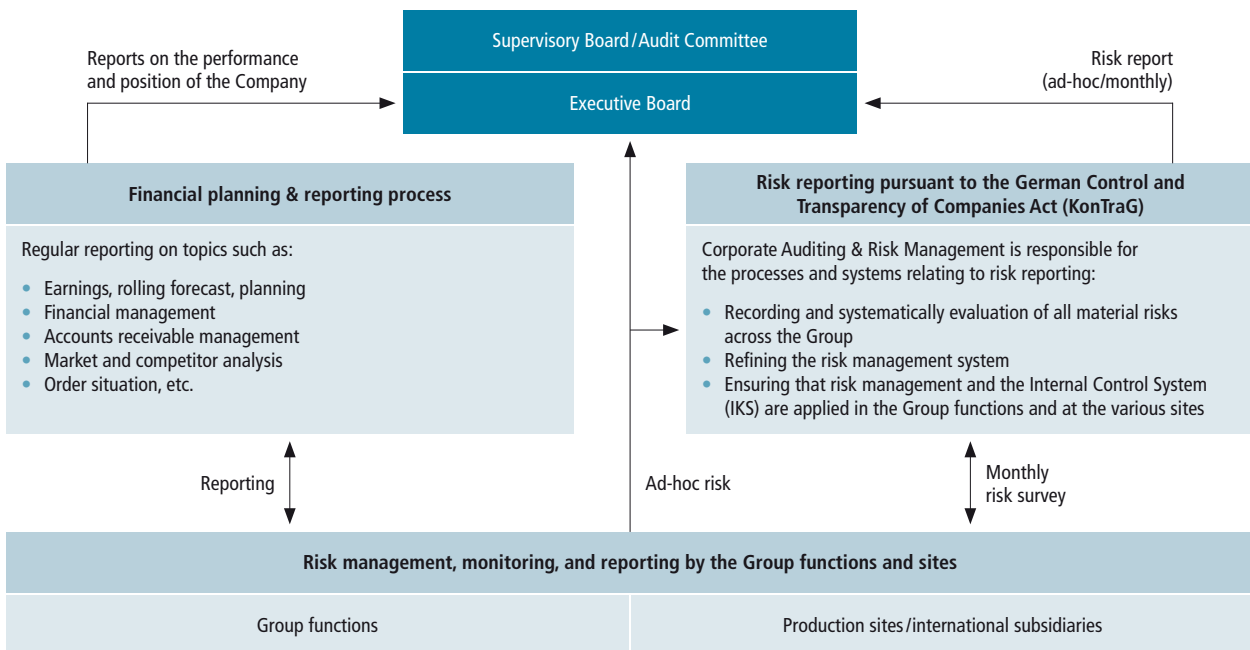
Siltronic is exposed to various risks in connection with its business activities. That is why we believe effective risk management is an important element of corporate governance for us as a global company. It is also part of our wider process of opportunity and risk management aimed at unlocking existing and future potential for success. We define risks as internal and external events that have a negative impact on the achievement of our targets and forecasts. Based on the acceptable aggregate risk, the Executive Board decides which risks we will take in order to seize opportunities available to the Company. Our aim is to detect risks as early as possible, assess them appropriately, and take suitable steps to mitigate or avoid them. The Executive Board regularly reviews and updates the risk strategy, which covers all areas of the Company.

## Risk management system

From an organizational perspective, the risk management system is integrated into the existing decentralized organizational and reporting structure. It is complemented by a multi-stage

process, whose mandatory procedures and criteria for identifying, assessing, managing, and reporting risks and for monitoring the system as a whole are defined in a Group manual. The risk management system encompasses all entities. The legally independent Group companies and the Group functions oversee day-to-day risk management in their own areas. Each month, the designated risk managers are requested to report to head office with regard to risks at their site or in the Group function for which they are responsible. In addition, material risks and risks to the Company's survival as a going concern must be reported immediately using an ad-hoc reporting process. Corporate Auditing & Risk Management, which reports directly to the Executive Board, is responsible for the processes and systems related to the groupwide early-warning system for risks. This head-office department also coordinates the groupwide recording of all material risks, analyzes the overall situation at Group level, and communicates risks. The Executive Board and the Supervisory Board's Audit Committee are kept informed about the current risk situation in the Group. There is no formal system for recording opportunities within the risk management process. The Executive Board and other senior managers receive monthly reports from the central Financial Planning & Reporting department on current and expected business performance.

### Risk reporting



The management team then uses this data to discuss, assess, and weigh up the risks and opportunities.

The designated risk managers in our Group functions and at the main sites, along with the Group risk manager, regularly examine processes, procedures, and developments for any risks that might exist. Risks are identified and assessed using standardized risk matrices. We assess the relevant risks for probability of occurrence and the degree of impact on our business activities, financial position, financial performance, and cash flow. We use specific terms to describe the probability that the risks that we have identified will occur. This makes it easier to understand our appraisal of the individual risk areas. The terms indicating the probability of occurrence correspond to the following percentage ranges:

- Unlikely: less than 25 percent
- Possible: 25 percent to 75 percent
- Likely: greater than 75 percent.

We also use specific terms to describe what the impact on the Group's financial position and financial performance would be if the identified risks were to materialize. The terms indicating this impact correspond to the following ranges:

- Low: up to EUR 5 million
- Moderate: EUR 5 million up to EUR 25 million
- High: more than EUR 25 million

Suitable measures are taken to avoid, reduce the probability of, and lessen the possible financial impact of the risks that are recorded each month or on an ad-hoc basis. These risk containment measures and any relevant early warning indicators are regularly updated and documented centrally, as are the identified residual risks.

The risk management system was checked in 2016 by Group Audit of Wacker Chemie AG.

## Internal control system in the consolidated accounting process

The internal control system (IKS) comprises checks that serve to control risk and thus ensure that business activities can proceed properly. These checks are integrated into the operating processes and incorporate adequate separation of functions, verification by a second person, access and approval procedures, and other steps. The internal control system helps us to achieve the objectives of our business policy by ensuring the correct functioning and efficiency of business processes, compliance with laws and regulations, and the protection of our assets.

With regard to the accounting process, our aim with the internal control system is to apply the accounting rules in the International Financial Reporting Standards (IFRS) consistently and to comply with other applicable statutory accounting requirements. This prevents misstatements in the consolidated accounts and in external reporting. The control system is designed so that all transactions are consistently and correctly accounted for at the due time and so that reliable data on the Group's financial position and financial performance is always available. To this end, we have drawn up one central interpretation of the IFRS standards and an accounting manual, which is supplemented by more detailed information on important individual issues. Organizational responsibility and the processes for accounting-related tasks are specified in internal written procedures. The Group's Accounting function monitors compliance with reporting obligations centrally. Once approved by the local management team, the reporting packages of the individual companies are posted to a centralized consolidation system. This data is automatically validated by the system and checked using reports and analyses, thereby ensuring the integrity of the data and adherence to the reporting logic. System-based checks are also built into the consolidation process. Finally, we analyze the Group's statement of profit or loss and statement of financial position in order to identify trends and anomalies. We keep abreast of changes to financial reporting standards and train the employees who work in this area. For particularly complex aspects of accounting, such as pensions, we bring in external specialists. Our financial systems are protected against misuse by suitable authorization concepts, approval concepts, and access restrictions. We minimize the risk of data loss and of the failure of accounting-relevant IT systems by performing regular system backups and maintenance.

We ensure the effectiveness of the checks by monitoring key performance indicators on an ongoing basis as part of the monthly management reporting. Regular reviews and external audits by the independent auditor also take place for each reporting quarter and at the end of the financial year. Each quarter, the management teams of the subsidiaries confirm that all information relevant to the quarterly and annual financial statements has been reported. Internal Audit, acting on behalf of the Executive Board, audits the processes and, in particular, the internal control systems, in the main areas of the Company. In consultation with the Audit Committee, the Executive Board decides on the topics to be audited, following a risk-oriented approach. If necessary, due to a change in circumstances, these topics can be flexibly amended during the year.

The Supervisory Board is also involved in the control system through the Audit Committee. The main aspects monitored by the Audit Committee are the accounting process, the effectiveness of the control system and risk management system, and the audit of the financial statements. It also reviews the documents pertaining to the separate financial statements of Siltronic AG, the consolidated financial statements, and the combined management report relating to these financial statements before discussing them with the Executive Board and the auditor. The auditor assesses the early-warning system for risks during the audit of the annual financial statements.

## Material risks

The following summary contains our assessment of the probability of occurrence of the material risks and their possible impact on the Group's financial position, financial performance, cash flow, and reputation. The statements refer to the period covered by the outlook, i.e. the whole of the 2017 financial year. Risks are assessed on the basis of the net principle, which means that the assessment reflects the management and safeguarding measures that we have taken.

## Overall environment

### Global economic downturn

Our business is heavily dependent on the performance of the global economy. An unexpected slowdown of economic growth, whether globally or in the regions significant to the electronics industry, may mean that our sales do not reach the level we anticipated. Demand for our silicon wafers could decline due to a lack of demand in the market, or we might be forced to lower our prices because of increased competitive pressure. If production capacity utilization falls, specific manufacturing costs may rise and our earnings would additionally be adversely affected.

We monitor the economic performance of our main sales markets on an ongoing basis. When economic growth weakens, we make preparations early on in order to flexibly adjust our production capacities, resources, and inventories in line with customer demand.

We do not currently see any specific indications that the economy will perform significantly differently than as described in the outlook. In view of continuing uncertainty amongst others within the European Union and also caused by the possible effect of the presidential election in the USA and by the geopolitical situation in the Middle East, and uncertain growth prospects in the G20 states, it may be the case that the global economy lags behind current expectations in 2017. We therefore assess the probability of occurrence as possible with a high impact on Siltronic's earnings performance.

### External risk

Siltronic is a global company with production facilities in Europe, the USA, and Singapore. Possible natural disasters, political crises, and other disruptions in individual countries or regions in which we operate pose a potential risk for our business and production processes, unit sales of our products, our non-current assets, and thus our financial position and financial performance.



We have drawn up plans and measures for minimizing the impact of external events on the health of our employees and on our business processes. The financial impact of damage to our production facilities caused by natural disasters is partly covered by insurance.

We believe it is unlikely that Siltronic could be severely affected by risks resulting from pandemics, natural disasters, political unrest, or similar incidents. Our production facilities are located in relatively stable and safe regions. Our contingency plans and the global distribution of our production facilities help to mitigate the impact of local and regional incidents on our business processes. We therefore assume that, even if such incidents were to occur, the impact on the Siltronic Group's earnings would be moderate.

## Industry and market risks

### **Fierce competition, demand controlled by customers, threat of substitute products, cyclical nature of the wafer market**

The wafer industry is characterized by phases of imbalance between supply and demand resulting from excess production capacities. Such phases regularly have an effect on prices. Forecasts for unit sales and prices are subject to great uncertainty owing to frequent fluctuations in demand. We may be forced to reduce our unit sales and prices without being able to make any corresponding reduction in our costs. The average selling prices for silicon wafers have generally fallen steadily in recent years because of oversupply and fierce competition. This trend may continue. Our top ten customers account for about two-thirds of our total sales. There has recently been a marked upturn in consolidation activity in the market. Further consolidation among our customers could strengthen their control over demand even more and force us to make further price concessions. If key customers were to significantly reduce their orders from us, or even terminate them, this may have a considerable impact on our financial position and financial performance.

We lower the risks by increasing flexibility in production and by managing costs rigorously. We adjust our capacities to market conditions and are continuously improving the efficiency of manufacturing and business processes in order to reduce the cost base.

We assume that unit sales in 2017 will be higher than in 2016, and our planning and forecasts are based on this scenario. We believe it is possible that unit sales and prices could deviate substantially from our forecast. If unit sales and prices were significantly worse than our current prediction, this would have a high impact on Siltronic's earnings.

### **Adaptation of our production facilities to customer requirements and demand**

Changes in customer demand and/or to the original assumptions about the market might not be reflected in our capital expenditure quickly enough or may lead to poor investments. Increased investments lead to greater outflows of funds and, in the future, to higher depreciation charges recognized in profit or loss from operations. Delays to production start-up or capital expenditure projects may mean we are unable to fulfill supply agreements, our sales and earnings may fall, and we could lose market share.

Siltronic takes various steps to counter capital expenditure risk. Capital expenditure projects are only approved on a step-by-step basis. Intensive project planning and control serve to minimize and prevent delays. Capital expenditure risk is also closely linked to changes in customers' technological requirements. Siltronic counters this risk by closely watching the market and by holding discussions with customers in a systematic manner.

Over the past few years, Siltronic has demonstrated that it can complete capital expenditure projects on schedule, on budget, and in accordance with market conditions. We currently regard the risk of occurrence as unlikely and the impact as low.

### Additional costs from closing production lines or sites

Changes to the market and to demand may force us to shut departments, production lines, or sites. This could result in the recognition of impairment losses on non-current assets and closure costs, e.g. severance payments for employees.

We have not yet been able to sell our former production facility in Hikari, Japan. We have written off all carrying amounts for this site and engaged a number of realtors to sell it. There is a risk that we will have to demolish the existing buildings at the Hikari site at our own expense in order to sell the plot of land. We believe we will be able to sell our site in Hikari without having to demolish the buildings.

We have signed an agreement with Wacker Chemie AG under which Wacker Chemie AG has to take on up to 500 of Siltronic AG's employees, including all associated obligations, at the Burghausen production facility between 2014 and 2019. The yearly transfer of employees from Siltronic to Wacker Chemie AG has taken place as planned so far. We have not planned any other reductions.

Overall, we rate the risk of an adverse impact as moderate. We consider the probability of occurrence as unlikely.

### Product development risk

Two of the main characteristics of the semiconductor industry are constant technological progress and ever greater and new demands, and these are also true of our manufacturing processes. It is possible that we will be unable to respond quickly enough to these changes. We may gauge future market trends incorrectly or customers may not accept our product developments. Our competitors may launch new generations of wafers faster, at lower prices, or with better capabilities. An incorrect assessment of future market trends might have an impact on our position in the market and on our earnings situation. If we are late in developing new products or they do not reflect what the market wants, our sales and earnings will be adversely affected.

We minimize the risks arising from our development work by carrying out certain developments in cooperation with customers. At the same time, we keep a close eye on the market and our competitors, meet with customers and suppliers, and regularly attend conferences of significance to our business. Siltronic collaborates with universities and research institutions on its R&D projects in order to incorporate the latest trends into the development of its technologies and projects. We use systematic project management methods for our development projects. Specific project milestones and clear approval processes help us to detect project risks at an early stage and respond appropriately.

Siltronic has long-standing experience in the market and carries out detailed planning that it updates as soon as market trends change. We perceive the risk that we will incorrectly assess market trends or not respond to them appropriately as possible. If they were to occur in individual application areas, the impact on our financial performance is likely to be moderate.

### Procurement market risk

#### Dependency on individual suppliers

Raw materials, energy, other secondary materials, machinery, and spare parts are available from a limited number of suppliers. Complexity and the general pressure on costs will mean increasingly close cooperation and mutual dependencies. Quality defects, delays and failures on the part of suppliers, and unexpected price rises may have a negative impact on production, unit sales, and financial performance, and the necessary certification for new suppliers can take a long time.

We select our suppliers carefully in order to contain the risk of supplier failures. We define systematic procurement strategies for strategic raw materials and resources each year – and on an ad-hoc basis if required – that include an assessment of procurement risk. If procurement risk is considered to be significant, we implement appropriate countermeasures wherever possible, e.g. long-term supply agreements and the establishment of alternative suppliers.

Overall, we perceive the risk of supplier failure in respect of the supply of raw materials, other materials, and spare parts to which Siltronic is currently exposed as possible. We regard the potential impact on the Group's earnings as moderate.

#### Dependency on related parties

We obtain various services and supplies plus a very important raw material for us, polysilicon, from our majority shareholder Wacker Chemie AG. The services and supplies are mainly engineering and supply services at the Burghausen site, as well as general Group services such as finance, tax, and IT. If we had to build up capacity for these services ourselves or engage alternative suppliers, it might lead to delays and additional costs. Supply bottlenecks can cause delays in manufacturing and a loss of unit sales.

We have secured the supply services from Wacker Chemie AG on the basis of long-term contracts. Suitable notice periods have been agreed and we obtain polysilicon from Wacker Chemie AG under a long-term agreement.

The price of polysilicon varies depending on economic conditions in the semiconductor industry and on the competitiveness of solar power relative to other forms of electricity generation, taking international trade in photovoltaic systems into consideration. A resultant increase in the capacity utilization of polysilicon production facilities leads to higher polysilicon prices, whereas a rise in overcapacity tends to cause prices to fall.

To minimize failures in the supply of polysilicon, two production facilities of Wacker Chemie AG and other suppliers have been certified. We consider the impact on earnings to be low; the risk of services being terminated is, in our opinion, currently unlikely.

#### Production risk and product liability risk

Errors can occur during production, storage, and transportation, leading to product defects, personal injury, damage to property, or environmental damage. Our manufacturing process is highly complex and requires state-of-the-art facilities that are continually upgraded in order to meet customers' high demands in relation to specifications, quality (performance, stability, and continuous improvement), and price. The smallest variances in supplier performance can lead to considerable losses for customers, along with damages claims, a reduction in orders, and even the termination of customer relationships. In addition, they entail expensive product recalls and recertification processes. The possible resulting harm to our reputation may also adversely affect our future business performance.

We have taken out appropriate insurance for those risks that can be insured. Siltronic places particularly high importance on ensuring high quality standards in order to prevent defects in quality. The Company uses the integrated management system (IMS) along with process control and monitoring systems based on the IMS in order to manage its processes. It defines the processes and responsibilities and takes account of productivity, quality, adherence to customer specifications, safety, environmental protection, and health in equal measure. The IMS is founded not only on statutory requirements but also on national and international standards, such as ISO TS 16949 (quality), ISO 14001 (environment), OHSAS 18001 (health), Responsible Care®, and the Global Compact, which go far beyond the standards required by law. We try to ensure the maximum possible safety at our production facilities by conducting extensive maintenance checks, regular inspections, and audits. To guarantee the safety of facilities, we carry out wide-ranging safety and risk assessments, from the design stage through to start-up, and identify any necessary improvements. If a damage/loss event occurs, each Siltronic site has emergency response plans in place that govern the cooperation with internal and external emergency services and the authorities. To avoid quality risks, we apply Lean Six Sigma methods for prevention, problem-solving, and continuous improvement in our production processes.

There have been no major incidents of loss or damage in recent years. Although it is fundamentally possible for such incidents to occur in connection with production, storage, or transportation of raw materials, products, and waste, we currently believe that the likelihood of a serious loss/damage event is unlikely. However, if such an event did occur, the impact on the Siltronic Group's earnings could be moderately significant.

#### **Failure to meet efficiency targets and manufacturing cost targets**

Our budgets are based on expected savings on manufacturing costs and overheads. For example, we are planning various initiatives with which to reduce our use of raw materials and other materials, process costs, and indirect costs (overheads). We have defined the ongoing cost savings for the next few years as part of a cost-cutting program known as the cost roadmap. There is a risk that we will not be able to achieve these cost savings as planned. Firstly, market prices for raw materials and energy fluctuate significantly and, secondly, there is a possibility that the initiatives aimed at optimizing manufacturing costs cannot be implemented as planned.

We have already achieved substantial annual cost savings in recent years and are confident that we will continue to do so in the years to come. The cost saving targets were broken down by organizational unit and individually agreed with them. Progress and the degree of target achievement are regularly evaluated in our internal monthly cost report, allowing a speedy response to any indications that targets will not be met. We assess the impact of our cost roadmap not being implemented as planned as low and the probability of occurrence as possible.

### **Legal and regulatory risk**

#### **General legal risk**

Lengthy legal disputes can have a negative impact on our operations, image, and reputation and involve high costs.

In order to counter potential risks that may arise from the many different tax, competition, patent, anti-trust, trade, employment, contractual regulations and laws, Siltronic bases its decisions on extensive investigations and legal advice. As a technology company, Siltronic is particularly reliant on the protection of its intellectual property and thus pursues a patent strategy that supports this. We contain legal risk with legal checks conducted by our Legal department. If required, we call in external legal specialists. Our Intellectual Property department protects and monitors patents, trademarks, and licenses. Before starting research and development projects, we investigate whether existing third-party patents and other rights could hamper us in marketing newly developed products, technologies, and methods. We have compliance programs for limiting the risk of violating legal requirements and laws. The applicable Code of Conduct defines and sets out standards of behavior that are binding for all employees. We raise awareness of such issues in training courses and try to avoid reputational risk.

Owing to the diversity of our business activities in all of the main regions of the world, it is always conceivable that legal risk will occur, for example in the form of legal disputes. At present, we do not have any specific indications of such occurrences that could have a significant impact on our business, but we currently consider the probability of occurrence as possible. We have not currently identified any legal disputes, patent infringements, or other legal risks that could significantly influence our business. If such risks were to occur, their impact on the earnings of the Siltronic Group would be moderate.

#### **Risk relating to environmental laws**

Siltronic is bound by a range of local environmental protection laws and requirements, primarily in relation to the storage, handling, disposal, emission, and registration of hazardous substances. This could expose us to liability for polluting the environment or could increase our manufacturing costs and, consequently, our costs for complying with legal requirements. Changes to environmental laws might generate additional costs at our sites, including those where there is no longer any manufacturing activity.

Siltronic counters this risk by carrying out extensive maintenance routines and regular inspections of its facilities. Siltronic has stated its responsibility regarding health, safety, and the environment in its mission statement and has communicated principles and strategies that are binding worldwide. With regard to loss/damage events, it has developed contingency plans that are regularly reviewed and tested and has taken out appropriate insurance cover.

Siltronic Corp., USA is currently a party to administrative proceedings with the Oregon Department of Environmental Quality and the US Environmental Protection Agency in connection with an investigation at a site in Portland and its potential shared responsibility for the contamination of sediment in the Willamette river in Portland and Siltronic's property. Significant costs for environmental investigations and remediation work have so far been covered by our insurers. Based on Siltronic's many years of experience with this matter and its communications with the parties involved, particularly the Oregon Department of Environmental Quality, the Environmental Protection Agency and the insurance companies, and other property owners in the industrial park, the resulting risk is regarded as unlikely. Overall, we consider the probability of occurrence for environmental risk as unlikely and the possible negative impact on the Siltronic Group's earnings as moderate.

#### Regulatory risk

Under the German Renewable Energy Sources Act (EEG), there is a limit on the EEG surcharge to be paid by very energy-intensive companies like Siltronic. If we were no longer classified as such because improvements to our energy efficiency meant our electricity use fell below the relevant threshold, we would no longer be able to benefit from the equalization arrangements for energy-intensive companies.

The application to reduce the EEG surcharge in 2017 was presented in 2016 on the basis of prior-year data and was approved at the end of 2016 by the Federal Office of Economics and Export Control. We consider the probability of occurrence as unlikely and the impact on the earnings to be low. The regulatory risk for subsequent years cannot be assessed at present.

#### Security of the IT systems; data security

Our IT-supported manufacturing and business processes are exposed to various information security risks. Disruptions, defects, or delays in IT functions and communication systems would therefore have a considerable adverse impact on our financial performance, and reputation.

Siltronic checks its IT constantly and puts a high focus on ensuring that the IT-supported manufacturing and business processes can run securely. Our IT security and risk management team has the task of controlling threats in a financially viable manner. The basis is provided by the ISO 27001 standard. Using a risk analysis, we define the requirements for our central systems with regard to the availability, confidentiality, and integrity of data. We have specified these requirements in service level agreements (SLAs) with our service providers. We monitor and verify compliance with the SLAs on an ongoing basis.

We have taken appropriate precautions in case of emergencies. Our service provider has set up a global security team that takes organizational and technical measures and runs awareness programs in order to counter problems with the confidentiality, integrity, and availability of data and systems.

There is a general rise in threats to information security. This is particularly true for IT systems used to support business processes and communications. Disruptions and attacks on IT systems and networks can never be ruled out completely. We regard their probability of occurrence and the resulting risk as unlikely in view of the preventive measures that we have taken. However, if our IT systems suffered a disruption, failure, or attack on a significant scale or for a prolonged period of time, there would be a moderate impact on the Siltronic Group's earnings.

## HR risk

A lack of committed and qualified specialists and managers can have a negative impact on the Company's further growth and leading technological position.

We limit HR risk using various HR policies. The two main activities in this area are our talent management process and the associated employee development plans. We also offer a wide range of training and development activities, attractive employee benefits, and performance-based pay. Groupwide succession plans are drawn up for key roles in the Company.

We do not currently see any risk that we will be unable to recruit sufficiently qualified staff. The employee survey that we conducted in Germany in 2015 revealed a relatively high level of satisfaction with suggestions for improvement. We believe the overall risk to our personnel requirements is unlikely. If this risk were to materialize, the impact on the Group's earnings would be low.

## Pension risk

In some cases, we are obliged to pay our employees a pension once they retire. The longer life expectancy of beneficiaries, additional obligations resulting from salary and pension increases, and falling discount rates are causing defined benefit liabilities to rise. An increase in defined benefit liabilities, a decrease in plan assets, and possible additions to the pension fund and cover assets will affect the Group's financial position and financial performance. The bulk of pension entitlements at Siltronic are covered by the pension fund of Wacker Chemie VVaG in Germany and by pension funds in the US. Under IAS 19, actuarial gains and losses and other measurement changes have to be recognized in other comprehensive income immediately and in full. This leads to greater volatility in the level of equity.

The investment portfolio covers a diverse range of asset classes and regions to ensure that the funds earn sufficient interest and to limit investment risk. In order to manage the structure of its assets and liabilities, the pension fund controls and optimizes all of the assets it holds with the aim of achieving the required rate of return while remaining within the specified risk limits. As one of the sponsoring undertakings, Siltronic makes financial contributions to the pension fund when required.

Beneficiaries are living for longer and longer, while interest rates in the capital markets have fallen steadily in recent years. In the future, the return on the capital employed is unlikely to be sufficient to permanently cover the defined benefit liabilities. We believe that Siltronic will have to make a special payment into the pension fund in Germany in 2017. If this is the case, the impact on the cash flow of the Siltronic Group will be low. However, the probability going forward of our having to make further payments into the pension fund in Germany or the US is possible. More information can be found in [note 10](#) to the consolidated financial statements.

## Financial risk

The financial risk to which our operating activities are exposed includes market risk, credit risk, and liquidity risk. Transactions worldwide involving financial instruments and the management of liquidity are carried out centrally by the Corporate Finance & Insurance department.

### Credit risk

Owing to the use of financial instruments and our large credit balances with banks, we are exposed to the risk of default on the part of financial institutions. We contain our counterparty risk by entering into financial instruments and investments only with investment-grade counterparties and by limiting the individual transaction volumes and terms to maturity. Due to our rules on counterparty risk, we assume that our risk concentration with respect to default by financial institutions is unlikely. However, if, contrary to expectations, credit risk were to arise due to default by financial institutions, the impact on Siltronic's earnings would probably be moderate.

Consolidation in the semiconductor industry is leading to increasing concentration on customers becoming larger. We use various instruments to reduce the risk of default. Our receivables management team regularly assesses customers' credit standing. Default risk is contained using defined credit limits and in selected cases bank guarantees. We strive to make our customer base as diversified, balanced, and solid as possible. As in the previous year, there were no significant cases of default in 2015. The probability of occurrence of defaults is, in our view, unlikely. We regard the financial amount of default as low.

#### Market risk/currency risk

Although we generate the bulk of our sales in US dollars and Japanese yen, most of our costs are incurred in EUR and Singapore dollars. Exchange rate movements thus affect sales, earnings, liquidity, and the measurement of financial assets/liabilities and financial instruments used to hedge currency risk.

We use financial instruments to address and manage the financial requirements and risks that are a necessary part of our operating activities. Hedging is based both on operating activities that have already been posted and on future cash flows. The declining accuracy of forecasts into the future is taken into account with graduated hedge ratios. Having production facilities outside the eurozone also helps us to counter currency risk. Translation risk, i.e. measurement risk resulting from the translation of line items in foreign currency on the statement of financial position, is not hedged. An overview of the derivatives in existence as of the reporting date and further information regarding the management of financial risks can be found in the notes to the financial statements under [note 16](#).

From a current perspective, we consider it possible that exchange rate movements will occur in 2017 that deviate substantially from our planning assumptions. If these exchange rate movements materialize, they are likely to have a high impact on the Group's earnings.

#### Liquidity risk

Liquidity risk is managed centrally using rolling liquidity planning and efficient cash management systems. Siltronic counters funding risk by holding liquidity reserves.

Despite higher capital expenditure, Siltronic's liquidity increased considerably compared with the previous year as a result of the positive cash flow. We regard the risk of occurrence of funding risk and liquidity risk as unlikely. If, contrary to expectations, there were shortages of funding or liquidity, their impact on the Group's earnings would be low.

## Opportunity report

Siltronic can see a variety of opportunities for maintaining its path of successful growth over the next few years. We use various market observation and analysis instruments to identify opportunities at an early stage, for example tools for the continuous structured evaluation of market data, industry data, and competitor data. Close contact with our customers also helps us to assess future opportunities. KPIs (rolling forecasts and reporting of actual figures) enable us to ascertain whether, and to what extent, identified opportunities are fulfilled.

Strategic opportunities of significant importance – such as adjustments to the strategy or possible acquisitions, alliances, and partnerships – are dealt with at Executive Board level as part of the annual strategy development and planning process or, in the case of current matters, during the regular Executive Board meetings. Various scenarios and risk/reward profiles are prepared for these opportunities to provide a basis for decision-making.



## Macroeconomic and industry-specific opportunities

### Further increase in income

Siltronic believes the prospects for increasing income remain good. The region on which we are still concentrating is Asia. Growing prosperity in Asia and the emerging markets of other regions is pushing up demand for higher-quality products in which semiconductors are used. The main focus is on automotive and industrial applications as well as smartphones, tablets, and consumer electronics. We want to tap into this growth with innovative products.

As production capacity utilization increases, there is a chance that prices for wafers will rise or at least fall more slowly than they have in the past. Higher prices would be fully reflected in our financial position and financial performance, which means this opportunity is especially important. More favorable exchange rates have a similar effect to price increases. The EUR/US dollar and EUR/Japanese yen exchange rates are crucial to Siltronic. As a rule, silicon wafers are priced in US dollars. The US dollar has appreciated further in recent months. This trend increases the value of our sales denominated in US dollars, whereas, our mostly Euro-denominated expenses remain unaffected.

### Contact with all wafer consumers

The customers that buy the products in our portfolio include all of the top 20 consumers of silicon wafers for the semiconductor industry. Growth in demand for silicon wafers for the semiconductor industry has been driven by a broad base of applications in recent times. In addition, demand in the smartphone and PC segments developed better than originally expected by the markets. We are anticipating a robust development in demand in the traditional application segments of smartphones, PCs, tablets and consumer electronics, while new markets and application segments in the healthcare, automotive, and industrial sectors are likely to grow disproportionately strongly and thereby lead to rising demand for silicon wafers. Thanks to our broad range of products, we are excellently placed to benefit from these future global trends. Owing to the diversification of our products across a growing number of applications and industries, we anticipate that the semiconductor market will display fewer sudden cyclical fluctuations in demand in the future and will develop into a more stable market.

## Strategic and business-performance opportunities

### Sound financial position

Our strong financial situation allows us to respond flexibly and quickly to strategic options that open up as a result of developments in the market and the sector. The main areas of capital expenditure are facilities for manufacturing higher-specification wafers and greater automation. In view of current selling prices, there are no plans for significant expansion investment. We are confident of being able to increase our capacity by improving efficiency and eliminating production bottlenecks.

### Consolidation of technology leadership

We firmly believe that we can successfully unlock the further possibilities and opportunities of our industry because we are continually developing new technological solutions for our customers. The wafers are used for increasingly small structures, known as design rules, which nowadays are just a few nanometers in size. For example, we are currently working with our customers on launching the next design rule, commonly referred to as 'sub 10nm'. We have also already begun developing the subsequent design rule. This will make it possible to manufacture ever more powerful and energy-efficient generations of semiconductor chips. The use of new materials, such as gallium nitride, is also expected to bring us further opportunities for growth.

### Continuous improvement to cost structures

Siltronic has various opportunities for improving cost structures, processes, and productivity. We have identified potential for reducing costs in a number of areas and are already taking steps to harness this potential. These areas include specific costs for auxiliary materials, productivity advances in manufacturing, and the search for new suppliers in order to secure better purchasing terms. Capital expenditure on increased automation of production is also helping to improve cost structures. Moreover, we are working on making our sites more flexible so that we are better able to respond to changes in the market.

## The Executive Board's assessment of overall risk

The Group's risk profile did not change significantly in the year under review. At the time this report was published, the Executive Board of Siltronic had not identified any individual risks or aggregate risks that could seriously jeopardize the Company's ability to continue as a going concern.

### Risk assessment for 2017

Risk	Probability of occurrence			Financial and economic impact				
	Unlikely	Possible	Likely	Change from AR 2015 <sup>1)</sup>	Low	Moderate	High	Change from AR 2015 <sup>1)</sup>
<b>Overall environment</b>								
Economic downturn		•		→			•	→
External risk	•			→		•		→
<b>Industry and market risk</b>								
Competition, demand controlled by customers, threat of substitute products, cyclicity of the wafer market		•		→			•	→
Adaptation of production facilities	•			→	•			→
Additional costs from closures	•			→		•		→
Product development risk		•		→		•		→
<b>Procurement market risk</b>								
Dependency on individual companies		•		→		•		→
Dependency on related parties	•			→	•			→
<b>Production risk and product liability risk</b>								
Product liability risk and production risk	•			→		•		→
Efficiency targets and manufacturing cost targets		•		→	•			→
<b>Legal and regulatory risk</b>								
General legal risk		•		→		•		→
Risk relating to environmental laws	•			→		•		→
Regulatory risk	•			→	•			↓
<b>Security of IT systems and data</b>	•			→		•		→
<b>HR risk</b>	•			→	•			→
<b>Pension risk</b>		•		↑		•		↑
<b>Financial risk</b>								
Credit risk financial institutions	•			→		•		↑
Credit risk customers	•			→	•			→
Market risk/currency risk		•		→			•	→
Liquidity risk	•			→	•			→

<sup>1)</sup> AR: Annual Report

→ unchanged    ↑ increased    ↓ decreased

# Outlook

## Expected macroeconomic and industry trends

The risks and uncertainties relating to the performance of the global economy continue. The International Monetary Fund (IMF) expects global growth of 3.4 percent in 2017 to be slightly above 2016 (3.1 percent). Thereby the expectations of the IMF for the industrial nations lowered slightly over recent months due to uncertainties relating to new political development. The forecast for emerging markets, however, improved slightly. Overall, IMF expects a similar development for the large economic industries as in 2016.

The outlook for the eurozone remains at moderate growth of 1.6 percent for 2017.

For Germany, the International Monetary Fund (IMF) is forecasting a slightly slowing-down growth of 1.5 percent in 2017 (2016: 1.6 percent). Growth of 2.3 percent is expected for the USA in 2017. The IMF anticipates a steady development in Japan, with a basically unchanged growth of 0.8 percent in 2017 (2016: 0.9 percent) The IMF forecasts growth of 6.5 percent for China.

Market research company IHS Markit Technology anticipates that demand for silicon wafers will rise by 4.9 percent, in 2017. The growth is driven by favorable growth forecasts for silicon-based semiconductor units (worldwide sales forecast: +7.4 percent).

## Siltronic's future performance

Siltronic is not planning any significant changes to its corporate objectives or strategy. The short- and long-term focus will remain on increasing our technology leadership, retaining our leading quality position, continuing with our program for operational excellence and cost reductions, and ensuring a high level of profitability and a stable cash flow.

The key financial performance indicators used by the Siltronic Group remain the same as those used in 2016.

These are:

- EBITDA margin
- ROCE
- Free cash flow

From today's perspective, the most important key financial will develop as follows in 2017.

### **EBITDA margin will continue to increase**

We expect to be able to improve our EBITDA in 2017. Our EBITDA margin should be at least 20 percent.

The EBITDA margin forecast is based on the following assumptions, which involve further key financial performance indicators.

### **Sales of more than EUR 1 billion predicted for 2017**

From the current perspective (February 2017), the Executive Board of Siltronic anticipates that unit sales of wafers will increase slightly over the year as a whole.

We expect the first quarter of 2017 to be roughly on a par with the very strong fourth quarter of 2016, with the high demand for silicon wafers continuing in the second quarter.

We believe there will be attractive prospects, particularly in solid state drives (SSD) which are based on NAND technology, as well as automotive and industrial applications, and we expect further growth overall.

#### Quellen:

IMF (World Economic Outlook, January Update, Release January 16th, 2017)  
IHS Markit Technology (Semiconductor Silicon Demand Forecast Tool, Q1–2017 Update, Release January 13th, 2017)

For 2017, we expect the silicon area to grow in the low single-digit percentage range.

We believe that we will further optimize our product mix in 2017.

At the end of 2016 we had already begun to notify our customers of price increases coming into effect in the first quarter of 2017. Price negotiations so far have been very positive overall and we were able to partly achieve considerable price increases. We expect this trend to continue, at least in the first six months of 2017. However, due to the differing terms of the customer contracts, which range from three months to more than one year, positive effects from the price negotiations are likely to materialize only incrementally in 2017.

Taking into account the above assumptions about volume growth and ASP development, we anticipate that sales for 2017 will be at least EUR 1 billion.

#### **Research and development (R&D) spending will remain at roughly 7 percent of sales**

To remain innovative and competitive over the long term, we intend to continue spending around 7 percent of sales in R&D.

#### **Further optimization of cost structures**

We want to continue with our long-standing cost-reduction program, and our plan is to continue reviewing and optimizing our main cost structures on an ongoing basis. For 2017, we expect to realize potential savings of around EUR 20 million to EUR 25 million.

Collectively agreed pay rises and inflation are likely to reduce earnings by approximately EUR 15 million.

#### **Much lower expenses out of currency hedging**

Expenses due to currency hedging, which are recognized under other operating income and expense, will be in the range of around EUR 10 million and thus substantially lower than in 2016 (EUR 20.9 million). This is based on the EUR/USD exchange rate averaging out at 1.05 and the EUR/JPY exchange rate at 120 in 2017.

#### **Positive ROCE**

We estimate that ROCE in 2017 will be substantially higher than in 2016, approximately at WACC. The projected change in ROCE is influenced not only by the changes in the factors that affect EBITDA but also, by the assumptions described below.

#### **Depreciation, amortization, and impairment on previous year's level**

We anticipate that depreciation, amortization, and impairment in 2017 will be on the level of 2016. For 2018, we predict a significant decline.

#### **Tax rate**

The tax rate will likely be between 20 and 25 percent.

#### **Financial result unchanged**

The interest expense is mainly be attributable to the unwinding of the discount on pensions and is likely to be around EUR 10 million.

#### **Capital expenditure slightly above 2016, mainly due to capability requirements and automation projects**

Due to a favorable product mix and higher capability requirements we are planning on capital expenditure of around EUR 100 million in 2017. This also includes capital expenditure for further automation of production sites as well as the ongoing gradual exchange of crystal pullers in Freiberg, Germany.

#### **Positive free cash flow**

We expect the balance of advance payments received from customers to decline by approximately EUR 20 million in 2017 with a corresponding adverse impact on cash flow. Despite this effect, we anticipate that free cash flow will be clearly positive in 2017 and by far above the 2016 figure.

#### **Earnings per share will rise significantly**

Earnings per share is likely to be significantly higher in 2017.

In view of the economic uncertainty, the actual performance of the Group may vary from that stated in our assumptions, and the difference may be either positive or negative.

## Overall statement by the Executive Board on expected performance

At the time of preparing the 2016 combined management report, the Executive Board expected Siltronic to continue operating successfully in the market in 2017.

We believe our cost roadmap gives us further opportunities for optimizing costs. Expenses due to currency hedging will also be substantially lower, assuming a Euro/US dollar exchange rate of 1.05 and a Euro/Japanese yen exchange rate of 120. Provided our sales reach at least EUR 1 billion and our EBITDA goes up, we expect a sustainable EBITDA margin of at least 20 percent for 2017.

### Forecast for 2017

EBITDA margin	at least 20 percent
ROCE	substantially higher than in 2016, approximately at WACC
Free cash flow	clearly positive, by far above 2016
Sales	at least EUR 1bn
R&D	unchanged at approximately 7 percent of sales
Cost structures	potential savings of around EUR 20 mn to EUR 25 mn
Expenses related to currency hedging	around EUR 10 mn
Depreciation, amortization, and impairment	on the same level as in 2016
Tax rate	between 20 percent and 25 percent
Financial result	roughly EUR 10 mn interest expense
Capital expenditure	around EUR 100 mn
Earnings per share	significantly higher than in 2016

## Concluding declaration pursuant to section 312 (3) AktG

Pursuant to section 312 (3) of the German Stock Corporation Act (AktG), the Executive Board of Siltronic AG has produced a dependency report concerning all the Company's relationships with affiliated entities. This report contains the following declaration: 'We hereby declare that Siltronic AG, for the legal transactions and measures listed in the dependency report, received

appropriate consideration in accordance with the circumstances of which we were aware at the time when the legal transactions were concluded or the measures were taken or rejected and that it did not suffer any disadvantages as a result of such measures having been taken or rejected.'

# Remuneration report

The following remuneration report forms part of the combined management report and the consolidated financial statements, for which an unqualified opinion has been issued.

## Executive Board remuneration system

The full Supervisory Board is responsible for determining the individual remuneration of the members of the Executive Board of Siltronic AG on the basis of preparatory work conducted by the Executive Committee.

The main components of the Executive Board remuneration system are:

### Fixed annual salary

The fixed annual salary is paid in equal monthly installments.

### Variable salary (success and performance-related bonus)

The amount of the variable bonus, which is paid annually in retrospect, depends on achievement of the standardized targets set by the Supervisory Board for all members of the Executive Board. These targets are based on four KPIs:

- EBITDA margin
- Net operating cash flow
- Business value contribution
- Return on capital employed (ROCE)

The bonus is calculated on the basis of the average of the rate of target achievement for the past financial year and the total rate of target achievement for the two preceding financial years. The theoretical target bonus in the event of 100 percent target achievement in the measurement period is 100 percent of the average gross annual base salary in the final year of the measurement period. The bonus for Executive Board members is capped at 200 percent of the average annual base salary in the final year of the measurement period.

The Supervisory Board has the option of increasing or decreasing the calculated theoretical bonus by up to 30 percent in order to take all circumstances and individual performance into account.

The amount of bonus for a particular year is determined by the Company's Supervisory Board in March of the following year.

Of this bonus, 85 percent is paid with the next fixed salary payment; the remaining 15 percent is paid in the form of Company shares that Siltronic purchases on the stock market in the name of and for the Executive Board member. These shares are subject to a two-year holding period.

In June 2015, Dr. Christoph von Plotho and Mr. Rainer Irle received a special bonus of EUR 120,000 (Dr. Christoph von Plotho) and EUR 84,000 (Mr. Rainer Irle) in recognition of Siltronic AG's successful IPO. Of these amounts, 50 percent was paid in shares. These shares are also subject to a two-year holding period.

### Pension contributions

To provide a basic company pension, the Company and the Executive Board members make a monthly contribution to the pension fund of Wacker Chemie VVaG in accordance with the 1972 general insurance conditions of the pension fund of Wacker Chemie VVaG.

In addition, the Executive Board members acquire entitlements from the Company in accordance with the prevailing version of the company supplementary pension scheme regulations. The pensionable income as defined by the regulations is the agreed fixed annual salary. The benefits provided under this company supplementary pension scheme consist of a retirement pension, early retirement pension, incapacity pension, and surviving dependants' pension. The pension expense amounts to 12.25 percent of pensionable annual income between 100 percent and 150 percent of the applicable annual income limit for the assessment of contributions in the German statutory pension insurance scheme and 15 percent of pensionable annual income above 150 percent of the applicable annual income limit for the assessment of contributions in the German statutory pension insurance scheme. The annual pension benefits are based on the total pension payments made by the Company until the date of the insured event, applying an annuity rate of 18 percent.

In addition, Executive Board members receive from the Company a monthly amount (gross) in the amount of the employer contribution to the statutory pension insurance scheme (currently EUR 579.70 gross per month on the basis of the social insurance legislation in force in 2016) to help them build up a private retirement pension.

## Other material agreements

The Company provides the members of the Executive Board with adequate directors' and officers' liability insurance (D&O insurance), which has a deductible as required by the German Stock Corporation Act (AktG).

If they leave the Company, the members of the Executive Board are bound by a twelve-month non-compete obligation for which they receive compensation. This non-compete compensation is calculated on the basis of 50 percent of the most recent total annual pay (average for the past three years). Any retirement pension is offset against the non-compete compensation.

The Executive Board service contracts provide for a cap on severance pay that limits any compensation payable in the event of the Executive Board appointment being terminated prematurely without good cause to no more than two years' total annual remuneration.

## Total remuneration of the members of the Executive Board for 2016

The current amount of remuneration for the Executive Board members is shown in the following tables, which are based on the model tables recommended in the German Corporate Governance Code.

The following table shows the value of the benefits granted for 2016. The minimum and maximum achievable values are also shown.

### Benefits (target values) granted for the reporting year

EUR	Dr. Christoph von Plotho President & Chief Executive Officer				Rainer Irle Member of the Executive Board			
	2016 target	2016 minimum	2016 maximum	2015 target	2016 target	2016 minimum	2016 maximum	2015 target
Fixed remuneration	400,000	400,000	400,000	379,846	280,000	280,000	280,000	258,462
Payment in respect of other accounting periods <sup>1)</sup>	0	0	0	12,919	0	0	0	8,021
Fringe benefits <sup>2)</sup>	43,139	43,139	43,139	41,244	37,030	37,030	37,030	36,755
<b>Total</b>	<b>443,139</b>	<b>443,139</b>	<b>443,139</b>	<b>434,009</b>	<b>317,030</b>	<b>317,030</b>	<b>317,030</b>	<b>303,238</b>
One-year variable remuneration <sup>3)</sup>	0	0	0	79,400	0	0	0	51,900
IPO	0	0	0	120,000	0	0	0	84,000
Multi-year variable remuneration <sup>4)</sup>	360,000	156,800	639,600	221,212	252,000	109,760	447,720	154,848
<b>Total</b>	<b>803,139</b>	<b>599,939</b>	<b>1,082,739</b>	<b>854,621</b>	<b>569,030</b>	<b>426,790</b>	<b>764,750</b>	<b>593,986</b>
Pension expenses <sup>5)</sup>	58,810	58,810	58,810	59,320	102,910	102,910	102,910	99,899
<b>Total remuneration</b>	<b>861,949</b>	<b>658,749</b>	<b>1,141,549</b>	<b>913,941</b>	<b>671,940</b>	<b>529,700</b>	<b>867,660</b>	<b>693,885</b>

<sup>1)</sup> This is partial compensation for having waived salary in 2013. Together with the 50 percent payment in 2014 the waived salary of 2013 was fully paid out.

<sup>2)</sup> Fringe benefits largely comprise the use of a company car and social security contributions.

<sup>3)</sup> Pro-rata one-year bonus for the period from January 1 to June 10, 2015 based on the target bonus.

<sup>4)</sup> Pro-rata multi-year remuneration for the period from June 11 to December 31, 2015. 'Multi-year' refers to the measurement basis. For 15 percent of the defined gross annual bonus, the Executive Board members receive Siltronic AG shares with a two-year holding period; the bonus determined using the three-year measurement basis is not affected by subsequent developments once it has been calculated. The minimum and maximum values were calculated on the basis of 100 percent target achievement for 2013 and 2014 and on the basis of a minimum rate of 0 percent and a maximum rate of 200 percent for 2015. The amounts shown for the theoretical minimum and maximum achievable values also reflect the Supervisory Board's option of increasing or reducing the remuneration at its discretion.

<sup>5)</sup> Service cost pursuant to IAS 19 arising on entitlements to pensions and other post-retirement benefits.



The following table shows the actual remuneration for 2016, comprising fixed remuneration, fringe benefits, variable remuneration – broken down into one-year and multi-year variable remuneration – and the pension expense.

### Actual remuneration for the financial year

EUR	Dr. Christoph von Plotho President & Chief Executive Officer		Rainer Irle Member of the Executive Board	
	2016	2015	2016	2015
Fixed remuneration	400,000	379,846	280,000	258,462
Payment in respect of other accounting periods <sup>1)</sup>	0	12,919	0	8,021
Fringe benefits <sup>2)</sup>	43,139	41,244	37,030	36,755
<b>Total</b>	<b>443,139</b>	<b>434,009</b>	<b>317,030</b>	<b>303,238</b>
One-year variable remuneration <sup>3)</sup>	0	90,630	0	59,181
IPO	0	120,000	0	84,000
Multi-year variable remuneration <sup>4)</sup>	452,400	238,909	316,680	167,236
<b>Total</b>	<b>895,539</b>	<b>883,548</b>	<b>633,710</b>	<b>613,655</b>
Pension expenses <sup>5)</sup>	58,810	59,320	102,910	99,899
<b>Total remuneration</b>	<b>954,349</b>	<b>942,868</b>	<b>736,620</b>	<b>713,554</b>

<sup>1)</sup> This is partial compensation for having waived salary in 2013. Together with the 50 percent payment in 2014 the waived salary of 2013 was fully paid out.

<sup>2)</sup> Fringe benefits include in particular the use of a company car and social security contributions.

<sup>3)</sup> Pro-rata one-year remuneration for the period January 1 to June 10, 2015.

<sup>4)</sup> Pro-rata multi-year remuneration for the period from June 11 to December 31, 2015. 'Multi-year' refers to the measurement basis. For 15 percent of the defined gross annual bonus, the Executive Board members receive Siltronic AG shares with a two-year holding period; the bonus determined using the three-year measurement basis is not affected by subsequent developments once it has been calculated.

<sup>5)</sup> Service cost pursuant to IAS 19 arising on entitlements to pensions and other post-retirement benefits; this is not part of the allocation in the financial year.

The remuneration paid to former Executive Board members or their surviving dependants amounted to EUR 210,688 in the reporting year (2015: EUR 260,215).

2015: EUR 2,686,036) and to EUR 7,402,473 for former Executive Board members or their surviving dependants (December 31, 2015: EUR 6,679,034).

As of December 31, 2016, the defined benefit liability came to EUR 3,536,713 for active Executive Board members (December 31,

The Executive Board Members do not hold share options, phantom stocks or similar instruments.

## Remuneration for Supervisory Board members

The remuneration for the members of the Supervisory Board of Siltronic AG is governed by the Articles of Association of Siltronic AG.

The Articles of Association stipulate fixed annual remuneration for Supervisory Board members of EUR 30,000 (plus VAT).

Due to the additional time and complexity involved in certain functions, the remuneration for the Chairman of the Supervisory Board is multiplied by a factor of 3. A factor of 2 applies for the Deputy Chairman of the Supervisory Board and the chairmen of the committees. The remuneration of committee members is multiplied by a factor of 1.5, with the exception of members of the Conciliation Committee, which has to be formed by law. Membership of this committee does not lead to an increase in annual remuneration. Dual functions and membership of multiple committees are also disregarded, which means that the remuneration of the Supervisory Board chairman and his deputy is not multiplied by any further factors for their committee roles, and Supervisory Board members' committee memberships are counted only once.

The principle of pro-rata remuneration for Supervisory Board members applies to those joining or stepping down from the Supervisory Board during the year.

Supervisory Board members receive an attendance fee of EUR 2,500 for each physical meeting of the Supervisory Board and its committees that they attend in person. However, the fee is limited to EUR 2,500 per calendar day. Members who attend physical meetings via conference call or video conference or who cast their vote by submitting a written voting form do not receive the attendance fee. If a meeting is only held in the form of a conference call or video conference, the participating members receive a reduced attendance fee of EUR 1,250.

In addition, the Company reimburses Supervisory Board members for their necessary out-of-pocket expenses, plus applicable VAT, provided they have submitted receipts.

The shareholder representatives on the Supervisory Board who are also Executive Board members or employees at Wacker Chemie AG have waived their remuneration. This waiver only applies for as long as they are employed by Wacker Chemie AG.

The Company provides the members of the Supervisory Board with adequate insurance cover. In particular, the Company takes out directors' and officers' liability insurance (D&O insurance) for them.

### Supervisory Board remuneration for 2016

The remuneration granted to each member of the Supervisory Board for 2016 can be broken down as follows (excluding any additional VAT paid at 19 percent):

Supervisory Board member	Annual remuneration in EUR (multiplied by the applicable factor for special functions)	Attendance fee in EUR	Total remuneration in EUR
Maximilian Baumgartner	30.000,00	10.000,00	40.000,00
Sieglinde Feist <sup>1)</sup>	–	–	–
Gebhard Fraunhofer <sup>2)</sup>	30.000,00	10.000,00	40.000,00
Dr. Hermann Gerlinger	45.000,00	10.000,00	55.000,00
Karin Gottschalk <sup>2)</sup>	30.000,00	10.000,00	40.000,00
Johann Hautz <sup>2)</sup>	60.000,00	10.000,00	70.000,00
Bernd Jonas	60.000,00	20.000,00	80.000,00
Gertraud Lauber <sup>2)</sup>	30.000,00	10.000,00	40.000,00
Dr. Tobias Ohler <sup>1)</sup>	–	–	–
Dr. Franz Richter	30.000,00	10.000,00	40.000,00
Harald Sikorski <sup>2)</sup>	45.000,00	20.000,00	65.000,00
Angela Wörl <sup>1)</sup>	–	–	–

<sup>1)</sup> Waiver of remuneration as member is both Executive Board member and employee of Wacker Chemie AG.

<sup>2)</sup> These employee representatives on the Supervisory Board and the representatives of the trade unions on the Supervisory Board have declared their willingness to transfer their compensation to the Hans Boeckler Foundation, in accordance with the guidelines of the Confederation of German Trade Unions (DGB).

## Disclosures relevant to acquisitions

(pursuant to section 289 (4) and section 315 (4)

of the German Commercial Code (HGB)) and explanatory report

### Composition of subscribed capital (section 289 (4) no. 1 and section 315 (4) no. 1 HGB)

The subscribed capital of Siltronic AG amounts to EUR 120 million and is divided into 30 million no-par-value shares, each with an imputed share of the capital amounting to EUR 4. The shares are registered shares. All the shares are of the same type; each share has the same rights attaching to it and allows one vote at the Annual General Meeting. The Company does not have any treasury shares.

### Restrictions on voting rights or the transfer of shares (section 289 (4) no. 2 and section 315 (4) no. 2 HGB)

The Executive Board remuneration system specifies that part of the variable remuneration is paid in the form of shares in the Company that the Company purchases in the name of and for the individual Executive Board members. According to their service contract, Executive Board members are not permitted to sell, pledge, or otherwise dispose of these shares for a lock-up period of two years. Executive Board members still have voting and dividend rights during the lock-up period. For detailed information about the Executive Board remuneration system, please refer to the remuneration report. We are not aware of any further contractual restrictions on voting rights or the transfer of shares.

The Articles of Association of Siltronic AG do not restrict the transferability of shares. However, there may be restrictions on the shares' voting rights imposed by the German Stock Corporation Act (e.g. section 136 AktG) or as a consequence of the disclosure requirements pursuant to the German Securities Trading Act (WpHG) being violated. In accordance with section 67 (2) AktG, the parties deemed to be shareholders of Siltronic AG are those parties entered as such in the share register. Pursuant to section 67 (4) AktG, Siltronic AG is entitled to demand information from the persons entered in the register on whether the shares that are entered as held by them in the register actually belong to them and, if this is not the case, to demand information on who the shares are held for, as required in order to maintain the register. Until this demand is met, the voting rights attaching to the shares are suspended (section 67 (2) sentence 3 AktG).

### Shareholdings in the Company that represent more than 10 percent of the voting rights (section 289 (4) no. 3 and section 315 (4) no. 3 HGB)

The Company has been notified of the following direct and indirect shareholdings in the Company that represent more than 10 percent of the voting rights:

- Wacker-Chemie Dritte Venture Gesellschaft mit beschränkter Haftung: 49.5 percent (direct)
- Wacker Chemie AG: 57.83 percent (of which 8.33 percent direct and 49.5 percent held through Wacker-Chemie Dritte Venture Gesellschaft mit beschränkter Haftung)
- Dr. Alexander Wacker Familiengesellschaft mit beschränkter Haftung: 57.83 percent (held through Wacker Chemie AG and Wacker-Chemie Dritte Venture Gesellschaft mit beschränkter Haftung)

### Shares with special rights that confer authority to exert control over the Company (section 289 (4) no. 4 and section 315 (4) no. 4 HGB)

No shares with special rights that confer authority to exert control over the Company have been issued.

### Type of voting right controls in cases where employees hold shares in the Company and do not exercise their control rights directly (section 289 (4) no. 5 and section 315 (4) no. 5 HGB)

The employees who hold shares in Siltronic AG exercise their resulting control rights directly in accordance with the statutory provisions and the Articles of Association.

### Appointment and removal of members of the Executive Board and amendments to the Articles of Association (section 289 (4) no. 6 and section 315 (4) no. 6 HGB)

Pursuant to section 5 of the Articles of Association, the Executive Board of Siltronic AG must consist of a minimum of two persons. In other respects, the Supervisory Board determines the number of Executive Board members. The Supervisory Board appoints one member of the Executive Board as President & Chief Executive Officer. The appointment and removal of members of the Executive Board are governed by section 84 et seq. AktG and section 31 German Codetermination Act (MitbestG).

Changes to the Articles of Association are governed by section 179 et seq. of the German Stock Corporation Act (AktG), which stipulates that all changes to the Articles of Association require a resolution to be adopted by the Annual General Meeting. However, the Supervisory Board is authorized in section 9 (2) of the Articles of Association to make changes that relate solely to the wording. The Supervisory Board is also authorized to amend section 4 (6) of the Articles of Association accordingly after the 2015 Authorized Capital has been utilized or the period for the utilization of the 2015 Authorized Capital has elapsed. Furthermore, the Supervisory Board is authorized to amend section 4 (7) of the Articles of Association in accordance with each utilization of the 2015 Conditional Capital and after all option and conversion periods have elapsed.

Pursuant to section 179 (2) AktG, resolutions to amend the Articles of Association adopted by the Annual General Meeting require a majority of at least three quarters of the share capital represented during the voting, unless the Articles of Association specify a greater majority. In accordance with article 18 (2) of the Articles of Association, resolutions at the Annual General Meeting are passed by simple majority of the votes cast and by simple majority of the share capital represented in the voting if a majority of the share capital is required, unless the law or the Articles of Association require otherwise. The law requires a greater majority of three quarters of the share capital represented in the voting in several cases, such as when changing the objects of the company (section 179 (2) sentence 2 AktG), certain corporate actions, and the exclusion of shareholders' pre-emption rights.

#### Authority of the Executive Board to issue and buy back shares Authorized capital (section 289 (4) no. 7 and section 315 (4) no. 7 HGB)

On the basis of a resolution of the Annual General Meeting on June 8, 2015, the Executive Board is authorized, subject to the consent of the Supervisory Board, to increase the Company's share capital on one or more occasions in the period up to June 7, 2020 by up to a total of EUR 60 million by issuing new registered no-par-value shares for cash or non-cash contributions (**2015 Authorized Capital**). Shareholders have a pre-emption right, although the Executive Board can exclude this right, subject to the consent of the Supervisory Board, in the cases that are described in more detail in section 4 (6) of the Articles of Association, including, but not limited to:

- in order to remove fractional amounts from the pre-emption right;

- where the issue price of new shares issued for cash during a capital increase is not significantly below the market price of the shares in the Company that are already publicly listed at the time the definitive issue price is set (section 186 (3) sentence 4 AktG states that pre-emption rights can be excluded provided the capital increase is no more than 10 percent of the share capital);
- where necessary in order to grant new shares in the Company to holders/beneficial owners of bonds that have been issued or are to be issued by the Company or its subordinate Group companies, when conversion rights or warrants are exercised or to meet conversion obligations, and where necessary to grant holders of conversions rights/warrants or beneficial owners of convertible bonds with conversion obligations a pre-emption right to the same quantity of new shares to which they would have been entitled after exercising their warrants or conversion rights or meeting conversion obligations as shareholders;
- in the event of a capital increase for non-cash contributions; and
- to implement a scrip dividend.

On the basis of a resolution of the Annual General Meeting on June 8, 2015 and subject to the consent of the Supervisory Board, the Executive Board is authorized to issue bearer or registered convertible and/or warrant-linked bonds, profit-sharing rights, and/or income bonds (together: **'bonds'**) in a total amount of up to EUR 750 million on one or more occasions until June 7, 2020 and to grant the holders/beneficial owners of these bonds warrants/conversion rights (including mandatory conversion requirements or option obligations) to a maximum of 12.5 million new registered shares that together represent notional share capital of up to EUR 50 million in accordance with the specific terms and conditions of the bonds. The bonds may be issued in return for cash but also for non-cash contributions. If convertible bonds are issued, the holders/beneficial owners of the bonds receive the right to convert them into new shares in the Company in accordance with the specific terms and conditions of the bonds. The terms and conditions of the bonds may also specify mandatory conversion on maturity or at an earlier point in time. If warrant-linked bonds are issued, one or more warrants are attached to each bond that entitle or require the holders to buy shares in the Company in accordance with the specific terms and conditions applicable to warrants or that contain an issuer's put option. Shareholders have a pre-emption right to the bonds, but the Executive Board is authorized, subject

to the consent of the Supervisory Board, to exclude the pre-emption right either wholly or in part in certain cases described in more detail in the resolution adopted by the Annual General Meeting, including but not limited to:

- fractional amounts arising from the pre-emption ratio;
- where bonds with warrants/conversion rights or with option obligations/mandatory conversion obligations are issued for cash and are structured such that their issue price is not significantly below their theoretical market value determined according to recognized principles of financial mathematics (section 186 (3) sentence 4 AktG states that pre-emption rights can be excluded provided the capital increase is no more than 10 percent of the share capital);
- where bonds are issued for a non-cash consideration; and
- where necessary in order to give the same pre-emption rights to the holders/beneficial owners of bonds that have previously been issued.

The Executive Board is authorized, subject to the consent of the Supervisory Board and complying with the stipulations of the Annual General Meeting's resolution, to decide on the further details as regards the issuance and terms of issue of the bonds and their conditions.

To enable the Company to service the aforementioned bonds, the Annual General Meeting of June 8, 2015 conditionally increased the Company's share capital by up to EUR 50 million through the issue of up to 12.5 million new registered shares (**Conditional Capital 2015**). The new shares are issued at the conversion or warrant prices to be determined in accordance with the authorization from the Annual General Meeting.

In accordance with the resolution of the Annual General Meeting on May 7, 2015, the Executive Board is authorized pursuant to section 71 (1) no. 8 AktG to purchase **treasury shares** equating to up to a total of 10 percent of the existing share capital at the time the resolution was adopted or at the time the authorization is exercised, whichever is the lower. The share capital at the time the resolution was adopted amounted to EUR 100 million. The authorization is valid until May 6, 2020. At the discretion of the Executive Board, the treasury shares may be pur-

chased through the stock exchange, by way of a public purchase offer made to all shareholders, or by way of a public invitation to shareholders to tender their shares. The Annual General Meeting's authorization sets out different requirements for the individual purchase types, particularly with regard to the purchase consideration. The authorization may be exercised on one or more occasions, for the entire amount or for partial amounts. Subject to the consent of the Supervisory Board, the Executive Board is permitted to sell the treasury shares purchased in accordance with this authorization on the stock exchange, to make an offer to all shareholders in proportion to their shareholding, or to use these treasury shares for any legally permitted purpose. In particular, they may be sold in return for a non-cash capital consideration (in the context of business combinations, to acquire entities or parts of an entity) or for cash. However, the treasury shares may also be used to satisfy or secure purchase rights or obligations attaching to shares in the Company (in connection with convertible or warrant-linked bonds). The treasury shares may also be retired. Shareholders' subscription rights are disappplied in the aforementioned cases, with the exception of retirement.

#### Material agreements that are conditional upon a change of control resulting from a takeover bid (section 289 (4) no. 8 and section 315 (4) no. 8 HGB)

The framework service agreement with Wacker Chemie AG contains a special right of cancellation for goods and services that can no longer be provided for legal or practical reasons (e.g. advice from the Wacker tax department) in the event of a change of control. Siltronic also uses software licenses linked to its membership of the Wacker Group. In addition, some contracts with customers contain provisions that entitle the other party to the agreement to terminate the contract prematurely in the event of a change of control.

#### Compensation agreements in the event of a takeover bid (section 289 (4) no. 9 and section 315 (4) no. 9 HGB)

There are no agreements with the Executive Board or employees of the Company that provide for compensation in the event of a takeover bid.

# Consolidated financial statements

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## Consolidated statement of profit or loss

from January 1 to December 31, 2016

In EUR mn	Note	2016	2015
Sales	01	933.4	931.3
Cost of sales	01	-761.5	-768.4
<b>Gross profit</b>		<b>171.9</b>	<b>162.9</b>
Selling expenses		-33.2	-34.9
Research and development expenses		-66.4	-64.4
General administration expenses		-20.6	-18.5
Other operating income	01	52.5	88.9
Other operating expenses	01	-77.2	-131.3
<b>Operating result</b>		<b>27.0</b>	<b>2.7</b>
Interest income	02	1.3	0.6
Interest expenses	02	-3.3	-4.1
Other finance cost, net	02	-9.1	-8.7
<b>Financial result</b>		<b>-11.1</b>	<b>-12.2</b>
Result before income tax		15.9	-9.5
Income taxes	03	-7.2	-10.6
<b>Net profit/loss for the year</b>		<b>8.7</b>	<b>-20.1</b>
<i>of which</i>			
<i>attributable to Siltronic AG shareholders</i>		12.0	-14.0
<i>attributable to non-controlling interests</i>		-3.3	-6.1
Result per common share in EUR (basic/diluted)	15	0.40	-0.50



# Consolidated statement of financial position

## as of December 31, 2016

In EUR mn	Note	Dec. 31, 2016	Dec. 31, 2015
Intangible assets	04	26.4	29.7
Property, plant and equipment	05	519.8	542.9
Other financial assets	07	1.9	0.2
Income tax receivables	07	–	0.1
Deferred tax assets	03	6.0	6.2
<b>Non-current assets</b>		<b>554.1</b>	<b>579.1</b>
Inventories	06	140.9	142.7
Trade receivables	07	118.2	100.4
Fixed-term deposits	16	79.0	40.0
Other financial assets	07	16.8	15.6
Other non-financial assets	07	11.2	7.3
Income tax receivables	07	0.2	1.2
Cash and cash equivalents	08	136.4	154.5
<b>Current assets</b>		<b>502.7</b>	<b>461.7</b>
<b>Total assets</b>		<b>1,056.8</b>	<b>1,040.8</b>

In EUR million	Note	Dec. 31, 2016	Dec. 31, 2015
Subscribed capital		120.0	120.0
Capital reserves		974.6	997.3
Retained earnings and net Group result		–455.0	–489.7
Other equity items		–207.7	–127.1
<b>Equity attributable to Siltronic AG shareholders</b>		<b>431.9</b>	<b>500.5</b>
Equity attributable to non-controlling interests		–6.6	–3.2
<b>Equity</b>	09	<b>425.3</b>	<b>497.3</b>
Provision for pensions	10	395.1	299.4
Other provisions	11	36.8	30.4
Deferred tax liabilities	03	2.5	2.6
Financial liabilities	13	40.4	38.6
Other financial liabilities	12	1.2	0.6
Other non-financial liabilities	12	3.9	24.3
<b>Non-current liabilities</b>		<b>479.9</b>	<b>396.0</b>
Other provisions	11	7.8	6.0
Provisions and liabilities for income tax	11/12	6.6	5.4
Trade liabilities	12	81.6	72.1
Other financial liabilities	12	9.8	18.4
Other non-financial liabilities	12	45.8	45.6
<b>Current liabilities</b>		<b>151.6</b>	<b>147.5</b>
Liabilities		631.5	543.5
<b>Total equity and liabilities</b>		<b>1,056.8</b>	<b>1,040.8</b>

# Consolidated statement of cash flows

## from January 1 to December 31, 2016

In EUR mn	Note	2016	2015
Net profit/loss for the year		8.7	-20.1
Depreciation/amortization of non-current assets, including impairment losses and reversals thereof		119.0	121.3
Other non-cash expenses and income		-4.7	-23.2
Result from disposal of non-current assets		0.6	0.8
Interest income		2.0	3.5
Interest paid		-2.0	-2.8
Interest received		1.2	0.6
Tax expense		7.2	10.6
Taxes paid		-4.9	-6.8
Changes in inventories		3.1	-3.6
Changes in trade receivables		-13.7	18.6
Changes in other financial and non-financial assets		-11.5	2.8
Changes in deferred taxes		0.2	2.4
Changes in provisions		17.9	23.5
Changes in trade liabilities		12.4	-5.9
Changes in other financial and non-financial liabilities		-19.9	-25.6
<b>Cash flow from operating activities</b>	<b>17</b>	<b>115.6</b>	<b>96.1</b>
Payments for capital expenditures (including intangible assets)		-96.7	-58.9
Proceeds from the disposal of property, plant and equipment		0.1	0.2
Payments for the acquisition of fixed-term deposits		-131.7	-60.0
Proceeds from fixed-term deposits		92.8	20.0
<b>Cash flow from investing activities</b>	<b>17</b>	<b>-135.5</b>	<b>-98.7</b>
Proceeds from the IPO		-	143.3
Utilization of funds in (+) or additions to (-) cash pooling of and loans from Wacker Chemie		-	-175.5
<b>Cash flow from financing activities</b>		<b>-</b>	<b>-32.2</b>
Changes due to exchange-rate fluctuations		1.8	1.9
<b>Changes in cash and cash equivalents</b>	<b>8</b>	<b>-18.1</b>	<b>-32.9</b>
at the beginning of the year		154.5	187.4
<b>at the end of the year</b>		<b>136.4</b>	<b>154.5</b>

## Consolidated statement of comprehensive income

from January 1 to December 31, 2016

In EUR mn	2016		2015	
	Before tax	After tax	Before tax	After tax
Net profit/loss for the year	8.7	8.7	-20.1	-20.1
Item not reclassified to profit or loss:				
Remeasurement of defined benefit plans	-90.5	-90.5	47.4	47.4
Items reclassified to profit or loss:				
Difference from foreign currency translation	0.1	0.1	7.1	7.1
<i>thereof recognized in profit or loss</i>	-	-	-	-
Changes in market values of derivative financial instruments (cash flow hedge)	8.6	8.6	7.9	7.9
<i>thereof recognized in profit or loss</i>	19.8	19.8	48.0	48.0
Effects of net investments in foreign operations	1.1	1.1	-	-
<i>thereof recognized in profit or loss</i>	-	-	-	-
<b>Sum of items reclassified to profit or loss</b>	<b>9.8</b>	<b>9.8</b>	<b>15.0</b>	<b>15.0</b>
Other comprehensive income/loss	-80.7	-80.7	62.4	62.4
<b>Total comprehensive income/loss</b>		<b>-72.0</b>		<b>42.3</b>
<i>of which</i>				
<i>attributable to Siltronic AG shareholders</i>		-68.6		48.2
<i>attributable to non-controlling interests</i>		-3.4		-5.9

# Consolidated statement of changes in equity

as of December 31, 2016

In EUR mn	Subscribed capital	Capital reserves	Difference from foreign currency translation	Effects of net investments in foreign operations	Changes in market values of derivative financial instruments (cash flow hedge)	Remeasurement of defined benefit plans	Retained earnings/net Group result	Total	Non-controlling interests	Total equity
Balance as of January 1, 2015	100.0	946.8	-7.4	-	-21.1	-160.8	-548.4	309.1	2.7	311.8
Net loss for the year	-	-	-	-	-	-	-14.0	-14.0	-6.1	-20.1
Other comprehensive income	-	-	6.9	-	7.9	47.4	-	62.2	0.2	62.4
<b>Total comprehensive income</b>	-	-	<b>6.9</b>	-	<b>7.9</b>	<b>47.4</b>	<b>-14.0</b>	<b>48.2</b>	<b>-5.9</b>	<b>42.3</b>
Capital increase due to IPO	20.0	123.2	-	-	-	-	-	143.2	-	143.2
Netting of Siltronic AG's net loss for the year with capital reserves	-	-72.7	-	-	-	-	72.7	0.0	-	0.0
<b>Balance as of December 31, 2015</b>	<b>120.0</b>	<b>997.3</b>	<b>-0.5</b>	-	<b>-13.2</b>	<b>-113.4</b>	<b>-489.7</b>	<b>500.5</b>	<b>-3.2</b>	<b>497.3</b>
Balance as of January 1, 2016	120.0	997.3	-0.5	-	-13.2	-113.4	-489.7	500.5	-3.2	497.3
Net profit for the year	-	-	-	-	-	-	12.0	12.0	-3.3	8.7
Other comprehensive income	-	-	0.2	1.1	8.6	-90.5	-	-80.6	-0.1	-80.7
<b>Total comprehensive income</b>	-	-	<b>0.2</b>	<b>1.1</b>	<b>8.6</b>	<b>-90.5</b>	<b>12.0</b>	<b>-68.6</b>	<b>-3.4</b>	<b>-72.0</b>
Netting of Siltronic AG's net loss for the year with capital reserves	-	-22.7	-	-	-	-	22.7	0.0	-	0.0
<b>Balance as of December 31, 2016</b>	<b>120.0</b>	<b>974.6</b>	<b>-0.3</b>	<b>1.1</b>	<b>-4.6</b>	<b>-203.9</b>	<b>-455.0</b>	<b>431.9</b>	<b>-6.6</b>	<b>425.3</b>

# Notes to the consolidated financial statements of Siltronic AG and subsidiaries

## General information to the consolidated financial statements

### Nature of operations

Siltronic AG (the 'Company'), together with its subsidiaries (the 'Group') is a producer of semiconductor silicon wafers made from hyperpure silicon whose customers comprise nearly all major semiconductor companies worldwide. Silicon constitutes the base substrate for most semiconductor devices, and silicon wafers are components of everyday electronics including smartphones, tablets, PCs, flat screens, and sensors. The Group operates wafer facilities one each in Burghausen and in Freiberg, Germany, two wafer facilities in Singapore, and one wafer facility in Portland, Oregon, USA.

Until June 10, 2015, the Company was a wholly-owned subsidiary of Wacker Chemie AG, with 10 percent of its shares held directly by Wacker Chemie AG and 90 percent by Wacker-Chemie Dritte Venture GmbH, which is a wholly-owned subsidiary of Wacker Chemie AG. On June 11, 2015, Siltronic AG successfully completed its IPO. The Company's shares are listed in the Prime Standard of the Frankfurt Stock Exchange and are included in the TecDAX. However, Wacker Chemie AG still holds a majority stake in the Company.

Siltronic AG is registered in the commercial register of Munich under number HRB 150884. The headquarter of the company is located at Hanns-Seidel-Platz 4, Munich. Wacker Chemie AG is also headquartered at this address.

### Basis of presentation

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) and related interpretations issued by the IFRS Interpretations Committee (IFRIC). The consolidated financial statements comply with IFRS as adopted by the EU. The Group has applied all standards and interpretations that were effective as of December 31, 2016 and endorsed by the EU.

The fiscal year corresponds to the calendar year. Assets and liabilities are reported in the statement of financial position in line with their maturities. The Group classifies assets and liabilities as current if it expects to realize or settle them within 12 months. The statement of profit or loss is prepared using the cost of sales method.

The consolidated financial information is presented in euros, which is the Company's functional currency and the Group's reporting currency. All amounts are shown in millions of euros (EUR million) unless otherwise stated.

The Executive Board of Siltronic AG approved the consolidated financial statements on February 22, 2017.

The declaration in relation to the German Corporate Governance Code, as prescribed in Section 161 of the German Stock Corporation Act has been issued and was made available to the public on [http://www.siltronic.com/int/en/investor\\_relations/corporate\\_governance/declaration/declaration.jsp](http://www.siltronic.com/int/en/investor_relations/corporate_governance/declaration/declaration.jsp)

### Financial reporting principles applied for the first time in 2016

**Amendments to IAS 1 'Disclosure Initiative'** (mandatory application from January 1, 2016): The amendments relate to various disclosure matters. They clarify that disclosures are only necessary if their content is not immaterial. This is also explicitly the case if an IFRS sets out a list of minimum disclosures. Explanations relating to the aggregation and disaggregation of items in the statement of financial position and statement of comprehensive income have also been added. Application of the amendment has resulted in changes to disclosures in the notes to the financial statements.

**Improvements to IFRS 2012–2014** (mandatory application from January 1, 2016): The changes relate to standards IFRS 5, IFRS 7, IAS 19, and IAS 34. The changes have no material impact on Siltronic's financial position or financial performance or on the presentation of its financial statements.

Other standards that had to be applied for the first time in 2016 did not have any impact on Siltronic's financial position or financial performance or on the presentation of its financial statements. The standards in question were:

- Amendments to IFRS 11 'Accounting for Acquisitions of Interests in Joint Operations'
- Amendments to IAS 16 and IAS 38 'Clarification of Acceptable Methods of Depreciation and Amortization'
- Amendments to IAS 16 and IAS 41 'Agriculture: Bearer Plants'
- Amendments to IAS 19 'Defined Benefit Plans: Employee Contributions'
- Amendments to IAS 27 'Equity Method in Separate Financial Statements'
- Improvements to IFRS 2010–2012
- Amendments to IFRS 10, IFRS 12, and IAS 28 'Investment Entities'.

### Financial reporting standards and interpretations not yet applied

The application of the following new standards, interpretations, and changes to existing standards is not yet mandatory for the period under review. The Group does not apply any of these earlier than required. The Group continuously evaluates new standards, interpretations, and changes to existing standards to determine their impact on the consolidated financial statements.

#### Mandatory application from January 1, 2017

**Amendments to IAS 7 'Disclosure Initiative'** (mandatory application from January 1, 2017, not yet endorsed by the EU): These amendments are aimed at improving the information provided about changes in an entity's debt levels. To comply with the new disclosure requirements, we intend to present a reconciliation between the opening and closing balances for liabilities that shows the changes resulting from financing activities.

We do not expect **Amendments to IAS 12 'Recognition of Deferred Tax Assets for Unrealized Losses'** (mandatory application from January 1, 2017, not yet endorsed by the EU) and **Improvements to IFRS 2014–2016** (mandatory application from January 1, 2017, not yet endorsed by the EU) to have any material impact on Siltronic's financial position or financial performance or on the presentation of its financial statements.

#### Mandatory application from January 1, 2018

**IFRS 9 'Financial Instruments'** (mandatory application from January 1, 2018): IFRS 9, which was published in July 2014, replaces the existing guidance included in IAS 39 'Financial Instruments: Recognition and Measurement.' IFRS 9 comprises revised guidance for the categorization and classification of financial instruments including a new model covering expected credit default in order to calculate the allowance for financial assets. In addition, the standard has new basic accounting rules for hedging. Siltronic AG is currently evaluating whether to exercise the option to carry out hedge accounting in accordance with the rules of IFRS 9 rather than those of IAS 39. It is not yet possible to provide a more detailed statement on the assessment of the effects on the consolidated financial statements of Siltronic AG because the analysis of these effects has not yet been completed. The rules of IFRS 9 will be only for the most recent reporting period and the disclosures will be included in special reconciliation tables in the notes to the financial statements, so IFRS 9 will not be applied retrospectively.

**IFRS 15 'Revenue from Contracts with Customers'** (mandatory application from January 1, 2018) and **Amendments to IFRS 15 'Clarifications to IFRS 15'** (mandatory application from January 1, 2018, not yet endorsed by the EU): IFRS 15 'Revenue from Contracts with Customers' provides a comprehensive framework for determining whether, how much, and when revenue (sales) has to be recognized. This replaces existing guidelines for revenue recognition, including IAS 18 'Revenue,' IAS 11 'Construction Contracts,' and IFRIC 13 'Customer Loyalty Programs'. Siltronic is currently evaluating the effects.

**IFRIC 22 'Foreign Currency Transactions and Advance Consideration'** (mandatory application from January 1, 2018, not yet endorsed by the EU): IFRIC 22 addresses an issue regarding the application of IAS 21 'The Effects of Changes in Foreign Exchange Rates'. It clarifies when the exchange rate should be determined for translating transactions that include the receipt or payment of advance consideration in a foreign currency. The date for the purpose of determining the exchange rate for the underlying asset, income, or expense is the date of initial recognition of the prepayment asset or deferred income liability. Siltronic is currently analyzing the effects but does not anticipate any material impact on its financial position or financial performance or on the presentation of its financial statements.

We do not expect the following standards, which are to be applied for the first time with effect from January 1, 2018, to have any impact on Siltronic's financial position or financial performance or on the presentation of its financial statements:

- Amendments to IFRS 2 'Classification and Measurement of Share-based Payment Transactions' (not yet endorsed by the EU)
- Amendments to IFRS 4 'Applying IFRS 9 with IFRS 4 Insurance Contracts' (not yet endorsed by the EU)
- Amendments to IAS 40 'Transfers of Investment Property' (not yet endorsed by the EU)
- Improvements to IFRS 2014–2016 (not yet endorsed by the EU).

### Mandatory application from January 1, 2019

**IFRS 16 'Leasing'** (mandatory application from January 1, 2019; not yet endorsed by the EU): In accordance with IFRS 16, a liability has to be recognized for each lease, and a right-of-use-asset for the leased asset has to be recognized at the same time. This asset is depreciated, while the liability is reduced during its term by redemptions and deferred interest. Siltronic has not analyzed the effects of the new standard. We expect that both financial liabilities and intangible assets will increase.

### Mandatory application not yet defined

**Amendments to IFRS 10 and IAS 28 'Sale or contribution of assets between an investor and its associate or joint venture'** (not yet endorsed by the EU): The amendments have no impact on the Group's financial position or financial performance, or on the presentation of its financial statements.

### Scope of consolidation

The consolidated entities as of the reporting date comprised five subsidiaries compared with six subsidiaries the previous year. The lower number was due to the merger of one subsidiary with another. This did not give rise to any changes in the basis of consolidation.

Subsidiaries are defined as companies in which the Company directly or indirectly holds a voting majority or has, in any other way, the power to govern the financial and business policies of an entity in order to benefit from its activities. In assessing control, the Company takes into account potential voting rights that are currently exercisable or convertible. The financial statements of subsidiaries are included in the consolidated financial statements from the date when the possibility to control commences until the date that such possibility ceases to exist.

The table below shows the subsidiaries reflected in the scope of consolidation as of December 31 of the respective year. The percentages noted refer to the interest Siltronic has directly or indirectly in the respective companies:

### Group holdings

in %	Dec. 31, 2016	Dec. 31, 2015
<b>Europe</b>		
Siltronic Holding International B.V., Krommenie, The Netherlands	100.0	100.0
<b>North America</b>		
Siltronic Corp., Portland, Oregon, USA	100.0	100.0
<b>Asia excluding Japan</b>		
Siltronic Singapore Pte. Ltd., Singapore <sup>1)</sup>	100.0	100.0
Siltronic Silicon Wafer Pte. Ltd., Singapore	77.7	77.7
<b>Japan</b>		
Siltronic Japan Corporation, Tokyo, Japan	100.0	100.0

<sup>1)</sup> As of January 1, 2016, Siltronic Asia Pte. Ltd., Singapore was merged with Siltronic Singapore Pte. Ltd., Singapore. It was a 100% interest.

### Consolidation methods

The consolidated financial statements are based on the separate financial statements of the Company and its consolidated subsidiaries for the calendar year.

Intra-group balances and transactions and any related unrealized income and expenses are eliminated.



## Acquisitions

The Group accounts for its business combinations using the acquisition method when control is transferred to the Group. The consideration transferred is measured at fair value and allocated to the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognized in profit and loss immediately. Transaction costs are expensed as incurred.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured and settlement is accounted for in equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognized in profit and loss.

## Loss of control

When the Group loses control over a subsidiary, it derecognizes the assets and liabilities of the subsidiary and any related non-controlling interest and other components of equity. Any resulting gain or loss is recognized in profit or loss.

## Exchange rates

	ISO code	Spot rate December 31		Average rate for the year	
		2016	2015	2016	2015
US dollar	USD	1.05	1.09	1.11	1.11
Japanese yen	JPY	123	131	120	134
Singapore dollar	SGD	1.52	1.54	1.53	1.52

## Foreign currency translation

The financial statements of consolidated companies are prepared using the currency of the primary economic environment in which the entity operates (the functional currency) and translated on the basis of the functional currency principle using the modified closing rate method, in which balances are translated from the functional currency to the reporting currency using the spot rates prevailing on the period end, while amounts in the statement of profit or loss are translated using the period's average exchange rates.

The Company and its subsidiaries conduct their business in the respective functional currency, which is the local currency. Any net gains or losses arising from the translation of equity are recognized directly in other comprehensive income. Translation differences on monetary assets and liabilities resulting from fluctuating exchange rates are recorded in the statement of profit or loss. If a Group company is removed from consolidation, any translation difference is reclassified from equity to profit or loss.

The table below includes the exchange rates between the most significant currencies reported in these consolidated financial statements and the Euro for the reporting periods.

## Estimates and assumptions used in preparing the consolidated financial statements

The preparation of the consolidated financial statements in compliance with IFRS requires management to make assumptions and estimates that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses, and contingencies. These assumptions and estimates impact the carrying amount of assets and liabilities at period end and the amount of income and expenses for the period. The assumptions on which the estimates are based relate primarily to the uniform determination of useful lives throughout the Group, the determination of fair values of financial instruments, the recognition and measurement of provisions, the probability of realizing future tax benefits, and cash flow projections which were used for impairment test and purchase price allocation purposes.

The actual results may differ from these assumptions and estimates. Changes in accounting estimates are recognized as soon as they become apparent and affect the net results for the period in which the estimates have changed and in any future periods affected.

### Intangible assets and property, plant and equipment

The expected useful life of intangible assets and of property, plant and equipment, together with their amortization or depreciation schedules, is based on past experience, plans, and estimates.

Impairment tests are performed for assets if specific indicators point toward a possible impairment loss or reversal of an impairment loss. Goodwill is tested annually for impairment. In the case of an impairment test, an estimate must be made of the recoverable amount of the affected cash-generating unit that corresponds to the higher of the fair value less costs to sell or the value in use. To assess the value in use, the discounted future cash flows of the affected cash-generating unit are to be determined. The estimate of the discounted future cash flows contains significant assumptions, in particular relating to future selling prices for and sales volumes of wafers, development of costs and discount rates. Although the Group assumes that the estimates of the relevant expected useful lives and of discounted future cash flows, as well as the assumptions regarding the general economic conditions and the development of the economic

sectors are reasonable, a change in the assumptions or circumstances might require a change in the analysis. This could result in additional impairments or reversals of impairment losses in the future.

The carrying amount of intangible assets and property, plant and equipment as of December 31, 2016 amounted to EUR 546.2 million.

### Defined benefit obligations

The accounting of pensions and similar obligations is in accordance with actuarial valuations. These valuations are based on statistical and other factors in order to anticipate future events. The factors include the discount rate, expected salary and pension increases, and the mortality rate. If market and economic conditions change, these assumptions could vary considerably from actual developments, consequently leading to major changes in pension and similar obligations as well as the associated future expenses.

The provision recorded for pension obligations is valued by discounting the Group-specific, expected future cash flows. The discount rate is derived from the yield curve of high-grade, fixed interest corporate bonds with maturities matching the pension obligations. The bonds are denominated in the same currency as their underlying pension obligations and have a rating of at least AA from one of the three major rating agencies. This is based on information as of the closing date and on a maturity that approximates the maturity of the pension obligation.

The provision for pensions amounts to EUR 395.1 million as of December 31, 2016.

### Deferred tax assets

At the end of each period, the Group assesses whether the probability of future tax benefits is sufficient to recognize deferred taxes. Among other things, this requires that management evaluates the tax benefits resulting from currently available tax strategies and future taxable income, as well as taking additional positive and negative factors into account.

Deferred tax assets as of December 31, 2016 amount to EUR 6.0 million.

## Accounting policies

The Company and its subsidiaries apply uniform methods for the recognition and valuation of assets, liabilities, income, and expense.

Assets and liabilities of the consolidated financial statements are reported based on their historical cost, with the exception of the items reported at fair value. In particular, derivative financial instruments and plan assets used to cover future pension obligations are recorded at fair value.

Other accounting policies have been applied consistently.

### Intangible assets

Intangible assets acquired are measured at cost and, if their useful lives can be determined, are amortized on a straight-line basis. The useful life is reviewed annually and, if necessary, revised to correspond to new expectations. Amortization of intangible assets (apart from goodwill) is allocated to the functional areas that use the assets. Intangible assets with indefinite useful lives are subject to an annual impairment test. In the year 2014, goodwill was recorded as a result of the step acquisition of SSW.

Internally generated intangible assets are capitalized if it is probable that a future economic benefit can be associated with the use of the asset and the costs of the asset can be determined reliably. Such assets are recognized at cost and amortized on a straight-line basis. Their stated useful lives correspond to those of the intangible assets acquired against payment. The capitalization of development costs does not play a role for the Group because development costs refer to existing products and processes respectively or because future cash inflows are too uncertain.

### Property, plant and equipment

Property, plant and equipment is capitalized at cost and depreciated on a straight-line basis over its expected economic life. The useful life is reviewed annually and, if necessary, revised to correspond to new expectations. In addition to the purchase price, acquisition costs include incidental acquisition costs as well as any obligation incurred for the demolition and removing of the asset from its location. Property, plant and equipment is not revalued on the basis of the provisions in IAS 16. Day-to-day maintenance and repair costs are expensed as incurred. Costs for replacing parts or carrying out major overhauls of property,

plant and equipment are capitalized if future economic benefits are likely to accrue to the Group and if the costs can be measured reliably.

If property, plant and equipment is permanently shut down, sold or given up, the acquisition or production costs are derecognized, along with the corresponding accumulated depreciation. Any resulting gain or loss from the sale of an asset is recognized under other operating income or expenses.

Financing costs that were incurred in connection with particular qualifying assets and which can be attributed directly or indirectly to them are capitalized as part of acquisition or production costs until the assets are used for the first time. No borrowing costs were capitalized in the periods presented.

### Depreciation and amortization

Depreciation and amortization are recognized using the straight-line method and based on the following useful lives:

#### Useful lives

	Years
Intangible assets	3 to 5
Production buildings	20 to 30
Other buildings	10 to 30
Machinery and equipment	6 to 12
Factory and office equipment	3 to 10

If, having been measured in accordance with the above principles, the carrying amounts of intangible assets or items of property, plant and equipment that were amortized or depreciated are higher than their recoverable amounts as of the reporting date, corresponding impairment losses are recognized as an expense.

The Group reviews regularly the residual value and the useful life of assets.

At the end of every reporting date, the Group checks whether there are triggering events for recognizing (or reversing) impairments. An impairment loss is then recognized in the amount by which the carrying amount exceeds the recoverable amount. The recoverable amount is the higher amount of the fair value less costs to sell, and the value in use.

### Government grants

Government grants that relate to the acquisition of an asset reduce acquisition and production costs and are recognized in profit and loss as the asset is depreciated or amortized. Unless otherwise indicated, these grants (investment incentives) are provided by government bodies.

Grants that are compensation for expenses or losses already incurred are recognized as separate assets if the company is of the opinion that all material obligations have been fulfilled and the necessary application form has been or will be submitted. Such grants are recognized as other operating income.

### Inventories

Inventories are measured at cost using the average cost method. Lower net realizable values or prices are taken into account by means of write-downs to fair value less costs to sell. Cost of sales includes directly attributable costs as well as appropriate portions of indirect material and labor costs, administrative expenses, and depreciation. Due to the short-term production processes, financing costs are not included as part of acquisition or production costs. The overhead cost allocations are determined on the basis of a specific capacity utilization.

Write-downs are recognized for inventory risks resulting from obsolescence or reduced usability or to reflect other reductions in the recoverable amount.

Unfinished and finished goods are combined for disclosure purposes due to the nature of the wafer production process.

### Financial instruments and derivatives

A financial instrument is a contract that gives rise to a financial asset at one party and a financial liability or equity instrument at another party. Financial instruments are recognized in the consolidated financial statements at the time that the Group becomes a contracting party to the financial instrument.

In general, financial assets and financial liabilities are not offset. A net amount is presented only if the Group currently has a right to offset the recognized amounts and intends to settle on a net basis.

Financial instruments are measured at fair value on initial recognition. The transaction costs directly attributable to the acquisition must be taken into account for all financial assets and liabilities not subsequently measured at fair value through profit or loss. The fair values recognized in the statement of financial position generally correspond to the market prices of the financial assets and liabilities. The fair value of financial instruments is equal to the amount the Group would receive or pay if it exchanged or settled the financial instruments. If available, quoted market prices are used for financial instruments. Otherwise, fair values are calculated based on the market conditions prevailing on the valuation date, typically interest rates and exchange rates. The fair value is calculated using mathematical models, typically by discounting future cash flows using the market interest rate or by applying standard option-pricing models.

The Group's financial assets comprise cash and cash equivalents, trade receivables, loans granted and other receivables, fixed-term deposits, and primary and derivative financial assets held for trading. Financial assets must generally be settled in cash or for another asset. This includes trade liabilities and derivative financial liabilities. The Group makes no use of its option to measure financial liabilities at fair value through profit or loss.

The manner in which financial assets and liabilities are subsequently measured depends on whether a financial instrument is held for trading or held-to-maturity, whether such a financial instrument is available for sale, or whether the financial assets concerned are loans and receivables granted by the Company.

Loans and receivables are non-derivative financial assets that are not quoted in an active market. They are measured at amortized cost using the effective interest method. All other primary financial assets, which include equity instruments and debt instruments not held-to-maturity, are classified as available for sale and reported at fair value if their fair value can be determined reliably.

Derivative financial instruments are generally measured at fair value, irrespective of the purpose or intention for which they were concluded. Positive market values are recognized as a receivable and negative market values as a liability.

Changes in the market value of derivatives used to hedge the risk of future cash flows denominated in a foreign currency (cash flow hedges) are recognized in other comprehensive income. The accumulated amount of other comprehensive income of the hedging instrument is not released to the statement of profit or loss until the hedged item is realized. If such a derivative is sold or the hedging relationship is discontinued, the change in its value continues to be reported under other equity items until the underlying transaction occurs. Steps taken to hedge the risk of changes in the market values of recognized assets or liabilities, or to hedge unrecognized fixed contractual obligations, lead to fair value hedges. Changes in fair values are recorded for both the hedged underlying transaction and the derivative financial instruments used for hedging, and are presented in the statement of profit or loss.

Derivative financial instruments are used for hedging purposes only to reduce the Group's exposure to foreign currency exchange rates. The Group does not hedge any net investments in foreign operations.

Contracts concluded in order to receive or deliver non-financial goods for the Group's own use are not accounted for as derivatives, but treated as pending transactions.

For further information see [note 16](#) Financial Instruments.

#### Receivables and other assets, cash and cash equivalents

Trade receivables and other assets (including tax receivables), with the exception of financial derivatives, are generally recognized at cost. Risks are taken into account through appropriate valuation allowances. Allowances for uninsured receivables – or for the deductible in the case of insured receivables – are made

at the latest when legal action is taken. If payment of a receivable is no longer expected even though legal action has been taken, the gross receivable is derecognized and any valuation allowances made are reversed. Non-current receivables which are non-interest-bearing or low-interest-bearing are discounted.

Generally, cash and cash equivalents comprise cash in hand, demand deposits, and financial assets that can be converted into cash at any time and are only subject to an insignificant risk of changes in value.

#### Deferred tax assets and liabilities

Deferred tax assets and liabilities are recognized for temporary differences between tax bases and carrying amounts. The deferred tax assets include existing loss carryforwards, the realization of which is assured with sufficient probability. Deferred taxes are determined on the basis of the tax rates which, under current law, are applicable or anticipated in the individual countries when they are realized. Deferred tax assets and liabilities are offset only to the extent possible under the same tax authority.

The change of deferred tax assets and liabilities is recognized in the statement of profit or loss. In cases where profits or losses are recognized in other comprehensive income, the deferred tax effect is likewise posted under other comprehensive income.

#### Provision for pensions – defined benefit plans

The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets. The calculation of defined benefit obligations is performed annually using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contribution to the plan.

Remeasurement of the net defined benefit liability, which comprises actuarial gains and losses, the return on plan assets (excluding interest income), and the effect of the asset ceiling (if any), are recognized immediately in other comprehensive income. Actuarial gains and losses are arising from the difference between the estimate at the start of the period and actual outcome at the end of the period in relation to mortality rates, pension and salary trends, and discount rates.

The Group determines the net interest expense on the net defined liability for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability applicable at that date, taking into account any changes in the net defined benefit liability during the period as a result of contributions and benefit payments. Net interest expense and other expenses to defined benefit plans are recognized in profit and loss.

If the present value of a defined benefit obligation changes due to a plan modification or curtailment, the Group recognizes the effect as past service cost. This is immediately recognized in profit or loss when it occurs. The profits and losses resulting from settlement are also recognized immediately in the statement of profit or loss when settlement takes place. Administrative expenses that are not related to the management of plan assets are likewise recognized in profit or loss when incurred. The expense incurred in funding the pension provisions (service cost) is allocated to the costs of the functional areas concerned. The interest cost is reported under financial result, other finance cost, net.

#### Provision for pension – defined contribution plans

Obligations for contributions to defined contribution plans are expensed as the related service is provided. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in future payments is available.

#### Provisions for early retirement and anniversaries

Provisions for early retirement and anniversaries are measured in accordance with actuarial appraisals and belong to other long-term employee benefits. The Group's net liability is the amount of future benefits that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. Remeasurements are recognized in profit or loss in the period in which they arise.

Provisions for early retirement are linked to the rendering of future service.

The provisions are recognized on a pro rata basis over the service period during the work phase. The part of the salary that employees forgo during the work phase is secured with plan assets against default. The provision for early retirement represents the Group's net liability, i.e. after the plan assets have been offset against the total obligation. The additional compensation granted is not completely earned until the required work has been rendered in full by the employees.

#### Other provisions

Provisions are recognized in the statement of financial position for present legal or constructive obligations toward third parties if an outflow of resources to settle these obligations is probable and its amount can be reliably estimated. The amounts recognized are based on what will be required to cover the Group's future payment obligations, identifiable risks and contingencies. As a rule, cost components that are capitalized under inventories are included in the measurement of other provisions. Significant future price increases are taken into account in the measurement.

Non-current provisions are measured at the discounted present value as of the reporting date. The discount rate applied is the current market interest rate for risk-free investments with terms corresponding to the residual term of the obligation to be settled. Expected refunds, provided that they are sufficiently certain or legally enforceable, are not offset against provisions. Instead, they are capitalized as separate assets.

Provisions for restructuring costs are recognized if a detailed formal plan for restructuring has been drawn up and conveyed to the affected parties. Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognizes costs for a restructuring.

Provisions for contingent losses arising from onerous contracts are recognized if the expected benefits to be derived from a contract are lower than the unavoidable costs of meeting the contractual obligations. Provisions for environmental protection are recognized if the future cash outflows for complying with environmental legislation or for cleanup measures are likely, the costs can be estimated with sufficient accuracy and no future acquired benefit can be expected from the measures.

If an amended estimate results in a reversal of a provision, the impact is presented in the same line item of the statement of profit or loss as the original estimate. If the original estimate has been presented in other operating expense the reversal would be presented in other operating income.

### Liabilities

Trade liabilities and other liabilities including tax liabilities are measured at amortized cost using the effective interest method.

Financial liabilities are measured at fair value on initial recognition. For all financial liabilities not subsequently measured at fair value through profit or loss, the transaction costs directly attributable to the acquisition are included in the recognized liability.

### Sales recognition

Sales represent the fair value of the consideration received for the goods and services that were sold within the scope of ordinary activities. These are reported without value-added and other taxes incurred in connection with sales and net of discounts and price reductions. Sales from products are recognized when the goods have been delivered and the main risks of ownership have passed to the purchaser. Sales from services are recognized once services are rendered. The Group does not

conduct any business that requires using the percentage-of-completion method for recognizing sales of long-term production contracts.

### Cost of sales

Cost of sales comprise the manufacturing costs for products, the purchase price for trade products, the costs incurred for services rendered to a customer. In addition to directly attributable costs such as raw materials and supplies, direct labor and energy costs, cost of sales includes depreciation/amortization, appropriate overhead costs allocated to manufacturing activities, and inventory write-downs. Cost for freight-in and freight-out are part of cost of sales.

### Selling expenses, research and development costs, and general administration expenses

Selling expenses include costs incurred by the sales organization and the cost of market research, application support on customers' premises and commission expenses.

Research and development expenses cover costs incurred in the development of products and processes. Research costs in the narrow sense are recognized as expenses when they are incurred, i.e. not capitalized. Development costs are capitalized only if all the prescribed recognition criteria have been met, i.e. the research phase can be separated clearly from the development phase, and the costs incurred can be allocated to the individual project phases without any overlaps. Additionally, there must be sufficient certainty that future cash inflows will be realized.

General administration expenses include the pro rata payroll and material costs of corporate control functions, human resources, and accounting and information technology, unless they have been charged as an internal service to other functional areas.

### Timing of recognition of income and expenses

Operating expenses are reported as expenses when the service is utilized and interest income is accrued using the effective interest rate.



## Notes to the statement of profit or loss

### 01 Sales, cost of sales, other operating income, and other operating expenses

In EUR mn	2016	2015
<b>Sales</b>		
Product sales	927.5	923.3
Sales from services and license fees	5.9	8.0
<b>Total</b>	<b>933.4</b>	<b>931.3</b>
<b>Cost of sales</b>	<b>-761.5</b>	<b>-768.4</b>
<i>thereof inventory valuation allowance and reversal respectively</i>	4.7	6.7
<b>Other operating income</b>		
Gains from currency transactions	49.1	82.9
Government grants for research	0.6	0.6
Income from reversal of provisions and liabilities	0.7	2.0
Income from disposal of property, plant and equipment	0.1	0.2
Income from the reversal of impairment losses on property, plant and equipment	-	0.5
Income from reversal of valuation allowances for receivables	0.2	0.0
Other	1.8	2.7
<b>Total</b>	<b>52.5</b>	<b>88.9</b>
<b>Other operating expenses</b>		
Losses from currency transactions	-70.0	-128.6
Losses from impairment of property, plant and equipment	-1.0	-0.1
Losses from disposal of property, plant and equipment	-0.7	-1.0
Losses from additions to valuation allowances for receivables	-0.1	-0.1
Losses from onerous contracts	-3.5	0.0
Other	-1.9	-1.5
<b>Total</b>	<b>-77.2</b>	<b>-131.3</b>

Losses from onerous contracts result from long-term leases.

### Depreciation and amortization expense and personnel expense and cost of sales

Depreciation and amortization expense amount to EUR 119.0 million in 2016 (prior year: EUR 121.8 million).

Personnel expenses amount to EUR 278.2 million in 2016 (prior year: EUR 284.2 million), of which EUR 221.9 million was attributable to salaries (prior year: EUR 223.2 million), EUR 37.9 million to social security (prior year: EUR 39.0 million), and EUR 18.5 million to pensions (prior year: EUR 22.0 million). The cost of sales came to EUR 334.9 million (prior year: EUR 337.5 million).

### 02 Interest income and expense/ other financial expenses

In EUR mn	2016	2015
<b>Net interest income</b>		
Interest income	1.3	0.6
<i>thereof from financial instruments held-to-maturity</i>	0.7	0.2
Interest expense	-3.3	-4.1
<b>Total</b>	<b>-2.0</b>	<b>-3.5</b>
<b>Other finance cost, net</b>		
Interest cost on provisions	-8.9	-8.7
Other financial expenses	-0.2	-
<b>Total</b>	<b>-9.1</b>	<b>-8.7</b>

### Other finance cost, net

The interest cost on provisions mainly refers to pensions and includes net interest on the net defined benefit liability.

Other financial expenses result from (real) factoring.

### 03 Income taxes

Income taxes are calculated on the basis of applicable or anticipated tax rates according to the tax laws in the individual countries as of the realization date. These tax rates are generally based on the legal statutes valid or adopted as of the reporting date.

In Germany, prevailing tax rates include a corporate income tax, a solidarity surcharge on corporate income tax, and a trade income tax that varies depending on the municipality in which a company is located.

### Tax rates in Germany

In %	2016	2015
Weighted average trade income tax rate in Germany	12.2	12.2
Corporate income tax rate in Germany	15.0	15.0
Solidarity surcharge on corporate income tax in Germany	5.5	5.5
Income tax rate for Siltronic AG in Germany	28.0	28.0

Profits generated by foreign subsidiaries are taxed in the respective countries at the relevant local and national tax rates. The income tax rates for the foreign subsidiaries companies are within a range of 0 percent to 38.7 percent.

Deferred taxes on undistributed profits of subsidiaries are recognized only if distribution is planned. The amount of EUR 170.3 million (prior year: EUR 112.6 million) is available for distribution.

The tax expense reported for the fiscal years 2016 was EUR 7.2 million (prior year: EUR 10.6 million). Applying the German tax rate on the result before tax would result in tax expense of EUR 4.5 million (prior year: tax benefit of EUR 2.6 million). The differences between the expected tax expense and the actual tax expense of EUR 2.7 million (prior year: EUR 13.2 million) were primarily caused by the impairment of deferred tax benefits at Siltronic AG, Siltronic Japan Corp. and Siltronic Corporation and by variances in tax rates.

Income tax comprises current tax income for prior years with an amount of EUR 2.5 million (prior year: current tax expense from prior year of EUR 0.1 million).

### Tax expense

In EUR mn	2016	2015
Current taxes, Germany	0.0	-0.4
Current taxes, foreign	-6.9	-7.8
<b>Total current taxes</b>	<b>-6.9</b>	<b>-8.2</b>
Deferred taxes, Germany	0.0	0.0
Deferred taxes, foreign	-0.3	-2.4
<b>Total deferred taxes</b>	<b>-0.3</b>	<b>-2.4</b>
<b>Total income taxes</b>	<b>-7.2</b>	<b>-10.6</b>
<b>Reconciliation of effective tax rate</b>		
Result before taxes	15.9	-9.5
Income tax rate for Siltronic AG in %	28.0	28.0
<b>Expected tax expense (-)/benefit (+)</b>	<b>-4.5</b>	<b>2.6</b>
Variance in tax rate	0.7	-2.4
Effect of non-deductible expenses	-1.2	-1.6
Effect of tax-free income	0.8	0.7
Taxes relating to other periods (current earnings)	2.5	-0.1
Effect due to unrecognized deferred tax assets	-6.0	-10.0
Other variances	0.5	0.2
<b>Total income taxes</b>	<b>-7.2</b>	<b>-10.6</b>
<b>Effective tax rate in %</b>	<b>45.3</b>	<b>-111.7</b>

Deferred tax assets are recognized only if it is assumed that the tax benefits will be realized. The following table shows the allocation of deferred taxes to the assets and liabilities:

## Allocation of deferred taxes

In EUR mn	As of December 31, 2016		As of December 31, 2015	
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities
Intangible assets	–	–	–	–
Property, plant and equipment	4.6	2.5	4.1	2.6
Current assets	1.4	2.5	0.7	2.5
Provision for pensions	0.0	–	–	–
Other provisions	0.4	–	0.4	–
Liabilities	2.5	0.4	3.5	–
<b>Total</b>	<b>8.9</b>	<b>5.4</b>	<b>8.7</b>	<b>5.1</b>
Netting	–2.9	–2.9	–2.5	–2.5
<b>Deferred taxes reported in the statement of financial position</b>	<b>6.0</b>	<b>2.5</b>	<b>6.2</b>	<b>2.6</b>

A netting of deferred tax assets and deferred tax liabilities is performed only in the case that future benefits and obligations relate to the same taxable entity and to the same tax authority.

Changes in deferred tax assets and liabilities in the amount of EUR –0.1 million (2015: EUR –1.8 million) were fully taken to profit or loss. The existing tax loss carryforwards can be utilized as follows:

## Tax loss carryforwards

In EUR mn	2016	2015
Within 1 year	–	–
Within 2 years	–	–
Within 3 years	–	–
Within 4 years	–	–
Within 5 years or later	168.7	137.6
<b>Total</b>	<b>168.7</b>	<b>137.6</b>
<i>of which</i>		
<i>loss carryforwards expected not to be realizable</i>	168.7	137.6
<i>loss carryforwards expected to be realizable</i>	0.0	0.0

As a result of past loss experience, deferred taxes are not recognized on loss carryforwards that are not realizable. If deferred taxes had been recognized, an amount of EUR 49.5 million (prior year: EUR 42.2 million) would have resulted from such recognition.

As of December 31, 2016, no deferred tax assets were recognized for tax-deductible temporary differences of EUR 428.0 million (prior year: EUR 353.4 million).

## Notes to the statement of financial position

### 04 Development of intangible assets

In EUR mn	2016			
	Goodwill	Customer relationship	Other	Total
<b>Cost</b>				
January 1	20.5	10.9	44.7	76.1
Additions	–	–	0.2	0.2
Disposals	–	–	0.0	0.0
Transfers	–	–	0.0	0.0
Effect of movements in exchange rates	–	0.1	0.5	0.6
<b>December 31</b>	<b>20.5</b>	<b>11.0</b>	<b>45.4</b>	<b>76.9</b>
<b>Amortization</b>				
January 1	–	4.2	42.2	46.4
Additions	–	2.2	1.4	3.6
Disposals	–	–	0.0	0.0
Effect of movements in exchange rates	–	0.0	0.5	0.5
<b>December 31</b>	<b>–</b>	<b>6.4</b>	<b>44.1</b>	<b>50.5</b>
<b>Carrying amount as of December 31</b>	<b>20.5</b>	<b>4.6</b>	<b>1.3</b>	<b>26.4</b>

In EUR mn	2015			
	Goodwill	Customer relationship	Other	Total
<b>Cost</b>				
January 1	20.5	10.5	40.7	71.7
Additions	–	–	0.3	0.3
Disposals	–	–	–0.1	–0.1
Transfers	–	–	2.9	2.9
Effect of movements in exchange rates	–	0.4	0.9	1.3
<b>December 31</b>	<b>20.5</b>	<b>10.9</b>	<b>44.7</b>	<b>76.1</b>
<b>Amortization</b>				
January 1	–	1.9	40.1	42.0
Additions	–	2.2	1.2	3.4
Disposals	–	–	–0.1	–0.1
Effect of movements in exchange rates	–	0.1	1.0	1.1
<b>December 31</b>	<b>–</b>	<b>4.2</b>	<b>42.2</b>	<b>46.4</b>
<b>Carrying amount as of December 31</b>	<b>20.5</b>	<b>6.7</b>	<b>2.5</b>	<b>29.7</b>

The goodwill and the customer relationship acquired through business combinations are due to the consolidation of SSW in 2014.

The customer relationship is amortized based on management's expectation of the term of the relationship. The amortization follows the straight-line method over the expected term of the customer relationship. Other intangible assets primarily comprise industrial property rights and similar rights acquired at cost from third parties, e.g. software licenses.

Amortization of intangible assets are included in the cost of sales.

For the purpose of impairment testing, goodwill has been allocated to the Group's Cash Generating Unit (CGU) '300 mm'. The recoverable amount of this CGU was based on its value in use, determined by discounting the future cash flows to be generated from the continuing use of the CGU. The key assumptions used for the calculation of the recoverable amount are a long-term EBITDA margin in line with medium-term planning, a remaining useful life of the leading asset of the CGU (parts of buildings designed for the wafer production), and a discount rate of 10.4 percent before tax. The determination of the long-term EBITDA margin and the useful life of the leading asset reflect past experience in relation to similar CGUs. The discount rate was derived from a post-tax measure estimated on the historical industry average weighted-average cost of capital. External information sources in relation to the EBITDA margin of the CGU are only available for some of the EBITDA components.

Medium-term planning is based on the assumption of increasing sales and increasing EBITDA margins. The assumption for the following years until the end of the observation period is that average EBITDA set out in the medium-term planning is achieved and that it remains constant. In order that the CGU achieves the EBITDA according to the medium-term planning, the annual average EBITDA growth to be achieved in the medium-term planning period is 7.5 percent. No growth rate was applied. The recoverable amount exceeds the carrying amount by more than EUR 100 million.

The calculation of the recoverable amount is sensitive to its assumptions as follows:

**Long-term EBITDA margin:** There is a possibility of lower than forecasted EBITDA margins due to an overcapacity of the worldwide wafer supply industry and due to significant exchange rate fluctuations. A drop in EBITDA margin by an average of 18 percent compared to the forecasted margin would result in impairment.

**Discount rate:** There is the possibility of higher than forecasted weighted-average cost of capital. A rise in the discount rate by 3.3 percentage points would result in impairment.

## 05 Development of property, plant and equipment

In EUR mn	2016				
	Land, buildings and similar rights	Machinery and technical equipment	Other equipment, factory and office equipment	Assets under construction	Total
<b>Cost</b>					
January 1	712.9	2,351.9	130.1	60.3	3,255.2
Additions	11.6	45.2	2.8	29.0	88.6
Disposals	0.0	-19.7	-3.6	0.0	-23.3
Transfers	4.6	39.6	1.7	-45.9	0.0
Effect of movements in exchange rates	17.0	22.2	0.5	0.3	40.0
<b>December 31</b>	<b>746.1</b>	<b>2,439.2</b>	<b>131.5</b>	<b>43.7</b>	<b>3,360.5</b>
<b>Depreciation and impairment losses</b>					
January 1	498.0	2,093.0	121.0	0.3	2,712.3
Additions	12.6	96.8	5.0	-	114.4
Impairment loss	0.1	0.9	0.0	-	1.0
Disposals	0.0	-18.9	-3.6	-	-22.5
Transfers	-	-0.1	0.1	-	0.0
Effect of movements in exchange rates	14.9	20.0	0.5	-	35.5
<b>December 31</b>	<b>525.6</b>	<b>2,191.8</b>	<b>123.0</b>	<b>0.3</b>	<b>2,840.7</b>
<b>Carrying amount as of December 31</b>	<b>220.5</b>	<b>247.4</b>	<b>8.5</b>	<b>43.4</b>	<b>519.8</b>

In EUR mn	2015				
	Land, buildings and similar rights	Machinery and technical equipment	Other equipment, factory and office equipment	Assets under construction	Total
<b>Cost</b>					
January 1	677.9	2,285.7	128.7	25.8	3,118.1
Additions	0.2	19.3	2.1	53.1	74.7
Disposals	-	-30.8	-3.5	-0.7	-35.0
Transfers	0.1	17.1	1.5	-18.7	0.0
Effect of movements in exchange rates	34.7	60.6	1.4	0.8	97.5
<b>December 31</b>	<b>712.9</b>	<b>2,351.9</b>	<b>130.2</b>	<b>60.3</b>	<b>3,255.3</b>
<b>Depreciation and impairment losses</b>					
January 1	457.6	1,970.5	118.0	0.3	2,546.4
Additions	12.5	100.7	5.1	-	118.3
Reversals of impairment losses	-0.5	-	-	-	-0.5
Impairment loss	0.1	-	-	-	0.1
Disposals	-	-30.6	-3.3	-	-33.9
Transfers	-	-	-	-	-
Effect of movements in exchange rates	28.3	52.4	1.3	-	82.0
<b>December 31</b>	<b>498.0</b>	<b>2,093.0</b>	<b>121.1</b>	<b>0.3</b>	<b>2,712.4</b>
<b>Carrying amount as of December 31</b>	<b>214.9</b>	<b>258.9</b>	<b>9.1</b>	<b>60.0</b>	<b>542.9</b>

## 06 Inventories

In EUR mn	2016	2015
Raw materials and supplies	62.6	58.7
Finished and unfinished products	78.3	84.0
<b>Total</b>	<b>140.9</b>	<b>142.7</b>
<i>of which recorded at net realizable value</i>	1.4	16.9

As of December 31, 2016, unfinished products amounted to EUR 51.6 million (2014: EUR 34.5 million).

## 07 Trade receivables, other financial and non-financial assets and income tax receivables

In EUR mn	As of December 31, 2016			As of December 31, 2015		
	Total	of which non-current	of which current	Total	of which non-current	of which current
<b>Trade receivables</b>	<b>118.2</b>	–	<b>118.2</b>	<b>100.4</b>	–	<b>100.4</b>
Derivative financial instruments	5.0	1.9	3.1	9.9	0.2	9.7
Prepayments to German pension fund of Wacker Chemie VVaG	11.1	–	11.1	–	–	–
Other	2.6	–	2.6	5.9	–	5.9
<b>Other financial assets</b>	<b>18.7</b>	<b>1.9</b>	<b>16.8</b>	<b>15.8</b>	<b>0.2</b>	<b>15.6</b>
Prepaid expenses	1.2	–	1.2	1.3	–	1.3
Other tax receivables	6.0	–	6.0	6.0	–	6.0
Other	4.0	–	4.0	0.0	–	0.0
<b>Other non-financial assets</b>	<b>11.2</b>	–	<b>11.2</b>	<b>7.3</b>	–	<b>7.3</b>
<b>Other financial and non-financial assets</b>	<b>29.9</b>	<b>1.9</b>	<b>28.0</b>	<b>23.1</b>	<b>0.2</b>	<b>22.9</b>
<i>of which maturity &gt; 5 years</i>	–	–	–	–	–	–
<b>Income tax receivables</b>	<b>0.2</b>	–	<b>0.2</b>	<b>1.3</b>	<b>0.1</b>	<b>1.2</b>
<i>of which maturity &gt; 5 years</i>	–	–	–	–	–	–

Receivables are measured at cost which correspond to their market values. If not covered by insurance or advance payments received, default risks are taken into account with valuation allowances.



The following table shows the aging of receivables:

#### Overdues

In EUR mn	As of December 31, 2016					
	Carrying amount	Of which neither impaired nor past due	Of which past due, but not impaired			Of which past due and impaired
			past due < 30 days	past due 31 to 45 days	past due > 45 days	
Trade receivables	118.2	107.1	10.8	0.3	-0.3	0.3
Other financial assets	18.7	18.7	-	-	-	-
Other non-financial assets	11.2	11.2	-	-	-	-
<b>Total</b>	<b>148.1</b>	<b>137.0</b>	<b>10.8</b>	<b>0.3</b>	<b>-0.3</b>	<b>0.3</b>

In EUR mn	As of December 31, 2015					
	Carrying amount	Of which neither impaired nor past due	Of which past due, but not impaired			Of which past due and impaired
			past due < 30 days	past due 31 to 45 days	past due > 45 days	
Trade receivables	100.4	93.8	6.3	0.0	0.0	0.3
Other financial assets	15.8	15.8	-	-	-	-
Other non-financial assets	7.3	7.3	-	-	-	-
<b>Total</b>	<b>123.5</b>	<b>116.9</b>	<b>6.3</b>	<b>0.0</b>	<b>0.0</b>	<b>0.3</b>

The following table shows the development of valuation allowances on trade receivables during the reporting periods (no valuation allowances have been recorded on other assets):

#### Valuation allowances

In EUR mn	2016	2015
As of January 1	1.6	3.9
Utilization	-1.1	-2.6
Additions	-	0.2
Reversals	-0.2	-0.1
Effect of movement in exchange rates	-0.0	0.2
<b>As of December 31</b>	<b>0.3</b>	<b>1.6</b>

The maximum default risk is estimated to match the carrying amount of the receivables not covered by a default insurance. The Group provides for default risk based on past experience and on the conditions prevailing as of the period end.

## 08 Cash and cash equivalents

Deposits and cash on hand are measured at their notional amounts. The development of cash and cash equivalents is shown in the statement of cash flows.

## 09 Equity

The individual items of equity and its development are shown in the consolidated statement of changes in equity.

### Subscribed capital

The subscribed capital of Siltronic AG amounts to EUR 120 million and is divided into 30 million no-par-value shares, each with an imputed share of the capital amounting to EUR 4. The shares are registered shares. All the shares are of the same type; each share has the same rights attached to it and allows one vote at the Annual General Meeting.

### Capital reserve

The capital reserve comprises a premium on the issuance of shares, non-cash capital contributions, and transactions with shareholders. The capital reserve decreased by EUR 22.7 million because of the netting of Siltronic AG's (HGB) net loss for the year.

### Retained earnings and net result

This item comprises the Group's cumulative net result of prior periods, net of dividend payouts.

### Management of capital

The capital management of the Siltronic Group pursues the objective of ensuring a going concern on a sustainable basis and of generating an appropriate return for the shareholders. Instruments of capital management include, amongst others, dividend payments. In managing its capital, Siltronic AG complies with the legal stipulations on capital maintenance. The Company's Articles of Association do not stipulate any capital requirements. Special terms for capital are not used.

There is conditional capital and authorized capital: the Company's share capital may be increased by issuing up to 12,500,000 new no-par-value registered shares, whereby the share capital may increase by up to EUR 50.0 million (conditional capital). Furthermore, the Executive Board is authorized, subject to the approval of the Supervisory Board, to increase subscribed capital until June 7, 2020, by up to a total amount of EUR 60.0 million through the issue of new no-par value bearer shares on one or more occasions (Authorized Capital).

## 10 Provision for pensions

There are various post-employment pension plans for Group employees, which depend on the legal, economic and fiscal conditions prevailing in the relevant countries. These pension plans generally take into account employees' service term and salary levels.

The Group operates both defined contribution and defined benefit plans. Defined contribution plans lead to no further obligation for the company beyond paying contributions into special-purpose funds. The Group has both defined contribution and defined benefits plans, which are partly financed through the Pensionskasse der Wacker Chemie VVaG (pension fund) or funds. Pension obligations result from defined benefit plans in the form of entitlements to pension benefits for eligible active and former employees of the Siltronic Group and their surviving dependents. In essence, the various pension plans guarantee employees lifelong pensions based on the average salary (career average plan) during employment at Siltronic, or capital payments.

The Group has the following pension plans:

### Plans supplied by pension fund

For employees in Germany, a basic pension is provided through the legally independent pension fund. This is financed by members' and company contributions. The promised benefits include retirement, disability, and survivors' benefits.

The Pension Fund is a small mutual insurance company within the meaning of § 210 of the Insurance Supervision Act (Versicherungsaufsichtsgesetz – VAG) and is regulated by § 230 (1) VAG. It is thus subject to the regulations for German insurers and is supervised by the Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht – BaFin). There are legal minimum financing requirements.

For employees who joined the pension fund up to 2004, the basic pension is subject to a fixed benefit obligation, which must be taken into account when valuing the pension obligations. The pension level is independent of the age of the contribution payment and also irrespective of the asset interest rate achieved. For employees who entered the Company after 2004, new rates apply to the basic pension. The benefits are based on guaranteed interest rates and the level of benefits depends on the age of the contribution payment. Annual surplus participation may increase future benefits. In addition, employees in Germany can make contributions to the pension fund in respect of the voluntary supplementary pension scheme PK+. Above all, the contributions under the pension scheme regulated by collective agreement are paid into the voluntary higher insurance on the basis of collective bargaining agreements on single payments and old-age pensions, and on working life and demography.

In the 2016 fiscal year, the accounting treatment of the tariffs for employees who entered the company after 2004 was changed. Up to the 2015 fiscal year, these tariffs were treated as a defined contribution plan. Due to the continuing low-interest environment, these tariffs were reassessed in 2016 as a result of the increased probability of recourse being had to the Company and recognized as a defined benefits obligation. The changeover means that in 2016 the present value of the obligation increases by EUR 24.5 million without affecting profit or loss. At the same time, additions of EUR 23.8 million are recognized in plan assets without affecting profit or loss. The effects are shown in the table 'Development of the net liability of defined benefit obligations' in the lines 'Gains (-)/losses (+) from plan assets, excluding amounts recognized in interest income' and 'Gains (-)/losses (+) from changes in experience-based assumptions'.

### Benefits by direct commitments

In addition to the pension fund commitments, employees in Germany receive direct commitments in the form of an additional pension. The additional pension insures salary elements above and beyond the pension insurance contribution assessment ceiling. For employees who joined the company before the end of 2004, a pension is granted and depends on the average salary earned during the period of employment with the Group (career average plan).

For employees who joined the plan from 2005 onwards, the pension is based on a certain percentage of the salary above the pension insurance contribution assessment ceiling. The resulting capital will bear interest. The benefits may be drawn as a life-long pension or, in the case of commitments from 2005 onwards, as a lump sum. Employees and their surviving dependents are eligible to receive benefits. The employees' entitlements are included in the calculation of the pension obligations. This applies both to employees who joined up to 2004 and to employees who joined from 2005 onwards.

### 'Deferred Compensation' plan

Non-tariff employees in Germany may contribute part of their salary to an employee-financed commitment plan ('Deferred Compensation'). This plan enables employees to waive their portions of their future salary claims into pension benefits. Depending on the date of conclusion of the agreement to participate in the benefit plan (commitment), the pension capital will bear interest at 7 percent (1996–2001), 6 percent (2002–2010) or 5 percent (2011–2013). Plans bearing 7 percent or 6 percent interest may be drawn in the form of either a pension or a lump sum. Plans bearing 5 percent interest are paid out exclusively in lump-sum form. From 2015, senior executives can pay parts of their salary into an employee-financed benefit plan at a variable interest rate. The variable interest rate is dependent on the current yield of domestic five-year bearer bonds and is at least 2.5 percent and at most 5 percent. The pay-out is solely in capital form. Commitments made up to December 31, 2000 are valued at the m/n-tel net present value (in accordance with the Projected Unit Credit method). Commitments made on or after January 1, 2001, are valued at the present value of the acquired expectancy or the acquired capital.

The pension entitlements in Germany are protected against insolvency by the Mutual Pension Assurance Association (Pensionsversicherungsverein a.G.). The insolvency insurance has an upper limit. There are no legal minimum funding requirements.

### United States

Various pension plans are available for employees of foreign subsidiaries, subject to the statutory provisions applicable in the respective countries. With the exception of the US pension plans, these pension plans are not significant to the Group.

In the United States, defined benefit plans exist for employees of Siltronic Corporation, Portland who have entered the company before end of 2003. Both plans were closed for new entrants after December 31, 2003. Retirement benefits are paid

monthly starting at age 65 and are based on the last average salary paid. Special provisions apply to early retirement at age 55 depending on the employee's years of service. Post-retirement health care and severance benefits are also provided to eligible employees due to the related character. Hires after 2003 only receive defined contribution benefits.

The present value of defined benefit obligations reconcile with the provisions recognized on the statement of financial position as follows:

### Net liability of defined benefit obligations

In EUR mn	As of December 31, 2016			As of December 31, 2015		
	Germany	Foreign	Total	Germany	Foreign	Total
Present value of the at least partially fund-financed defined benefit obligations	603.3	130.2	733.5	483.1	128.0	611.1
Fair value of plan assets	412.1	88.4	500.5	359.7	90.0	449.7
<b>Funded status</b>	<b>191.2</b>	<b>41.8</b>	<b>233.0</b>	<b>123.4</b>	<b>38.0</b>	<b>161.4</b>
Present value of unfunded defined benefit obligations	154.6	7.5	162.1	131.3	6.7	138.0
<b>Provisions for pensions and similar obligations</b>	<b>345.8</b>	<b>49.3</b>	<b>395.1</b>	<b>254.7</b>	<b>44.7</b>	<b>299.4</b>

### Development of the net liability of defined benefit obligations

In EUR mn	2016		
	Projected benefit plan obligation	Fair value of plan assets	Difference
<b>As of January 1</b>	<b>749.1</b>	<b>449.7</b>	<b>299.4</b>
Current service cost	16.9	–	16.9
Interest expense and interest income	22.1	13.6	8.5
Administrative cost paid out of plan assets	–	–0.8	0.8
Past service cost	0.4	–	0.4
Effects of settlements <sup>1)</sup>	– 12.7	– 11.8	– 0.9
<b>Remeasurements</b>			
Gains (–)/losses (+) from plan assets, excluding amounts recognized in interest income	–	38.8	–38.8
Gains (–)/losses (+) from changes in demographic assumptions	–	–	–
Gains (–)/losses (+) from changes in financial assumptions	114.3	–	114.3
Gains (–)/losses (+) from changes in experience-based assumptions	15.0	–	15.0
Effects of exchange-rate differences	5.9	3.3	2.6
<b>Contributions by</b>			
Employer	–	17.9	–17.9
Pension plan beneficiaries	2.5	2.5	–
Pension payments	–15.8	–12.7	–3.1
Transfers	–2.1	–	–2.1
<b>As of December 31</b>	<b>895.6</b>	<b>500.5</b>	<b>395.1</b>

<sup>1)</sup> Relates to the sale of part of the pension obligations for already retired employees by Siltronic Corp., Portland, Oregon, USA, to a third party.

In EUR mn	2015		
	Projected benefit plan obligation	Fair value of plan assets	Difference
<b>As of January 1</b>	<b>761.9</b>	<b>433.8</b>	<b>328.1</b>
Current service cost	19.8	–	19.8
Interest expense and interest income	19.9	11.7	8.2
Administrative cost paid out of plan assets	–	–0.7	0.7
<b>Remeasurements</b>			
Gains (–)/losses (+) from plan assets, excluding amounts recognized in interest income	–	–7.2	7.2
Gains (–)/losses (+) from changes in demographic assumptions	–3.5	–	–3.5
Gains (–)/losses (+) from changes in financial assumptions	–63.6	–	–63.6
Gains (–)/losses (+) from changes in experience-based assumptions	12.1	–	12.1
Effects of exchange-rate differences	14.3	9.4	4.9
<b>Contributions by</b>			
Employer	–	11.6	–11.6
Pension plan beneficiaries	2.4	2.4	–
Pension payments	–14.0	–11.3	–2.7
Transfers	–0.2	–	–0.2
<b>As of December 31</b>	<b>749.1</b>	<b>449.7</b>	<b>299.4</b>

## Assumptions

The pension obligations are calculated by taking into account company-specific and country-specific biometric calculation principles and parameters. The calculations are based on actuarial valuations that factor in the following parameters:

### Assumptions

In %	2016		2015	
	Germany	USA	Germany	USA
Discount rate	1.94	3.92	2.75	4.20
Salary growth rate	2.50	3.00	2.50	2.00–3.00
Pension growth rate				
Basic and additional pension plan <sup>1)</sup>	1.80/1.00	–	1.80/1.00	–
Deferred compensation <sup>1)</sup>	2.50/1.00	–	2.50/1.00	–

<sup>1)</sup> Varies according to the date the employees enter the company or according to the date of conclusion of the various tariff generations..

With regard to life expectancy, the 'Richttafeln 1998' mortality tables developed by Prof. Klaus Heubeck are used in Germany, subject to modifications. For this, mortality tables approved by the supervisory authority (reduction of mortality for men to 75 per cent and for women to 85 per cent of the guideline values) are used for the pension fund portfolio (basic pension). For the remaining commitments, the mortality rate for men was reduced to 60 percent and for women to 85 percent of the Heubeck values, taking into account, in particular, the recognized correlation between life expectancy and the amount of the pension ('Influence of socioeconomic status'). In the United States, the sex-distinct RP-2014 mortality tables (Scale SoA MP-2014) are used for pensioners and candidates, differentiated on the basis of gender. For this, the RP-2014 mortality table was recalibrated to the year 2007 and a modified version of table MP-2014 was used for future periods.

The discount rates and increases in salaries taken into account in the calculation of the pension obligation were derived in accordance with the respective economic framework conditions and according to uniform principles. The discount rate is based on a yield curve which is derived from high-grade fixed-income corporate bonds with matching maturities issued by the respective country concerned. It takes into account the Siltronic-specific, expected future cash flows of the obligations.

### Sensitivity analysis

The following sensitivity analysis involves an adjustment of only one assumption with the other assumptions remaining unchanged so that the sensitivity of each individual assumption can be observed in isolation. It follows that possible correlation effects between the individual assumptions are not taken into account.

The following table shows the estimated changes in the present value of pension obligations resulting from changes in the respective actuarial assumptions:

## Sensitivity analysis

	As of December 31, 2016		As of December 31, 2015	
	Effect on defined benefit obligation		Effect on defined benefit obligation	
	Defined benefit obligation in EUR mn	Change in %	Defined benefit obligation in EUR mn	Change in %
<b>Present value of pension obligations as of the reporting date</b>	<b>896</b>		<b>749</b>	
Present value of all pension obligations if				
the discount rate increases by 0.5%	813	-9.3	686	-8.4
the discount rate decreases by 0.5%	990	10.5	821	9.6
salaries increase by 0.5%	904	0.9	757	1.1
salaries decrease by 0.5%	887	-1.0	742	-0.9
future pension increases are 0.25% higher	922	2.9	768	2.5
future pension increases are 0.25% lower	871	-2.8	731	-2.4
life expectancy increases by one year	926	3.3	772	3.1

## Composition of plan assets

In Germany, the plan assets are comprised of insurance policies issued by the Pension Fund. The Pension Fund invests about half of the assets in equity and equity funds. The other half is invested in bonded loans, real estate, real estate loans and private equity. The remaining part of assets is retained for liquidity purposes.

The investment strategy follows the investment guideline provided by the executive board of the pension fund.

The plan assets of pension funds in the United States are generally invested in equities and funds in accordance with the applicable investment guidelines. The composition of plan assets for the Group is:

## Composition of plan assets

In EUR mn	As of December 31, 2016			As of December 31, 2015		
	Market price quoted in an active market	No market price quoted in an active market	Total	Market price quoted in an active market	No market price quoted in an active market	Total
Real estate	–	77.0	77.0	–	61.3	61.3
Loans and fixed-income securities	186.2	91.5	277.7	173.2	95.0	268.2
Equities and equity funds	75.6	45.5	121.1	69.4	39.2	108.6
Cash and cash equivalents	–	24.7	24.7	–	11.6	11.6
<b>Total plan assets</b>	<b>261.8</b>	<b>238.7</b>	<b>500.5</b>	<b>242.6</b>	<b>207.1</b>	<b>449.7</b>
<i>thereof own-used real estate</i>	–	0.5	0.5	–	0.5	0.5

The Group was utilizing EUR 0.5 million of plan assets for its own purposes (prior year: EUR 0.5 million). The assets in question comprised the real estate used by Siltronic AG for its headquarters in Munich.

## Risks

In addition to the actuarial risks, the risk connected with the defined benefit obligation relates in particular to financial risks connected with plan assets. In Germany, substantial amounts of the defined benefit obligation are covered by plan assets managed by the pension fund. The current and future relationship



between the asset allocation in its portfolio and our pension obligations are analyzed and projected as part of an annual asset-liability study to determine the long-term return on plan assets. The long-term yield requirement of the pension fund is calculated as a result. Based on this, the pension fund defines a strategic target portfolio. The yield requirement, the company contribution of the sponsoring companies, and the strategic asset allocation are thus reviewed annually and harmonized.

All capital investments are exposed to market price fluctuation risks. These risks may comprise changes in interest rates, equity prices, or exchange rates. The company aims to limit losses to a predefined level by means of what is known as overlay management. Derivatives are partially used for hedging purposes.

Due to the investment of plan assets in equities and funds, the defined benefits plans in the USA are not only subject to actuarial risks, but also to market price risks.

Depending on the legal and company statutory provisions, we are under a duty to reduce any shortfall in the pension plans by providing liquid funds.

Risks arise in particular from the life expectancy of the beneficiaries, the interest rate guarantee risk and also from salary and pension increases. The interest rate guarantee risk is regularly monitored as part of the risk management process. The determination of the long-term interest rate requirement and the ability to meet it is one of the focus areas of the pension fund. Risks from the interest rate guarantee also apply to the 'Deferred Compensation'.

### Financing of the pension plan

In the year 2016 benefits in the amount of EUR 10.6 million (prior year: EUR 9.7 million) were paid into pension plans in Germany, and EUR 5.2 million (prior year: EUR 4.3 million) into pension plans outside of Germany. Employer contributions to plan assets will amount to approximately EUR 12.0 million in the year 2017. The expected term of pension obligations as of December 31, 2016 was 21.3 years (prior year: 19.6 years) in Germany and 16.3 years (prior year: 15.9 years) in the United States.

The following table shows the pensions benefits that the Group expects to pay from 2017 to 2021:

#### Projected payment periods for pension benefits

In EUR mn	2017	2018	2019	2020	2021
	16.9	18.6	21.0	22.5	24.3

#### Composition of pension expenses by pension plan

In EUR mn	2016	2015
Current service cost due to defined benefit plans	16.9	19.8
Past service cost/effects of settlements/transfers	-0.5	-
Administrative cost paid out of plan assets	0.8	0.7
Net interest expenses due to defined benefit plans	8.5	8.2
Expenses due to defined contribution plans	1.3	1.3
Other pension expenses	-	0.2
Contributions to public pension schemes	15.2	15.0
<b>Total retirement benefits</b>	<b>42.2</b>	<b>45.2</b>

## 11 Other provisions/provisions for income taxes

In EUR mn	As of December 31, 2016			As of December 31, 2015		
	Total	of which non-current	of which current	Total	of which non-current	of which current
Personnel	39.7	36.6	3.1	33.4	30.3	3.1
Environmental protection	0.9	-	0.9	0.6	-	0.6
Onerous contracts	3.5	-	3.5	-	-	-
Other	0.5	0.2	0.3	2.4	0.1	2.3
<b>Total</b>	<b>44.6</b>	<b>36.8</b>	<b>7.8</b>	<b>36.4</b>	<b>30.4</b>	<b>6.0</b>
Provision for taxes	6.5	0.0	6.5	5.2	-	5.2

### Provision for personnel

The provision for personnel primarily represents obligations for anniversary payments and early retirement. The provisions for early retirement plans will be completely paid out in six years. The outflow takes place on a continuous basis. The Group owns bonds and securities that serve as plan assets for early retirement benefits and have been offset against the obligations resulting from early retirement.

### Provisions for environmental protection

Provisions for environmental protection include costs for anticipated obligations resulting from potential contamination of soil and water at the Group's facility in Portland, Oregon, United States. The property is under investigation of releases of certain contaminants, including trichloroethylene that was formerly used by the subsidiary in the United States. Furthermore, prior

owners of the property in Portland caused releases of manufactured gas plant waste, herbicides, pesticides, and petroleum products, and other hazardous substances. The Group has insurance coverage that has provided reimbursement for the majority of the defense, investigation, and remediation costs that the Group has incurred to date. Although substantial coverage is in place, future defense, investigation, and remediation costs may not be fully reimbursed by the insurance companies.

### Provisions for onerous contracts

The provision includes costs for obligations from long-term leases that are not offset by any economic advantage.

The following table shows the development of other provisions for the years 2016 and 2015:

#### Development of other provisions

In EUR mn	Jan. 1, 2016	Utilization	Reversal	Addition	Interest and exchange rate	Other	Dec. 31, 2016
Personnel	33.4	-13.3	-	19.5	0.4	-0.3	39.7
Environmental protection	0.6	-0.5	-	0.8	0.0	-	0.9
Onerous Contracts	-	-	-	3.5	0.0	-	3.5
Other	2.4	-2.0	-0.2	0.3	0.0	-	0.5
<b>Total</b>	<b>36.4</b>	<b>-15.8</b>	<b>-0.2</b>	<b>24.1</b>	<b>0.4</b>	<b>-0.3</b>	<b>44.6</b>

### Provision for taxes

The provision for taxes comprises amounts for current income tax obligations. This line item comprises all expected obligations from domestic and foreign entities.

The following table shows the development of the provision for income taxes:

#### Provision for taxes

In EUR mn	Jan. 1, 2016	Utilization	Reversal	Addition	Interest and exchange rate	Dec. 31, 2016
Taxes	5.2	-5.2	-	6.4	0.1	6.5

## 12 Trade liabilities, other financial and non financial liabilities, and income tax liabilities

In EUR mn	As of December 31, 2016			As of December 31, 2015		
	Total	of which non-current	of which current	Total	of which non-current	of which current
<b>Trade liabilities</b>	<b>81.6</b>	–	<b>81.6</b>	<b>72.1</b>	–	<b>72.1</b>
<b>Other liabilities</b>						
Derivative financial instruments	10.4	1.2	9.2	19.0	0.6	18.4
Other	0.6	–	0.6	–	–	–
<b>Total</b>	<b>11.0</b>	<b>1.2</b>	<b>9.8</b>	<b>19.0</b>	<b>0.6</b>	<b>18.4</b>
<i>of which &gt; 5 years</i>	–	–	–	–	–	–
<b>Other non-financial liabilities</b>						
Other tax liabilities	2.9	–	2.9	3.3	–	3.3
Social security	2.1	–	2.1	0.8	–	0.8
Payroll	1.0	–	1.0	0.7	–	0.7
Profit-sharing and bonuses	10.6	–	10.6	9.9	–	9.9
Other personnel liabilities	6.9	–	6.9	7.3	–	7.3
Prepayments received	26.2	3.9	22.3	46.3	24.3	22.0
Other	0.0	–	0.0	1.6	–	1.6
<b>Total</b>	<b>49.7</b>	<b>3.9</b>	<b>45.8</b>	<b>69.9</b>	<b>24.3</b>	<b>45.6</b>
<i>of which &gt; 5 years</i>	–	–	–	–	–	–
Income tax liabilities	0.1	–	0.1	0.2	–	0.2

Liabilities relating to social security refer in particular to amounts withheld that have not been paid.

The other personnel liabilities include primarily vacation and flextime credits.

Within the scope of long-term supply agreements with customers, the Group has received prepayments for future shipments of wafers. These prepayments will be reduced due to shipments; the amount of the reduction depends on the level of future sales.

The liability from derivative financial instruments represents the negative fair value of these instruments.

## 13 Financial liabilities

In EUR mn	As of December 31, 2016			As of December 31, 2015		
	Total	of which non-current	of which current	Total	of which non-current	of which current
Loan from non-controlling interests	40.4	40.4	–	38.6	38.6	–

Non-current financial liabilities include a shareholder loan (from non-controlling interests) in the amount of EUR 40.4 million (including interest) which has an indefinite due date. The non-controlling interests refer to SSW.

No collateral exists for financial liabilities. Financial liabilities are not secured through liens or similar rights.

#### 14 Other financial obligations and contingencies

The Group leases property, equipment, vehicles, and IT equipment by way of rental agreements and operating leases. With the exception of the property leases that have terms until the year 2040, the rentals and leases have terms up to five years.

In 2016 and 2015, expenses for lease and rent amounted to EUR 7.1 million and EUR 7.6 million, respectively.

##### Other financial obligations

In EUR mn	Dec. 31, 2016	Dec. 31, 2015
Obligations from rental and operating lease agreements		
due within 1 year	3.4	3.3
due between 1 to 5 years	11.3	10.4
due after 5 years and more	45.7	47.7
<b>Total</b>	<b>60.4</b>	<b>61.4</b>

As of December 31, 2016, obligations from purchase commitments were EUR 30.6 million (prior year: EUR 48.8 million); the commitments primarily related to property, plant and equipment.

The Group enters into long-term purchase agreements with minimum commitments. These minimum purchasing obligations amounted to EUR 45.5 million (prior year: EUR 50.2 million) as of December 31, 2016.

## Other disclosures

### 15 Earnings per share

	2016	2015
Net result attributable to Siltronic AG shareholders (in EUR mn)	12.0	-14.0
Average number of outstanding common shares	30,000,000	27,794,521
Number of common shares outstanding at the end of the year	30,000,000	30,000,000
Earnings per common share (in EUR) (average)	0.40	-0.50
Dividend payment per common share (in EUR)	0.00	0.00

The average number of common shares results from the fact that, up to and including June 10, 2015 (i.e. the day before the IPO), 25,000,000 shares were outstanding, while 30,000,000 shares were outstanding from the IPO date (June 11, 2015) until year-end.

Siltronic AG's net loss, which is based on the provisions under German commercial law, was transferred from capital reserves.

### 16 Financial instruments

The following tables show financial assets and liabilities by measurement categories and classes for the years ending December 31, 2016 and 2015, respectively. Also presented are liabilities from derivatives for which hedge accounting is used, even though they do not belong to any of the IAS 39 measurement categories.

The fair value of financial instruments measured at amortized cost is determined based on discounting, taking into account customary market interest rates that are adequate to the specific risk and correspond to the relevant maturity. The carrying amount of current items recognized in the statement of financial position approximate fair value. The categories in accordance with IAS 39 differ between assets and liabilities measured at amortized costs and those measured at fair value as shown in

the table below. These categories are sufficient to reflect the classes in accordance with IFRS 7 which distinguish at minimum financial instruments measured at amortized cost from financial instruments measured at fair value. Those financial instruments which show specific risks are derivative financial instruments only pertaining to foreign currency derivatives, which are presented separately in the table below.

### Financial assets and liabilities by measurement categories

In EUR mn	Measurement according to IAS 39				Fair value as of Dec. 31, 2016
	Carrying amount as of Dec. 31, 2016	Amortized cost	Fair value through profit or loss	Fair value through other comprehensive income	
Trade receivables	118.2	118.2	–	–	118.2
Other financial assets	97.7	92.7	1.9	3.1	97.7
Loans and receivables		13.7	–	–	13.7
Fixed-term deposits		79.0	–	–	79.0
Derivatives for which hedge accounting is not used (assets held for trading)		–	1.9	–	1.9
Derivatives for which hedge accounting is used		–	–	3.1	3.1
Cash and cash equivalents	136.4	136.4	–	–	136.4
<b>Total financial assets</b>	<b>352.3</b>				<b>352.3</b>
<i>of which pursuant to IAS 39 measurement categories:</i>					
Loans and receivables	347.3	347.3	–	–	347.3
Derivatives for which hedge accounting is not used (assets held for trading)	1.9	–	1.9	–	1.9
Derivatives for which hedge accounting is used	3.1	–	–	3.1	3.1
Financial liabilities	40.4	40.4	–	–	40.4
Recognized at amortized cost		40.4	–	–	40.4
Trade liabilities	81.6	81.6	–	–	81.6
Recognized at amortized cost		81.6	–	–	81.6
Other financial liabilities	11.0	0.6	2.7	7.7	11.0
Recognized at amortized cost		0.6	–	–	0.6
Derivatives for which hedge accounting is not used (liabilities held for trading)		–	2.7	–	2.7
Derivatives for which hedge accounting is used		–	–	7.7	7.7
<b>Total financial liabilities</b>	<b>133.0</b>				<b>133.0</b>
<i>of which pursuant to IAS 39 measurement categories:</i>					
Financial liabilities recognized at amortized cost	122.6	122.6	–	–	122.6
Derivatives for which hedge accounting is not used (assets held for trading)	2.7	–	2.7	–	2.7
Derivatives for which hedge accounting is used	7.7	–	–	7.7	7.7

### Financial assets and liabilities by measurement categories

In EUR mn	Measurement according to IAS 39				Fair value as of Dec. 31, 2015
	Carrying amount as of Dec. 31, 2015	Amortized cost	Fair value through profit or loss	Fair value through other comprehensive income	
Trade receivables	100.4	100.4	–	–	100.4
Other financial assets	55.7	45.8	9.6	0.3	55.7
Loans and receivables		5.8	–	–	5.8
Fixed-term deposits		40.0	–	–	40.0
Derivatives for which hedge accounting is not used (assets held for trading)		–	9.6	–	9.6
Derivatives for which hedge accounting is used		–	–	0.3	0.3
Cash and cash equivalents	154.5	154.5	–	–	154.5
<b>Total financial assets</b>	<b>310.6</b>				<b>310.6</b>
<i>of which pursuant to IAS 39 measurement categories:</i>					
Loans and receivables	300.7	300.7	–	–	300.7
Derivatives for which hedge accounting is not used (assets held for trading)	9.6	–	9.6	–	9.6
Derivatives for which hedge accounting is used	0.3	–	–	0.3	0.3
Financial Liabilities	38.6	38.6	–	–	38.6
Recognized at amortized cost		38.6	–	–	38.6
Trade liabilities	72.1	72.1	–	–	72.1
Recognized at amortized cost		72.1	–	–	72.1
Other financial liabilities	19.0	–	9.1	9.9	19.0
Recognized at amortized cost		–	–	–	–
Derivatives for which hedge accounting is not used (liabilities held for trading)		–	9.1	–	9.1
Derivatives for which hedge accounting is used		–	–	9.9	9.9
<b>Total financial liabilities</b>	<b>129.7</b>				<b>129.7</b>
<i>of which pursuant to IAS 39 measurement categories:</i>					
Financial liabilities recognized at amortized cost	110.7	110.7	–	–	110.7
Derivatives for which hedge accounting is not used (assets held for trading)	9.1	–	9.1	–	9.1
Derivatives for which hedge accounting is used	9.9	–	–	9.9	9.9

The loans and receivables reported include trade receivables, fixed-term deposits and other loans, as well as cash and cash equivalents. Cash and cash equivalents in foreign currency are measured at the exchange rate on the reporting date. Their carrying amounts is equal to their fair values.

The carrying amounts of trade liabilities and current other liabilities is equal to their fair values. The fair values of financial liabilities constitute the present value of the expected future cash flows. Discounting is carried out on the basis of the interest rates as of the reporting date.

The following table shows the net gains and losses from financial instruments by measurement category. The impacts on earnings due to derivatives that qualify for cashflow hedge accounting are not shown in the table because they do not belong to any of the IAS 39 measurement categories.

#### Net result by measurement category

In EUR mn	2016	2015
Loans and receivables	7.5	7.0
Assets/liabilities classified as at fair value through profit or loss	- 3.8	5.5
Financial liabilities recognized at amortized cost	- 2.3	- 1.9
<b>Total</b>	<b>1.4</b>	<b>10.6</b>

The net result of the category 'Loans and receivables' was primarily due to net losses and gains from exchange rate effects, interest income from financial assets, fixed-term deposits and bank balances (net of valuation allowances).

Gains and losses from changes in the fair value of foreign exchange rates which do not meet the requirements of IAS 39 for hedge accounting are recorded in the category 'fair value through profit or loss.'

The net losses in the category 'Financial liabilities recognized at amortized cost' primarily consist of interest expenses on financial liabilities and effects resulting from valuations with different foreign exchange rates.

The interest income from financial assets which are not recognized at fair value through profit or loss amounts to EUR 0.7 million in 2016 (prior year: EUR 0.2 million). This interest income primarily comes from cash and cash equivalents and fixed-term deposits. The interest expenses from financial liabilities which are not recognized at fair value through profit or loss were EUR 1.3 million in 2016 (prior year: EUR 2.1 million).

The financial assets and liabilities measured at fair value in the statement of financial position were allocated to one of three categories in accordance with the fair value hierarchy described in IFRS 13.

The levels of the hierarchy are as follows:

- Level I. Financial instruments measured using quoted prices in active markets (markets showing appropriate liquidity) which are representative to the financial instrument being measured.
- Level II. Financial instruments measured using valuation methods based on observable market data, the fair value of which can be determined using similar financial instruments traded in active markets or using valuation methods all of whose parameters are observable. These include hedging and non-hedging derivative financial instruments and loans.
- Level III. Financial instruments measured using valuation methods not based on observable parameters, the fair value of which cannot be determined using observable market data and which require application of different valuation methods (typically applied for over-the-counter derivatives and unquoted equity instruments).

The following tables show the categories in the fair value hierarchy to which the financial assets and liabilities measured at fair value in the statement of financial position are allocated.



### Fair value hierarchy

In EUR mn	As of December 31, 2016			
	Level I	Level II	Level III	Total
<b>Financial assets measured at fair value</b>				
Fair value through profit or loss				
Derivatives for which hedge accounting is not used (assets held for trading)	–	1.9	–	1.9
Fair value through other comprehensive income				
Derivatives for which hedge accounting is used	–	3.1	–	3.1
<b>Total</b>	<b>–</b>	<b>5.0</b>	<b>–</b>	<b>5.0</b>
<b>Financial liabilities measured at fair value</b>				
Fair value through profit or loss				
Derivatives for which hedge accounting is not used (liabilities held for trading)	–	2.7	–	2.7
Fair value through other comprehensive income				
Derivatives for which hedge accounting is used	–	7.7	–	7.7
<b>Total</b>	<b>–</b>	<b>10.4</b>	<b>–</b>	<b>10.4</b>

In EUR mn	As of December 31, 2015			
	Level I	Level II	Level III	Total
<b>Financial assets measured at fair value</b>				
Fair value through profit or loss				
Derivatives for which hedge accounting is not used (assets held for trading)	–	9.6	–	9.6
Fair value through other comprehensive income				
Derivatives for which hedge accounting is used	–	0.3	–	0.3
<b>Total</b>	<b>–</b>	<b>9.9</b>	<b>–</b>	<b>9.9</b>
<b>Financial liabilities measured at fair value</b>				
Fair value through profit or loss				
Derivatives for which hedge accounting is not used (liabilities held for trading)	–	9.1	–	9.1
Fair value through other comprehensive income				
Derivatives for which hedge accounting is used	–	9.9	–	9.9
<b>Total</b>	<b>–</b>	<b>19.0</b>	<b>–</b>	<b>19.0</b>

Market values are calculated using information available on the reporting date and based on counterparties' quoted prices or via appropriate valuation methods (discounted cash-flow or well-established actuarial methodologies, such as the par method).

Derivative financial instruments are recognized at fair value and are thus subject to a recurring fair value assessment. They are categorized as Level II fair values.

The fair value of a derivative financial instrument is calculated based on market data such as exchange rates or yield curves in accordance with market-specific valuation methods. The calculation of the fair value reflects our and the counterparty's default risk, using maturity-matching and market-observable CDS values.

As of December 31, 2016 (same as in previous year), financial liabilities measured at amortized cost includes the loan of the non-controlling interests of SSW.

### Disclosures on derivative financial instruments

In cases where the Group hedges against foreign currency risks, it uses derivative financial instruments which comprise currency forward exchange contracts, currency option contracts, and currency foreign exchange swaps. Derivatives are used only if they are offset by scheduled transactions arising from operations (underlying transactions). The scheduled transactions also include expected transactions. The derivatives relate to three areas which are called 'strategic hedging', 'operational hedging' and 'hedging of specific intra-group matters'.

Strategic hedging comprises expected sales transactions in foreign currency which are not yet invoiced. The time horizon for strategic hedging is between three and a maximum of 21 months. The hedged cash flows influence the statement of profit or loss at the time when sales are realized. The cash inflows are usually recorded one to three months afterwards. Strategic hedging is carried out using currency forward exchange contracts and currency option contracts.

Operational hedging relates to recognized trade receivables and trade liabilities and generally covers time horizons of between one and three months. Hedges are executed with currency forward exchange contracts.

Hedging of specific intra-group matters, especially intra-group loans, are usually covered by currency swap contracts.

Foreign exchange hedging is carried out mainly for the US dollar, Japanese yen and Singapore dollar.

The market values refer to the repurchase values (redemption values) of the financial derivatives and are calculated using recognized actuarial methods.

The derivatives are recognized at their market values, irrespective of their stated purpose. They are reported in the statement of financial position under other assets or other liabilities. Where eligible, cash flow hedge accounting is applied for the strategic hedging of currency exchange risks from future foreign exchange cash flows. In such cases, changes in the market values of foreign exchange contracts and changes in the intrinsic values of currency options are recognized in other comprehensive income until the underlying transaction takes place, insofar as the hedge is effective. When future transactions are realized, the effects accumulated in other equity items are reversed through profit or loss.

For strategic hedging purposes, staggered hedging ratios of between 30 percent and 50 percent are used in relation to the expected net exposure in US dollars (where applicable, taking into account currencies showing a high correlation with the US dollar). The expected net exposure on US dollar basis for 2017 is approximately 45 percent hedged, with the expected additional net exposure for 2018 amounting to approximately 12 percent hedged.

The accumulated unrealized gains and losses recorded directly in other equity items at December 31, 2016 included unrealized gains and losses from cash flow hedges of EUR – 4.6 million (prior year: EUR – 13.2 million).

Depending on the nature of the underlying transaction, cash flow hedges are posted in the statement of profit or loss under the operating result or, if financial liabilities are being hedged, under financial result.

### Nominal values and market values

In EUR mn	As of December 31, 2016		As of December 31, 2015	
	Nominal values	Market values	Nominal values	Market values
Foreign currency derivatives	593.4	–5.4	754.4	–9.2
Market values for derivative financial instruments within hedge accounting	–	–4.6	–	–9.6

The foreign exchange derivatives contain forward exchange contracts and currency options with nominal amounts of USD 325.9 million, JPY 22.2 billion, and SGD 70.7 million and

EUR 68.0 million as of December 31, 2016. Derivatives with market values of EUR –6.1 million are due in 2017 and of EUR 0.6 million due in 2018.

The following table provides information on the netting of financial assets and liabilities in the consolidated statement of financial position. It also shows the financial effects of a possible

setting off of financial instruments from netting agreements, enforceable global netting agreements, or similar agreements.

### Netting of financial assets and liabilities

In EUR mn	As of December 31, 2016					
	I	II	I–II	Related amounts not set off in the statement of financial position		Net amount
	Gross amounts of recognized financial assets/liabilities	Gross amounts of recognized financial assets/liabilities set off in the statement of financial position	Net amounts of financial assets/liabilities presented in the statement of financial position	Financial instruments	Cash collateral received	
Derivatives with a positive market value	5.8	0.9	4.9	4.3	0.0	0.6
Derivatives with a negative market value	–11.2	–0.9	–10.3	–4.3	0.0	–6.0

In EUR mn	As of December 31, 2015					
	I	II	I–II	Related amounts not set off in the statement of financial position		Net amount
	Gross amounts of recognized financial assets/liabilities	Gross amounts of recognized financial assets/liabilities set off in the statement of financial position	Net amounts of financial assets/liabilities presented in the statement of financial position	Financial instruments	Cash collateral received	
Derivatives with a positive market value	10.0	0.1	9.9	4.0	–	5.9
Derivatives with a negative market value	–19.1	–0.1	–19.0	–4.0	–	–15.0

In addition to the amounts offset under the provisions on netting pursuant to IAS 32, the table also includes those amounts that may not be netted pursuant to IAS 32.

As a part of strategic hedging of foreign currency cash flows, the Group closes out forward-exchange contracts prior to maturity by offsetting transactions. The strategic forward exchange contract and the corresponding offsetting forward exchange

transaction are recognized as a net amount in accordance with IAS 32. In addition, general offsetting agreements, which apply only in cases of insolvency, have been concluded with a number of banks.

The Group has not received any pledged cash security for positive market values of derivatives nor pledged any cash security for negative market values.

### Management of financial risks

The following disclosures explain the management of the financial risks of the Group. Other parts of these notes include more quantitative information to financial assets and financial liabilities or contingencies.

In the normal course of business, the Group is exposed to credit, liquidity, and market risks from financial instruments. The goal of financial risk management is to limit risks from operating business and the resultant financing requirements by using certain derivative and non-derivative hedging instruments.

In terms of assets, liabilities and planned transactions, the Group faces risks resulting from the fluctuation of foreign exchange rates. Changes in interest rates and equity prices do not play a significant role for the Group.

Generally, only those risks which have an impact on the cash flow of the Group are hedged. To mitigate default risks, hedging instruments are only entered with counterparties of high credit rating.

The basic rules of financial management are determined by the Executive Board and monitored by the Supervisory Board of the Group. The Executive Board has the overall responsibility for the implementation and monitoring of the risk management of the Group. Part of this system is the management of financial risks. Among other things, the system for managing financial risks has a guideline defining the usage and the extent of derivative financial instruments and committees supervising the application of the guideline, evaluating the efficiency of the derivative financial instruments entered and defining additional risk limits when necessary.

The Group mitigates financial risks through the risk management system it has in place. This system is monitored by the Supervisory Board. The fundamental purpose of the risk management system is to identify, analyze, coordinate, monitor, and communicate risks in a timely manner. The Executive Board of the Group receives regular analyses on the extent of those risks. The analyses focus on market risks, in particular on the potential impact of raw-material price risks, foreign currency exchange risks, and interest rate risks on net interest income.

### Foreign currency risks

Foreign currency risks generally result from investments, financing measures, and operating business. The Group hedges foreign currency risks as far as it can influence the cash flow of the Group. Foreign currencies which do not influence the cash flow of the Group result from the translation of assets and liabilities of foreign subsidiaries into Euro. Such risks are not hedged because they refer to long-term investments.

Since it is very common in the semiconductor industry to transact in US dollar and the proceeds for the Group from the sale of products (operating business) significantly exceed the cash-outflows in US dollar (operating business and investments), the Group faces a US dollar foreign exchange risk. The Group also faces foreign exchange risk related to the Japanese yen and the Singapore dollar.

The net exposure for foreign currency, i.e. the amount in the same foreign currencies (or currencies put together because of high correlations) remaining after eliminating cash inflows and cash outflows, is hedged according to the Group policy.

In the finance area, the Group is exposed to currency risks from a loan denominated in foreign currency which exists for the Group's financing purposes in relation to a minority shareholder. When material, these risks are hedged against currency exchange rates and swaps are used as hedging instruments.

To record market risks, IFRS 7 requires sensitivity analyses which show the results from hypothetical changes of relevant risk variables on profit or loss and on equity. The periodical changes are calculated by applying the hypothetical changes of the risk variables on all existing financial instruments as of the reporting date. The sensitivity analyses regarding foreign currencies have the following presumptions:

The existing primary monetary financial instruments (cash and cash equivalents, fixed-term deposits, receivables, interest bearing, and non-interest bearing liabilities) as of the reporting date represent a normal level. In the future, approximately two-thirds of consolidated sales, which is the current level, will be invoiced in US dollar.

Payouts in foreign currency remain on the current level which is dependent on the production level. Thus, the Group is only opposed to foreign currency exchange risks coming from trade receivables not hedged and the change in fair value of existing derivative financial instruments.

If the US dollar had increased or decreased by 10 percent against the Euro as of December 31, 2016, the fair value of the hedging instruments would have been approximately EUR 10.2 million lower or higher. The corresponding change in fair value as of December 31, 2015 would have been approximately EUR 13.0 million lower or EUR 19.2 million higher, respectively. The change would have been recorded in other comprehensive income. If the yen had increased or decreased by 10 percent against the Euro as of December 31, 2016, the fair value of the hedging instruments would have changed by EUR 9.5 million. The corresponding change in fair value at December 31, 2015 would have been EUR 7.6 million.

#### Interest rate risk

Since the Group had no material interest bearing net liabilities at the reporting date and does not expect to face major net liabilities, interest rate risks are not hedged. Further, due to the fact that the derivatives related to foreign currencies are not subject to significant changes in interest rates, no interest rate risk arises thereof.

#### Other price risks

The Group does not face any material other market price risks, which generally result from stock market prices.

#### Credit risk (risk of default)

In terms of financial instruments, the Group is exposed to a default risk should a contractual party fail to fulfill its commitments. The maximum risk is therefore the amount of the respective financial instrument's positive fair value. To limit the risk of default, transactions are conducted only within defined limits and with partners of very high credit standing. To make efficient risk management possible, the market risks within the Group are controlled centrally. The conclusion and handling of transactions comply with internal guidelines and are subject to monitoring procedures that take account of the separation of duties. As for operations, outstanding receivables and default risks are

continually monitored and partly hedged against by means of trade credit insurance. Receivables from major customers are not so high as to represent an extraordinary concentration of risks. The Group has implemented rules to monitor receivables including dunning and stop of shipments. Default risks are accounted for by impairment, taking advance payments received into account.

To minimize the credit risk resulting from all base transactions related to the original financial instruments, collateral (e.g. retention of title) is requested or credit information and references respectively are obtained or historical data from prior business relationships, especially payment behavior, is used to avoid payment default. The measure depends on the type and amount of transaction. As far as default risk can be recognized for individual financial assets, such risks are covered by specific reserves for bad debt.

In the last three years the expense for default was on average less than 0.2 percent of sales.

#### Liquidity risk

A liquidity risk means that a company may not be able to meet its existing or future financial obligations because of insufficient funds. The Group ensures continuous liquidity and financial flexibility by holding enough funds as cash and cash equivalents. Financing through loans plays a minor role.

The liquidity status of the Group is monitored by comparing cash outflows for each of the next three months with the cash proceeds. In addition, actual cash flows are compared to forecasted cash flows to detect unplanned developments early. Moreover, a cash flow forecast on a monthly rolling basis is in place covering the period to the end of the year. This forecast is in accordance with the monthly forecasts of statement of profit or loss and statement of financial position which are also covering the period to the end of the year. By these means the Company ensures that it will meet financial liabilities without negatively affecting its reputation.

According to the policy of the Group, guarantees are generally issued only to fully-owned subsidiaries. No guarantees had been issued as of the years ended December 31, 2016 or 2015.

### Market risk

Market risk describes the risk that the fair value or future cash flows of an original or derivative financial asset will change due to the volatility of the market.

### Fixed-term deposits

Fixed-term deposits are investments held at banks. The terms of the deposits run until 2017.

## 17 Notes to the Statement of Cash Flows

Before the IPO, the Group was primarily financed by the cash pooling system with Wacker Chemie AG and a loan granted by Wacker Chemie AG. In the course of the IPO, the loan was repaid to Wacker and cash pooling has been performed at Siltronic AG level since that date.

Cash and cash equivalents shown in the statement of cash flows comprise cash and bank deposits if the maturity is within three months.

## 18 Segment reporting

The Group has only one reportable segment, which includes the development, production, and marketing of semiconductor wafers with a wide variety of features satisfying numerous product specifications to meet customers' precise technical specifications, which are utilized in the manufacture of semiconductor devices. Based on the fact that in the wafer industry the allocation of resources is derived from a wide variety of specifications, the Group operates only in one segment. The products can differ between diameters, between polished and epitaxial wafer, between different pulling technologies and other features.

The geographical information during the reporting periods was as follows:

### Segment information by region

In EUR mn	2016							Siltronic Group
	Germany	Europe excluding Germany	United States	China including Taiwan	Korea	Asia excluding China and Korea	Consolidation and others	
External sales by customer location	61.0	109.5	126.2	266.5	193.5	163.5	13.2	933.4
Additions to property, plant and equipment and intangible assets	67.4	–	1.5	–	–	19.9	–	88.8
Non-current assets (December 31)	243.7	–	9.6	–	–	275.4	17.5	546.2

In EUR mn	2015							Siltronic Group
	Germany	Europe excluding Germany	United States	China including Taiwan	Korea	Asia excluding China and Korea	Consolidation and others	
External sales by customer location	56.8	102.7	132.9	278.6	182.4	160.7	17.2	931.3
Additions to property, plant and equipment and intangible assets	49.2	–	2.2	–	–	23.6	–	75.0
Non-current assets (December 31)	226.8	–	9.9	–	–	319.6	16.3	572.6

In 2016, the Group realized sales with two customers with a share of 16 percent and 13 percent, respectively. In 2015, two customers constituted 15 and 13 percent of consolidated sales.

## 19 Transactions with related companies and persons

The disclosure requirements according to IAS 24 refer to transactions (i) with its controlling parent Wacker Chemie AG and the ultimate controlling shareholder of Wacker Chemie AG, which is Dr. Alexander Wacker Familiengesellschaft mbH (holding more than 50 percent of the voting shares in Wacker Chemie AG), (ii) with Pensionskasse (pension fund), and (iii) with members of the Executive Board and Supervisory Board of the Company.

### Related companies

The amounts recorded in the statement of profit or loss resulting from transactions with related companies were as follows:

#### Information on transactions with related companies

In EUR mn	2016	2015
Sales	5.1	7.5
Purchased material and services (primarily cost of sales)	164.8	162.3

In 2016, sales include research and development services for EUR 3.0 million (prior year: EUR 3.8 million) to Wacker Chemie AG.

The cost of sales primarily relates to (i) the purchase of the major raw material polysilicon from Wacker Chemie AG and (ii) a

services framework agreement the Company has entered into with Wacker Chemie AG covering technical engineering, materials management and procurement, site services at the production facility in Burghausen, and corporate administrative services.

The following table shows inventories, receivables from and liabilities to related parties recorded in the statement of financial position for the years ended December 31, 2016 and 2015:

#### Inventories, receivables from and liabilities to related parties

In EUR mn	Dec. 31, 2016	Dec. 31, 2015
Inventories	10.8	10.4
<i>of which Wacker Chemie</i>	<i>10.8</i>	<i>10.4</i>
Other assets	12.3	1.6
<i>of which advance payment to Pensionskasse</i>	<i>11.1</i>	<i>0.2</i>
Trade liabilities	24.9	13.8
<i>of which Wacker Chemie</i>	<i>24.9</i>	<i>13.8</i>
Other liabilities	–	0.6

The inventories relate to shipments of raw materials supplied by Wacker Chemie AG.

### Related persons

The following table shows the remuneration of members of the Executive Board and Supervisory Board:

#### Remuneration of corporate bodies

In EUR		Fixed remuneration	Variable remuneration	Pensions	Total
Remuneration for Executive Board members	2016	760,169	769,080	280,000	1,809,249
	2015	737,247	759,935	159,219	1,656,401
Provisions for pensions for active Executive Board members	2016			3,536,713	3,536,713
	2015			2,686,036	2,686,036
Remuneration for former Executive Board members and their surviving dependants	2016			210,688	210,688
	2015			260,215	260,215
Remuneration for former Supervisory Board members and their surviving dependants	2016			7,402,473	7,402,473
	2015			6,679,034	6,679,034
Supervisory Board remuneration	2016	470,000			470,000
	2015	396,809			396,809



Remuneration for pensions consists of service costs and interest costs.

Moreover there were no further significant transactions between Siltronic and related parties in the 2016 fiscal year going beyond the existing employment, service, or appointment relationship or the contractual remuneration.

Detailed information on the remuneration of the Executive Board members are included in the remuneration report on [83](#). The remuneration report is part of the management report and includes disclosures which are part of the notes under German commercial law.

## 20 Other information

Siltronic AG prepares consolidated financial statements for the smallest group of companies, while Wacker Chemie AG prepares consolidated financial statements for the largest group of companies. Wacker Chemie AG's consolidated financial statements can be inspected in the electronic Federal Gazette and can be accessed via the Wacker Chemie AG website.

The following table shows the personnel employed on average during the year.

### Average number of employees

Number	2016	2015
Non-production staff	1,228	1,252
Production staff	2,583	2,752
<b>Total</b>	<b>3,811</b>	<b>4,004</b>

Costs for auditors are separated into audit and other advisory services. The latter mainly relate to costs for special services, especially provided for the IPO.

### Audit fees

In EUR mn	2016	2015
Audit of financial statements	0.4	0.5
Other audit services	0.0	0.1
<b>Total</b>	<b>0.4</b>	<b>0.6</b>

The list of shareholdings in affiliated companies as of December 31, 2016 is as follows (IFRS amounts):

### List of shareholdings

	2016		
	Share capital in EUR mn	Net income in EUR mn	Equity share in %
Siltronic Holding International B.V., Krommenie, The Netherlands <sup>1)</sup>	331,173	11,815	100.0
Siltronic Singapore Pte. Ltd., Singapore <sup>2)</sup>	171,371	43,418	100.0
Siltronic Silicon Wafer Pte. Ltd., Singapore <sup>2)</sup>	-39,510	-9,778	77.7
Siltronic Corp., Portland (Oregon), USA <sup>2)</sup>	11,924	5,110	100.0
Siltronic Japan Corp., Tokyo, Japan <sup>2)</sup>	-7,506	-292	100.0

<sup>1)</sup> Held directly by Siltronic AG

<sup>2)</sup> Held indirectly by Siltronic AG

## 21 Subsequent events

On February 20, 2017, Siltronic AG was informed by the Pensionskasse der Wacker Chemie VVaG (pension fund) of a change in the technical business plan of the pension fund. In this connection, a special payment of EUR 11.1 million was requested. (Siltronic AG had made a corresponding advance payment before the balance sheet date.)

Munich, February 22, 2017  
The Executive Board of Siltronic AG



Dr. Christoph von Plotho  
(CEO)



Rainer Irl  
(CFO)

# Additional information

## Auditor's report

We have audited the consolidated financial statements prepared by the Siltronic AG, comprising the statement of financial position, income statement, statement of comprehensive income, statement of changes in equity, statement of cash flows and explanatory notes, together with the report on the position of the Company and the Group for the business year from January 1 to December 31, 2016. The preparation of the consolidated financial statements and the report on the position of the Company and the Group in accordance with IFRSs, as adopted by the EU, and the additional requirements of German commercial law pursuant to § 315a Abs. 1 HGB [Handelsgesetzbuch 'German Commercial Code'] are the responsibility of the parent company's management. Our responsibility is to express an opinion on the consolidated financial statements and on the report on the position of the Company and the Group based on our audit.

We conducted our audit of the consolidated financial statements in accordance with § 317 HGB [Handelsgesetzbuch 'German Commercial Code'] and German generally accepted standards for the audit of financial statements promulgated by the Institut der Wirtschaftsprüfer [Institute of Public Auditors in Germany] (IDW). Those standards require that we plan and perform the audit such that misstatements materially affecting the presentation of the net assets, financial position and results of operations in the consolidated financial statements in accordance with the applicable financial reporting framework and in the report on the position of the Company and the Group are detected with reasonable assurance. Knowledge of the business activities and the economic and legal environment of the Group and

expectations as to possible misstatements are taken into account in the determination of audit procedures. The effectiveness of the accounting-related internal control system and the evidence supporting the disclosures in the consolidated financial statements and the report on the position of the Company and the Group are examined primarily on a test basis within the framework of the audit. The audit includes assessing the annual financial statements of those entities included in consolidation, the determination of entities to be included in consolidation, the accounting and consolidation principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements and the report on the position of the Company and the Group. We believe that our audit provides a reasonable basis for our opinion.

Our audit has not led to any reservations.

In our opinion, based on the findings of our audit, the consolidated financial statements comply with IFRSs, as adopted by the EU, the additional requirements of German commercial law pursuant to § 315a Abs. 1 HGB (and supplementary provisions of the shareholder agreement/articles of incorporation) and give a true and fair view of the net assets, financial position and results of operations of the Group in accordance with these requirements. The report on the position of the Company and the Group is consistent with the consolidated financial statements, complies with the German statutory requirements, and as a whole provides a suitable view of the Group's position and suitably presents the opportunities and risks of future development.

Munich, February 22, 2017

KPMG AG Wirtschaftsprüfungsgesellschaft

Hanshen  
Wirtschaftsprüfer  
(German public auditor)

Ratkovic  
Wirtschaftsprüfer  
(German public auditor)

## Responsibility statement

To the best of our knowledge, and in accordance with the applicable reporting principles, the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the management report of the Group includes a fair review of the development and performance of the business and the position of the Group, together with a description of the significant opportunities and risks associated with the expected development of the Group.

Munich, February 22, 2017

The Executive Board of Siltronic AG



Dr. Christoph von Plotho  
(CEO)



Rainer Irle  
(CFO)

## Further disclosures on offices held

### Supervisory Board

#### Dr. Tobias Ohler

##### Chairman

Munich

Member of the Executive Board of Wacker Chemie AG

##### Member of the Supervisory Board

– Pensionskasse  
Wacker Chemie VVaG

#### Johann Hautz<sup>1)</sup>

##### Deputy chairman

Burghausen

Chairman of the works council of Siltronic AG, Burghausen site

#### Maximilian Baumgartner<sup>1)</sup>

Markt

Head of Operation Processes, Siltronic AG

#### Sieglinde Feist

Grasbrunn

Head of Corporate Development, Wacker Chemie AG

#### Gebhard Fraunhofer<sup>1)</sup>

Simbach am Inn

Chairman of the general works council of Siltronic AG

#### Dr. Hermann Gerlinger

Aalen

Member of the Executive Board of Carl Zeiss AG, Chief Executive Officer of Carl Zeiss SMT GmbH (until December 31, 2016), Advisor to the Executive Board of Carl Zeiss AG (since January 1, 2017)

#### Karin Gottschalk<sup>1)</sup>

Brand-Erbisdorf

Deputy chairman of the works council of Siltronic AG, Freiberg site

#### Bernd Jonas

Essen

Attorney

#### Gertraud Lauber<sup>1)</sup>

Bad Mündler

Secretary of the Mining, Chemical and Energy Industrial Union (IG BCE), Energy Transition/Sustainability Department

##### Member of the Advisory Board

– Labor and Environmental Foundation of the IG BCE

#### Dr. Franz Richter

Eichenau

Chief Executive Officer of SÜSS MicroTec AG

##### Chairman of the Board of Directors

– Scint-X AB

##### Member of the Board of Directors

– Meyer Burger Technology AG  
– COMET Holding AG

#### Harald Sikorski<sup>1)</sup>

Munich

District manager at IG BCE, Altötting

##### Member of the Supervisory Board

– Wacker Chemie AG

#### Angela Wörl

(Member since January 4, 2016)

Munich

Head of HR/Social Affairs, Wacker Chemie AG

##### Member of the Supervisory Board

– Pensionskasse Wacker Chemie VVaG

<sup>1)</sup> Employee representative

## Supervisory Board committees

### Conciliation Committee

Dr. Tobias Ohler (Chairman)  
 Johann Hautz <sup>1)</sup>  
 Angela Wörl  
 (since January 20, 2016)  
 Gebhard Fraunhofer <sup>1)</sup>  
 (since January 20, 2016)

### Audit Committee

Bernd Jonas (Chairman)  
 Harald Sikorski <sup>1)</sup>  
 Dr. Tobias Ohler

### Executive Committee

Dr. Tobias Ohler (Chairman)  
 Johann Hautz <sup>1)</sup>  
 Dr. Hermann Gerlinger

### Nomination Committee

Dr. Tobias Ohler (Chairman)  
 Dr. Hermann Gerlinger

## Executive Board

### Dr. Christoph von Plotho

#### Chief Executive Officer & President

Application Technology  
 Corporate Development  
 Engineering  
 Investor Relations & Communications  
 Legal & Compliance  
 Production  
 Quality Management & Sustainability  
 Sales & Marketing  
 Site Management,  
 Burghausen & Freiberg  
 Supply Chain Management  
 Technology  
 Siltronic Japan  
 Siltronic Singapore

#### Member of the Board of Directors of the following affiliated companies:

- Siltronic Silicon Wafer Pte. Ltd.
- Siltronic Singapore Pte. Ltd.
- Siltronic Corporation
- Siltronic Japan Corporation

### Rainer Irle

#### Chief Financial Officer & Labor director

Controlling  
 Finance & Tax  
 Human Resources  
 IT  
 Procurement  
 Risk Management & Audit  
 Siltronic USA

#### Member of the Board of Directors of the following affiliated companies:

- Siltronic Corporation
- Siltronic Japan Corporation

<sup>1)</sup> Employee representative

## Quarterly overview

		Q4 2016	Q3 2016	Q2 2016	Q1 2016
<b>Statement of profit or loss</b>					
Sales	EUR mn	246.3	237.0	229.6	220.6
EBITDA	EUR mn	50.5	36.9	35.1	23.6
EBITDA margin	%	20.5	15.6	15.3	10.7
EBIT	EUR mn	20.0	6.7	6.0	-5.6
EBIT margin	%	8.1	2.8	2.6	-2.5
Net profit/loss for the period	EUR mn	15.5	3.9	0.9	-11.5
Earnings per share	EUR	0.51	0.16	0.07	-0.34
<b>Capital expenditure and free cash flow</b>					
Capital expenditure on property, plant and equipment, and intangible assets	EUR mn	23.9	22.1	22.4	20.4
Free cash flow	EUR mn	10.0	15.7	0.1	-6.7
<b>Statement of financial position</b>					
Total assets	EUR mn	1,056.8	1,031.5	1,037.0	1,030.7
Equity	EUR mn	425.3	297.0	323.6	418.2
Equity ratio	%	40.2	28.8	31.2	40.5
ROCE	%	10.9	3.6	3.2	-3.0
Net financial assets	EUR mn	175.0	165.0	150.9	149.2

## Multi-year overview

		2016	2015	2014	2013
<b>Statement of profit or loss</b>					
Sales	EUR mn	933.4	931.3	846.0	743.0
Gross profit	EUR mn	171.9	162.9	76.6	84.2
Gross margin	%	18.4	17.5	9.1	11.3
EBIT	EUR mn	27.0	2.7	-17.1	-95.7
EBIT margin	%	2.9	0.3	-2.0	-12.9
EBITDA	EUR mn	146.0	124.0	132.1	26.4
EBITDA margin	%	15.6	13.3	15.6	3.6
Financial result	EUR mn	-11.1	-12.2	-7.7	-3.4
Income taxes	EUR mn	-7.2	-10.6	-2.2	-10.2
Net profit/loss for the period	EUR mn	8.7	-20.1	-27.0	-109.3
Earnings per share	EUR	0.40	-0.50	-0.64	-4.37
<b>Capital expenditure and free cash flow</b>					
Capital expenditure on property, plant and equipment, and intangible assets	EUR mn	-88.8	-75.0	-40.7	-30.5
Free cash flow	EUR mn	19.0	37.4	113.5	16.4
<b>Adjusted key financial indicators <sup>1)</sup></b>					
Adjusted sales	EUR mn	933.4	931.3	853.4	875.5
Adjusted EBIT	EUR mn	27.0	2.7	-31.6	-87.3
Adjusted EBIT margin	%	2.9	0.3	-3.7	-10.0
Adjusted EBITDA	EUR mn	146.0	124.0	117.7	112.6
Adjusted EBITDA margin	%	15.6	13.3	13.8	12.9
Adjusted capital expenditure in property, plant and equipment and intangible assets	EUR mn	-88.8	-75.0	-40.7	-39.7
Adjusted free cash flow	EUR mn	19.0	37.4	86.3	64.7
<b>Statement of financial position</b>					
Total assets	EUR mn	1,056.8	1,040.8	1,070.5	1,093.0
Equity	EUR mn	425.3	497.3	311.8	790.2
Equity ratio	%	40.2	47.8	29.1	72.3
ROCE	%	3.7	0.4	-2.4	-13.8
Net financial assets (+)/debt (-)	EUR mn	175.0	155.9	-24.5	12.5
<b>Employees <sup>2)</sup></b>		<b>3,757</b>	<b>3,894</b>	<b>4,163</b>	<b>3,744</b>

<sup>1)</sup> The adjustments relate to the years 2013 and 2014 and are based on the assumption that SSW would have been consolidated prior to January 1, 2012. Initial consolidation of SSW into the consolidated financial statements was made as of January 24, 2014.

<sup>2)</sup> Increase in 2014 mainly attributable to consolidation of SSW

## Glossary

### Cash flow

A financial metric representing the net amount of cash and cash equivalents flowing into and out of a business during a period. Net cash flow is the sum of cash flow from operating activities (excluding the change in advance payments received) and cash flow from current investing activities (excluding securities but including additions from finance leases).

### EBIT

Earnings before interest and taxes. This standardized metric is used by many companies, making it useful for comparing profit.

### EBITDA

Earnings before interest, taxes, depreciation and amortization = EBIT + depreciation and amortization.

### Equity ratio

A company's equity expressed as a percentage of its total assets. This metric provides an indication of a company's economic and financial stability.

### IFRS

International Financial Reporting Standards (until 2001: International Accounting Standards, IAS). These standards are developed and published by the International Accounting Standards Board (IASB), which is based in London, UK. Under the IAS Regulation, adoption of IFRS has been mandatory for listed companies headquartered in the European Union since 2005.

### Semiconductor

A substance whose electrical conductivity is much lower than that of a metal but increases rapidly as the temperature rises. Semiconductors can be changed by deliberately introducing impurities in order to adapt them for a particular purpose.

### ROCE

Return on capital employed. This metric is calculated from a company's profit relative to the amount of capital it has used.

### Polysilicon

Hyperpure silicon used to manufacture silicon wafers for the electronics and solar industries. Raw silicon is added to liquid trichlorosilane and extensively distilled before being separated again in a hyperpure form at a temperature of 1,000 degrees Celsius.

### Silicon

The second most abundant element on Earth after oxygen. In nature, silicon can only be found in the form of compounds, predominantly silicon dioxide and silicates. Silicon is obtained in an energy-intensive reaction between quartz sand and carbon. It is the most important raw material for the electronics industry.

### Silicon wafer

A round disk with a thickness of approximately 200 to 800µm. Silicon wafers are used by the semiconductor industry to manufacture semiconductor components, i.e. integrated circuits and individual components (known as discrete components).



## Financial calendar

March 14, 2017	Annual Report 2016
April 27, 2017	Interim Reporting Q1 2017
May 9, 2017	Annual General Meeting, Munich
July 28, 2017	Interim Report Q2 2017
October 26, 2017	Interim Reporting Q3 2017

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## Imprint

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### **Note on the Annual Report**

This Annual Report is also available in German. If there are differences between the two, the German version takes priority. The Annual Report is available as a pdf document.

### **Note on rounding**

Please note that slight differences may arise as a result of the use of rounded amounts and percentages.

### **Disclaimer**

This annual report contains forward-looking statements based on assumptions and estimates made by Siltronic's Executive Board. Although we assume that the expectations in these forwardlooking statements are realistic, we cannot guarantee they will prove to be correct. The assumptions may harbor risks and uncertainties that may cause the actual figures to differ considerably from the forward-looking statements. Factors that may cause such discrepancies include, among other things, changes in the economic and business environment, variations in exchange and interest rates, the introduction of competing products, lack of acceptance for new products or services, and changes in corporate strategy. Siltronic does not plan to update the forwardlooking statements, nor does it assume the obligation to do so. Due to rounding, it is possible that individual figures in this report and other reports do not exactly add up to the total stated and that percentages shown may not exactly reflect the absolute values to which they refer.

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